		2016	2015	2014
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	Number Accepted			Median	LOW	High
CONSULTING:						
Consulting Internal	12	7.06%	\$112,458	\$113,500	\$90,000	\$130,000
Consulting Management/Strategy	43	25.29%	\$132,170	\$135,000	\$100,000	\$155,000
Consulting/Strategy Total	55	32.34%	\$127,621	\$135,000	\$90,000	\$155,000
GENERAL MANAGEMENT:						
General Management/LDPs	12	7.06%	\$108,500	\$110,000	\$75,000	\$127,000
Project Management	3	1.76%	\$108,000	\$117,000	\$90,000	\$117,000
Strategic Planning/Bus. Development	11	6.47%	\$101,091	\$107,500	\$36,000	\$132,000
General Management Total	26	15.29%	\$105,308	\$110,000	\$36,000	\$132,000

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2017	2016	2015	

	Number Accepted			Median	LOW	High
CONSULTING:						
Consulting Internal	7	4.22%	\$99,403	\$95,000	\$82,000	\$115,000
Consulting Management/Strategy	48	28.92%	\$134,917	\$135,000	\$80,000	\$170,000
Consulting/Strategy Total	55	32.90%	\$130,397	\$135,000	\$80,000	\$170,000
GENERAL MANAGEMENT:						
General Management/LDPs	20	12.05%	\$116,367	\$117,000	\$57,936	\$150,000
Project Management	3	1.81%	\$101,000	\$101,000	\$85,000	\$117,000
Strategic Planning/Bus. Development	4	2.41%	\$100,000	\$110,000	\$55,000	\$125,000
General Management Total	27	16.20%	\$112,667	\$117,000	\$55,000	\$150,000

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2018 201	7 2016		
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	Number Accepted		Mean	Median	LOW	High
CONSULTING:						
Consulting Internal	5	3.23%	\$106,499	\$95,000	\$77,496	\$135,000
Consulting Management/Strategy	33	21.29%	\$136,212	\$140,000	\$90,000	\$152,500
Consulting/Strategy Total	38	24.50%	\$132,303	\$135,000	\$77,496	\$152,500
GENERAL MANAGEMENT:						
General Management/LDPs	17	10.97%	\$109,294	\$120,000	\$50,000	\$123,000
Project Management	4	2.58%	\$124,501	\$124,002	\$120,000	\$130,000
Strategic Planning/Bus. Development	7	4.52%	\$120,833	\$117,500	\$100,000	\$145,000
General Management Total	28	18.10%	\$114,111	\$120,000	\$50,000	\$145,000

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2018	2017		

	Number Accepted			Median	LOW	High
CONSULTING:						
Consulting Internal	3	1.73%				
Consulting Management/Strategy	41	23.70%	\$136,198	\$135,000	\$60,000	\$165,000
Consulting/Strategy Total	44	25.40%	\$134,533	\$135,000	\$60,000	\$165,000
GENERAL MANAGEMENT:						
General Management/LDPs	24	13.87%	\$117,333	\$119,500	\$70,000	\$148,000
Project Management	6	3.47%	\$125,000	\$130,000	\$110,000	\$130,000
Strategic Planning/Bus. Development	9	5.20%	\$114,456	\$120,000	\$70,000	\$140,000
General Management Total	39	22.50%	\$117,849	\$120,000	\$70,000	\$148,000

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