

CONNECTS

Entrepreneurship Seminar Series Spring 2020

All CONNECTS Seminars are held in the Swartz Center on the 3rd Floor of the Tepper Quad from 12:30 - 1:30 p.m.

Tues, Jan 21	Finding Follow-On Capital: Identifying and Engaging Your Next Investors Ben Garber, 7 Mile Advisors
Wed, Jan 22	Online Marketing for Startups Joey Rahimi
Thurs, Jan 23	Software May Eat the World, But You Still Need a Fork Ilana Diamond & Matt Verlinich
Tues, Jan 28	Tax, Business and Accounting Issues for Startups William Richardson & Carissa Habsburg & Megan Rechenberg, Sisterson & Co. LLP
Thurs, Jan 30	Financial Modeling Phil Compton
Tues, Feb 4	Business Model Canvas: A Practical Guide Will Kaigler, CMU Swartz Center
Wed, Feb 5	The Importance of Cash Flow Kelley Lynch, CFO & VP of Operations, Othot
Tues, Feb 11	Lean Startups Dave Mawhinney, CMU Swartz Center
Wed, Feb 12	How To Design For Production At Super Speed Elijah Wiegmann, Founder of Base Design Studio
Thurs, Feb 13	The Nuts and Bolts of Angel Investing Catherine Mott, BlueTree Venture Fund
Tues, Feb 18	Agile Product Development Sean Ammirati, Birchmire Ventures

Wed, Feb 19	The Challenge of Innovation in Healthcare – A Complex, Evolving Market with Misaligned Incentives Ginny Pribanic, MedRespond, LLC
Thurs, Feb 20	Practical Business Negotiation for Early Stage Company Eric Kline, Pepper Hamilton, LLP
Mon, Feb 24	The Riddle of Innovation: MIT’s Langer Lab to Nasdaq IPO David Lucchino, Frequency Therapeutics
Tues, Feb 25	Splitting the Founder’s Pie & Other Aspects of Equity Compensation Frank Demmler, Startup Whisperer
Wed, Feb 26	The Hustlenomics Way Damola Idowu, EIC and Founder of Owners Illustrated Magazine
Thurs, Feb 27	Leverage IP to Drive Business Value Sreekar Gadde & Jason Somma, Blue Tree Allied Angels
Mon, Mar 2	How Service-Minded Strategies Build Bottom Line Results Mary Kay Modaffari, ServEffect
Mon, Mar 16	Seed Investment from Japan with Monozukuri: A way for High-Quality Manufacturing Nobuhiro Seki, Monozukuri Ventures
Tues, Mar 17	Franchising - Opportunities are Everywhere Chris Cynkar, FranChoice
Wed, Mar 18	Leveraging Partnerships with FDA: Advice for Startups Dr. Elora Gupta, Drug and Device Advisory Group, and Dr. Courtney Williamson, AbiliLife
Thurs, Mar 19	The Art & Science of Negotiation Taya R. Cohen, PhD

START SMART LAW Seminar Series: Spring 2020

All START SMART LAW seminars begin at 5:00 p.m. or 5:30 p.m.

Wed, Jan 22 5:30 - 7:00 p.m. Swartz Center	Starting a Business on an F-1 Visa Panel Discussion
Tues, Feb 18 5:00 - 7:00 p.m. Pitt Law School, Room 113	Protecting Your IP George Dickos & Lauren Murray, K&L Gates
Thurs, Mar 19 5:00 - 7:30 p.m. Swartz Center	Top Ten Legal Mistakes Startups Make Panel Discussion



FREE AND OPEN TO ALL ***Subject to change*** **Register @ bit.ly/2PajT6Y**