



Paul Nielsen

Vice President, Strategic Programs
Optum Technology

Division: Optum Tech Senior Management

Areas of Expertise: Business Leadership; Enterprise Transformation; Global Sales Management; Strategic Product market Development; Strategic Partner Development

Email: paul.nielsen@optum.com

Social Media: linkedin.com/in/pekn22

Publications: Optum Essentia Leader Spotlight

A global executive with more than 25 years of technology and business experience, Paul Nielsen leads Optum's Strategic Programs and directs Optum's College of Artificial Intelligence, as well as UHG's Academy of Technology and Strategic Industry Partnerships.

Having held numerous leadership roles in Sales, Marketing, Business Development and Executive Management, Paul has driven advanced technologies into the market, consistently generated operational savings, increased ARPU, competitive advantages and customer retention. His diverse experience includes designing and developing software and hardware solutions for the Telecommunications, IT Service Provider, Healthcare and CE Industries and building professional relationships with CEOs, CTOs and Managing Partners at Venture Capital investment firms.

Before he joined UHG, Paul served as Senior Vice President/General Manager, North American Operations and Treasurer of the Board of Directors of G-cluster, Incorporated – a wholly owned subsidiary of G-cluster Global Corporation of Japan, the world's largest Cloud Gaming Service Provider. There, he established and led the company's U.S. subsidiary – developing its go-to-market strategy, building the Sales, Marketing, HR, Accounting and Customer support organizations.

Paul earned a Bachelor of Science degree in Science and Computer Science from the University of Massachusetts at Amherst.