

Founders' Shares Form

This worksheet is just a form with no calculations or values in any of the cells, other than 100%.

Absolute Scores (1-10)

	<i>Weight</i>	<i>Founder 1</i>	<i>Founder 2</i>	<i>Founder 3</i>	<i>Founder 4</i>
Idea					
Business Plan					
Domain Expertise					
Commitment & Risk					
Responsibilities					

Weighted Scores (1-10)

	<i>Founder 1</i>	<i>Founder 2</i>	<i>Founder 3</i>	<i>Founder 4</i>
Idea				
Business Plan				
Domain Expertise				
Commitment & Risk				
Responsibilities				
Total Points				
% of Total				100.0%

This sheet has values entered to demonstrate the output.

You can use this sheet to calculate your own values by replacing the numbers in the Absolute Scores table.

Let's look at a hypothetical example. Assume that we have a high technology start up spinning out of a university with four members of the founding team.

1. The inventor who is recognized as the technology leader in his domain.
2. The "business guy" who is bringing business and industry knowledge to the company.
3. The technologist who has been the inventor's "right hand man."
4. The research team member who happened to be at the right place at the right time, but hasn't and won't contribute much to the technology or the company.

If these were all first-time entrepreneurs, it's likely that they would each get 25% of the company's stock, because "it's fair."

Let's take a look at what the Founders' Pie Calculator says.

Absolute Scores (1-10)

	Weight	Founder 1	Founder 2	Founder 3	Founder 4
Idea	7	10	3	3	0
Business Plan	2	3	8	1	0
Domain Expertise	5	6	4	6	4
Commitment & Risk	7	0	7	0	0
Responsibilities	6	0	6	0	0

Weighted Scores (1-10)

	Founder 1	Founder 2	Founder 3	Founder 4
Idea	70	21	21	0
Business Plan	6	16	2	0
Domain Expertise	30	20	30	20
Commitment & Risk	0	49	0	0
Responsibilities	0	36	0	0
Total Points	106	142	53	20
% of Total	33.0%	44.2%	16.5%	6.2%

This worksheet has calculations in the **Weighted Scores** table.
 Enter values in the **Absolute Scores** table and the results will be calculated.
 You can Use Edit/Move or Copy Sheet/Create a Copy to duplicate this form.

Absolute Scores (1-10)

	<i>Weight</i>	<i>Founder 1</i>	<i>Founder 2</i>	<i>Founder 3</i>	<i>Founder 4</i>
Idea					
Business Plan					
Domain Expertise					
Commitment & Risk					
Responsibilities					

Weighted Scores (1-10)

	<i>Founder 1</i>	<i>Founder 2</i>	<i>Founder 3</i>	<i>Founder 4</i>	
Idea	0	0	0	0	
Business Plan	0	0	0	0	
Domain Expertise	0	0	0	0	
Commitment & Risk	0	0	0	0	
Responsibilities	0	0	0	0	
Total Points	0	0	0	0	
% of Total	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	100.0%