



FDA 101

Elora Gupta, PhD

Partner, Drug and Device Advisory Group

*Based on my journey as a
Pharmaceutical Scientist and
Regulatory Scientist*

Center For Innovation and
Entrepreneurship
Carnegie Mellon University
April 13, 2016

My Journey

- **ACADEMIA** : *Drug Development Principles and Clinical Assessment*

- Ohio State Univ.: PhD in Pharmaceutical Chemistry
- Univ. Of Chicago: Post-Doctoral Fellow in Hem./Onc. clinical program
- Cancer Institute of NJ : Disposition & Clinical assessment of new drugs

- **INDUSTRY**: *Drug & Device Development and Registration, Regulatory Sciences*

- Bristol-Myers Squibb, Otsuka, TransCelerate (non-profit)
- Notable Drugs : Eliquis[®], Avapro[®], Sprycel[®], Dacogen[®], Busulfex[®]
- Notable Devices : BreathTek[®], MIND1
- FDA Liaison
- Global Regulatory Lead
- Partnerships



- **ADVISORY** : *Drug and Device Advisory Group*

- Special Interest in Drug and Device Startups
- Associated with CMU Startups

Seminar Objective

Provide perspectives to facilitate
bridging
CMU-Research & Entrepreneurship in Medical Products
to
Patients, Physicians, Healthcare Providers



Drug, Device

FDA

- **D**iagnose
- **C**ure
- **M**itigate
- **T**reat
- **P**revent
- **S**tructure/ **F**unction of Organ
- No Chemical Action/ Metabolism (Device)

PROTECT & PROMOTE PUBLIC HEALTH
US DHHS Agency (Dept. of Health and Human Services)

ASSURE access to **SAFE, EFFECTIVE, HIGH-QUALITY** products

PROVIDE science-based information about the products

FACILITATE innovation

REGULATES

 U.S. Department of Health and Human Services

 **U.S. Food and Drug Administration**
Protecting and Promoting *Your* Health

CDER **CDRH**

 Home | Food | **Drugs** | Medical Devices | Radiation-Emitting Products | Vaccines, Blood & Biologics | Animal & Veterinary | Cosmetics | Tobacco Products

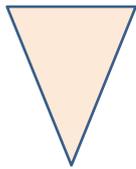
 Today's seminar

 <http://www.fda.gov/>

FDA Classification : Drug and Device



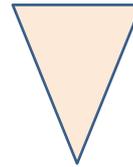
- Small
- Molecules
- Biologics
- New Molecular Entities
- Generics
- Over The Counter (OTC)



- ✓ NDA, sNDA
- ✓ BLA, sBLA
- ✓ ANDA



- General Controls (Class I)
- Special Controls (Class II)
- Life Supporting (Class III)



- ✓ Exempt
- ✓ Enforcement Discretion
- ✓ 510(k)
- ✓ PMA, PDP
- ✓ De Novo

Similar FDA Evaluation of Drugs and Devices

2016 FDA Perspectives



Robert Califf, MD
FDA Commissioner
Appointed: 2016

FDA

- Regulates 20% of nation's economy
- Makes enormous number of decisions every day
- Vital to the well-being of all Americans
- High-quality and impartial judgments—'...*despite the fact that many must ultimately disappoint (or at least not fully satisfy) one or more constituencies....*

APPROVED PRODUCT LABELING

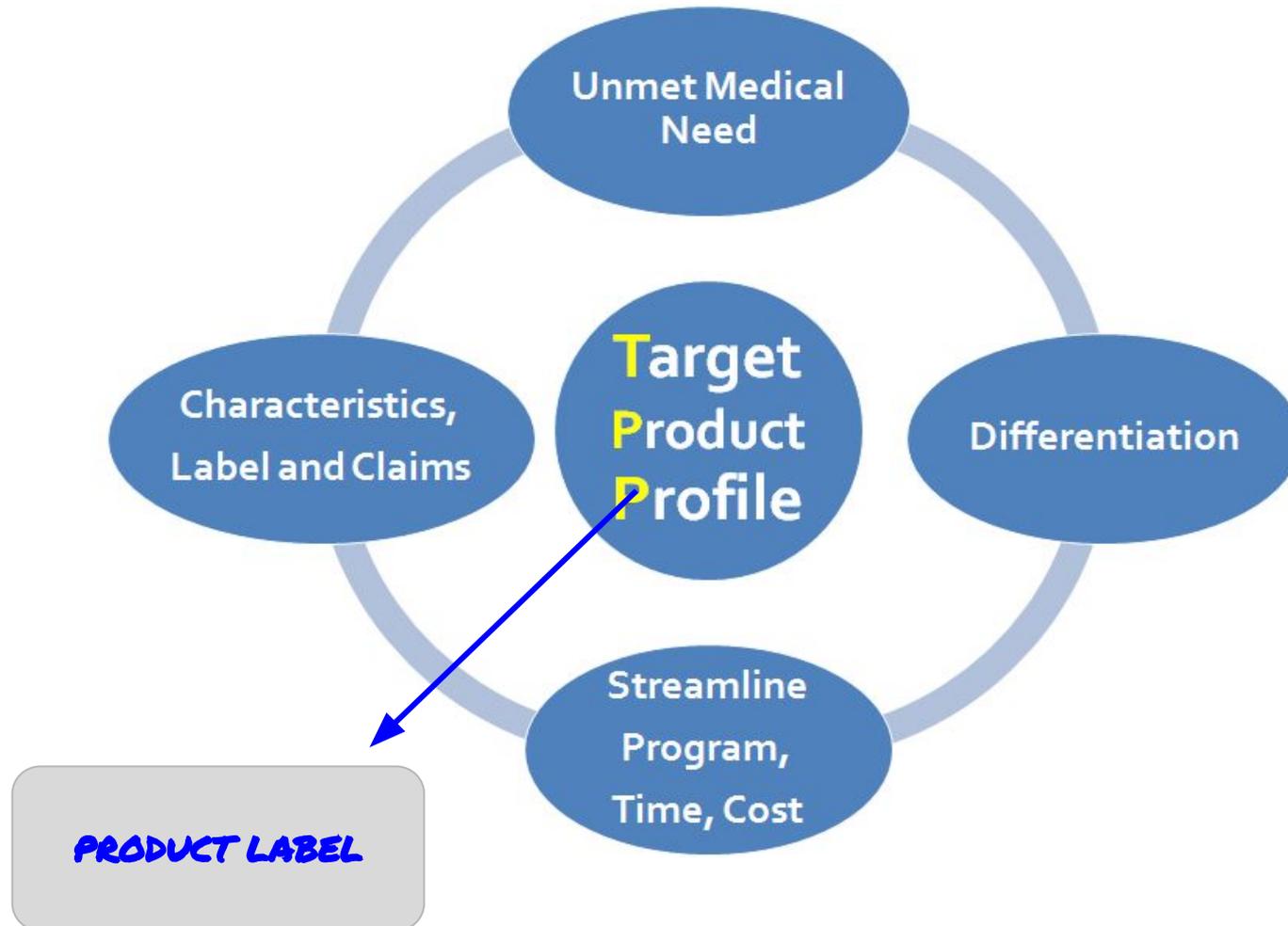
- Communicates product's **SAFETY & EFFECTIVENESS**
- Summarizes key **SCIENTIFIC INFORMATION**
 - Assess product's **RISK-BENEFIT** profile
 - Decide if product is **APPROPRIATE** for **PARTICULAR PATIENT**



Leah Christl, Ph.D
Office of New
Drugs

Key Theme for Strategic Product Development

BEGIN WITH THE END IN MIND...



Seminar Overview

STAKEHOLDERS

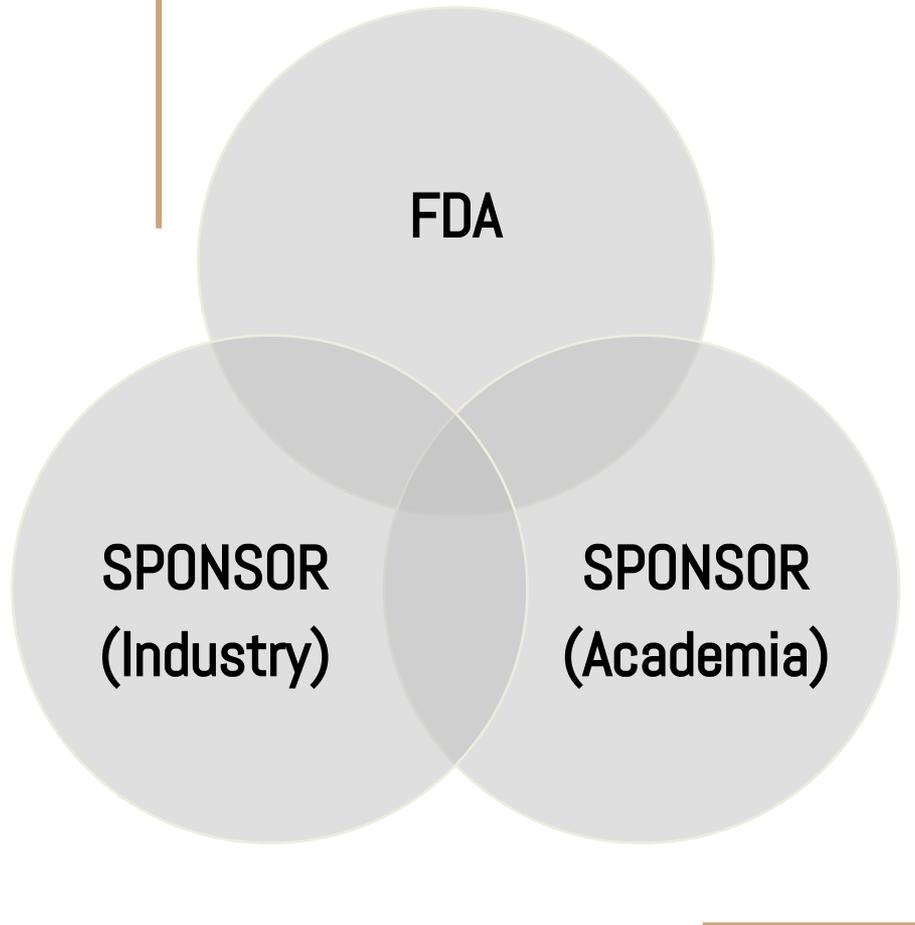
FDA

SPONSOR

CASE STUDIES

LEARNING RESOURCES

STAKEHOLDERS



FDA : *'Patients are at the heart of what we do'*



CDRH

2014 - 2015
Strategic Priorities
Center for Devices and Radiological Health

2016-2017
Strategic Priorities
Center for Devices and Radiological Health



CDER

FDA
Center for Drug Evaluation and
Research (CDER)

Strategic Plan 2013-2017

- **Availability, Quality, Integrity, Safe Use of Products**
- **Clinical Evaluation Modernization**
- **Regulatory Science Innovation**
- **Patient Voice**
- **Customer Service**

SPONSOR (INDUSTRY): Regulatory Strategy for Product Registration & Approval



- **Strategy** for Target Product Profile : Regulation + Science + Business
- **Voice** for Product Profile and Company to FDA

SPONSOR (ACADEMIA): Innovation & Advancement



To cultivate a transformative university community committed (b) creating a collaborative environment open to the free e entrepreneurship can flourish; and (c) ensuring individuals

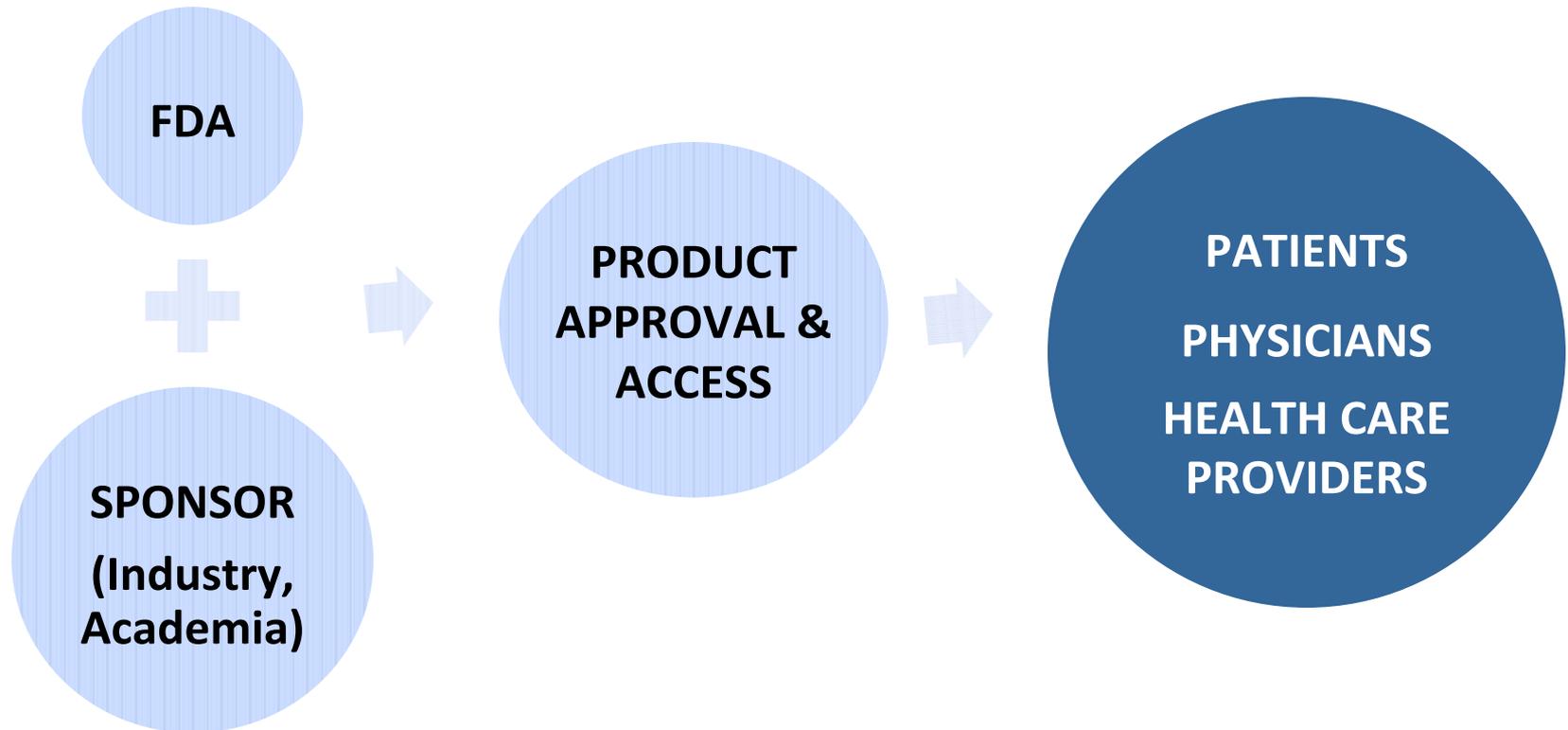
Carnegie Mellon University

Center for Innovation and Entrepreneurship

In the fall of 2012, the Carnegie Mellon Center for Innovation and Entrepreneurship (CIE) was created to strengthen and serve the already bustling culture of entrepreneurship and innovation at Carnegie Mellon, and to accelerate the commercialization of university research and innovative ideas.*

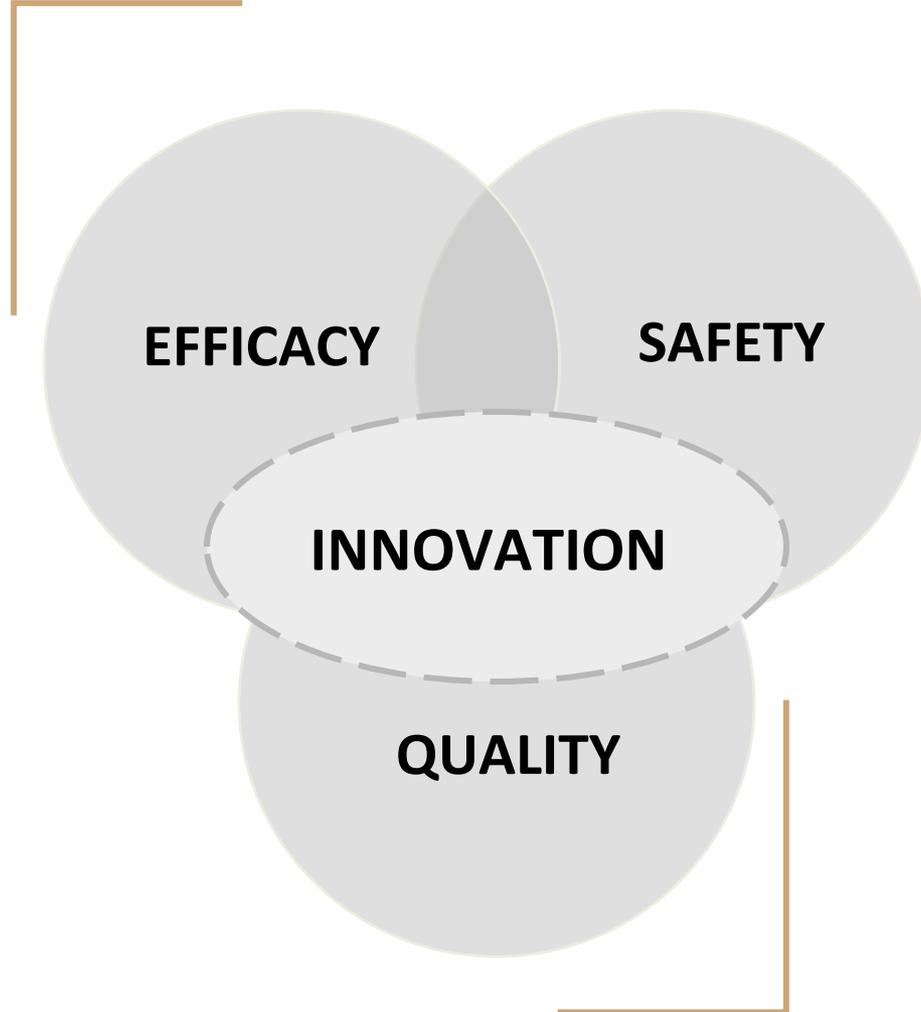
- Next - Gen medical products : Drugs and Devices
- Address Unmet Needs
- Define regulatory science standards for novel technologies

STAKEHOLDER SUMMARY : Shared Objective



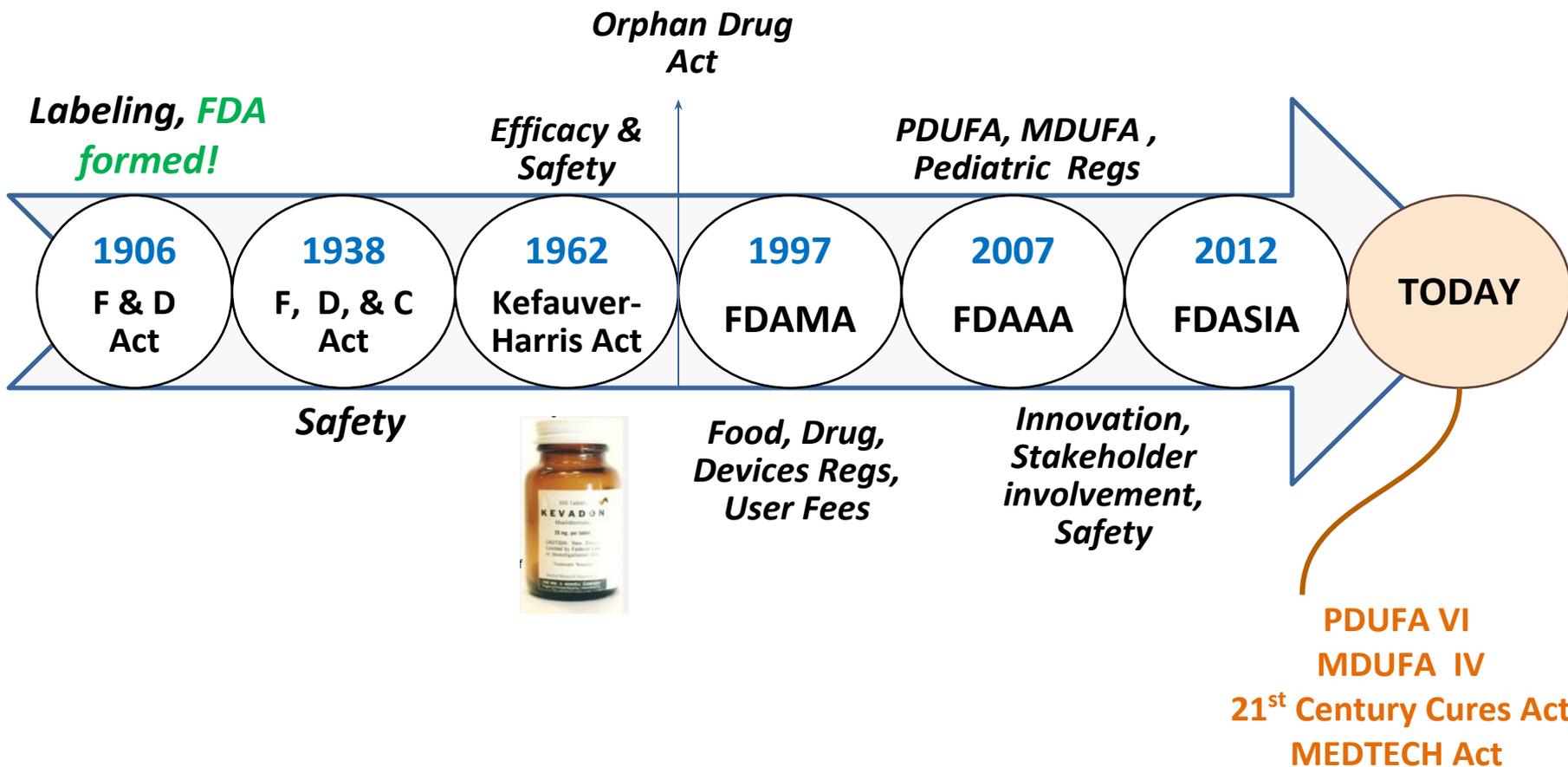
FDA QUOTE “.....Ideally, Sponsors and FDA work collaboratively having a shared public health goal of early availability of safe, effective, and high-quality (products) to the American public..... “

FDA : FUNDAMENTALS



FDA's Evolution of Evidentiary Standards

<http://www.fda.gov/AboutFDA/WhatWeDo/History/Milestones/ucm128305.htm>



FDA's Communication of Evidentiary Stds



- ❑ **Code of Federal Regulations: *Law***
21CFR 200, 300s: Drugs, 21 CFR800s: Devices



- ❑ **Guidances : *Recommendations***

- ❑ **Review Summaries (FOIA) : *Assessment***

Product approvals : NDA, 510(k), PMA summaries , Approved labels



- ❑ **Public Forums: *Current Thinking, Feedback Seeking***

Workshops, Advisory Committees, Patient Forums, Small Business Events



- ❑ **Alerts, Notifications, Social media : *Real Time Communications***

Safety, Recalls, Shortages, Inspection Findings



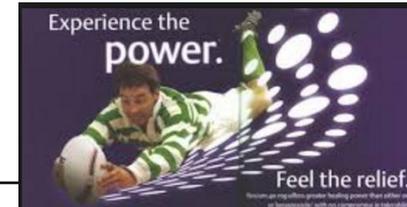
PROPRIETARY : Sponsor Submissions, Most Sponsor-FDA Communications, Negative Application Reviews

B/R FRAMEWORK

- **Benefit** : Type, Magnitude (clinically meaningful), Duration
- **Risk** : Adverse Event (severity, duration), Malfunction, Incorrect use, Cybersecurity
- **Quality**: Robustness of study design, conduct, analyses
- **Risk Management**
- Other:
 - *Unmet need*
 - *Patient Tolerance of risk, benefit perspective*
 - *Alternative treatments*
 - *Novel technology*



FDA Review Core Elements



LABELING + PROMOTION

- Communicate **Benefits and Risks** and Information for **Safe and Effective Use**
 - *Indication*
 - *Effectiveness, Safety*
 - *Prescribing Info. / Use Info.*
 - *Risk Management and Mitigation*
- All information **substantiated** by robust data and analyses
- **Key** for Product Branding & Differentiation based on 'Claims'
- **Basis** for Advertising and Promotion



QUALITY AND COMPLIANCE

- Codified by CFRs
- **Manufacturing**: cGMP
 - Quality Systems to meet specifications
- **Clinical** : GCP
 - Ethics, patient protection, quality of data collection and analyses
- **Laboratory**: GLP
 - Robustness of lab evaluations
- **FDA Inspections** : Pre-Approval, Post-Approval – *usually unannounced*
- **Accountability** : Sponsor (Senior Management)



FDA Review Core Elements



SAFETY SURVEILLANCE

- From initiation of product development through lifetime
- Balance Pre- and Post-market
- **Sponsor Responsibilities**
 - Timely and Effective reporting (with causality assessment)
 - Safety Assessment Committee
 - Safety Surveillance Plan
- **FDA Impact Assessment**
 - Labeling
 - Product modifications
 - Guidances
 - Notifications, Recall

Inspections, Compliance, Enforcement, and Criminal Investigations

The FDA Recommends Against Using OxySure Portable Emergency Oxygen System, Model 615: FDA Safety Communication

SPONSOR MEETINGS

- **Collaboration** on product development
- From product inception to lifetime
- **Timely and effective**
- **Gain alignment** on scientific and regulatory issues
- Several types , Free
- **Sponsor Advantage:** Minimize time/resource waste, optimize product profile
- **FDA Advantage:** View spectrum across sponsors, provide advice while upholding confidentiality

FDA Interactions



GLOBAL CONSIDERATIONS

- Alignment on **technical requirements**
-  Drugs : **ICH** (International Conference on Harmonisation)
-  Devices : **IMDRF** (International Medical Device Regulators Forum)
- International **Inspections:** GMP, GCP, GLP
 - Products intended for US
 - Compliance with US law and regulations



Updated: FDA Bans Imports From Singapore Device Firm After Inspection Refused

Posted 18 January 2016

EXPEDITED DEVELOPMENT AND REVIEW

- **Life threatening, irreversibly debilitating** diseases/conditions
 - **Drugs:** *Fast Track, Priority Review, Breakthrough, Accelerated Approval, Expanded Access*
 - **Devices:** *Expedited Access, Priority Review*
- **Rare diseases**
 - Orphan Designation (<200,000)
 - Humanitarian Use (<4,000)
 - Financial incentives
- Incentives
 - Neglected Tropical Disease
 - Qualified Infectious Disease Product



FDA Opportunities

Small Business Outreach Vendor Fair



SMALL BUSINESS SUPPORT

- Outreach Fair
- **Vendor** contracts
- **Grants**
- Business Investments
- Technology Transfer
- Learning Workshops
- **User Fee waiver/reduction**

Doing Business With FDA

FDA Innovation

LEVERAGING 'BIG' DATA

- Utilizing human genome sequence & clinical trials databases
- Informatics capabilities, IT/software tools

Patient-Focused Drug Development

Public Meeting on Patient-Focused Drug Development
for Huntington's and Parkinson's Diseases

PATIENT REPORTED OUTCOMES

- Patients' input on specific disease areas, impact on daily life
- Include in product development, develop and validate

precisionFDA 

PRECISIONFDA

- Community-generated content, cloud-based platform
- In response to President Obama's 'Precision Medicine' initiative
- Ensure that genomic tests provide reliable and accurate results



NOTES



FILES



COMPARISONS



APPS



Digital Health

DIGITAL HEALTH

- Functionality focused oversight, promote innovation, patient engagement and Safety
- **Medical Device Data Systems (MDDS- transfer, storage, display) : From CIII to CI**
- **Mobile Medical Apps : Risk Based - Regulated, Enforcement Discretion, Not Regulated**
- **Device Accessories : Risk based classification**
- **General Wellness Apps : Low risk**
- **Clinical Decision Software (CDS): Guidance to be developed**
- **NEW FTC Mobile Health Apps Interactive Tool**

Developing a
mobile health app?



Find out which federal laws
you need to follow

CYBERSECURITY

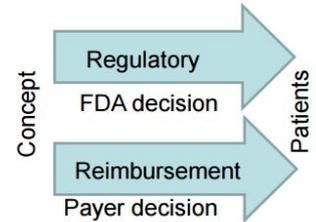
- Public health issue
- **Premarket Development Guidance : Device Design, Vulnerability, Management**
- **Postmarket Management Guidance: Collaborative Risk-Based, Identify, Protect, Detect, Response, Recover**
- Information Sharing and Analysis Organizations (ISAO)



FDA Innovation

PRICING + REIMBURSEMENT

- Pricing NOT FDA purview
- Device voluntary pilot program : **FDA-CMS Parallel Pilot Project (2011-2015); 2016 notice**
- Concurrent review to reduce time between FDA's approval and Medicare coverage
- Cologuard®
 - Parallel FDA and CMS meetings to align on development program (n>10,000 pts)
 - Parallel FDA and CMS reviews
 - FDA approval and CMS proposed national coverage the same day !



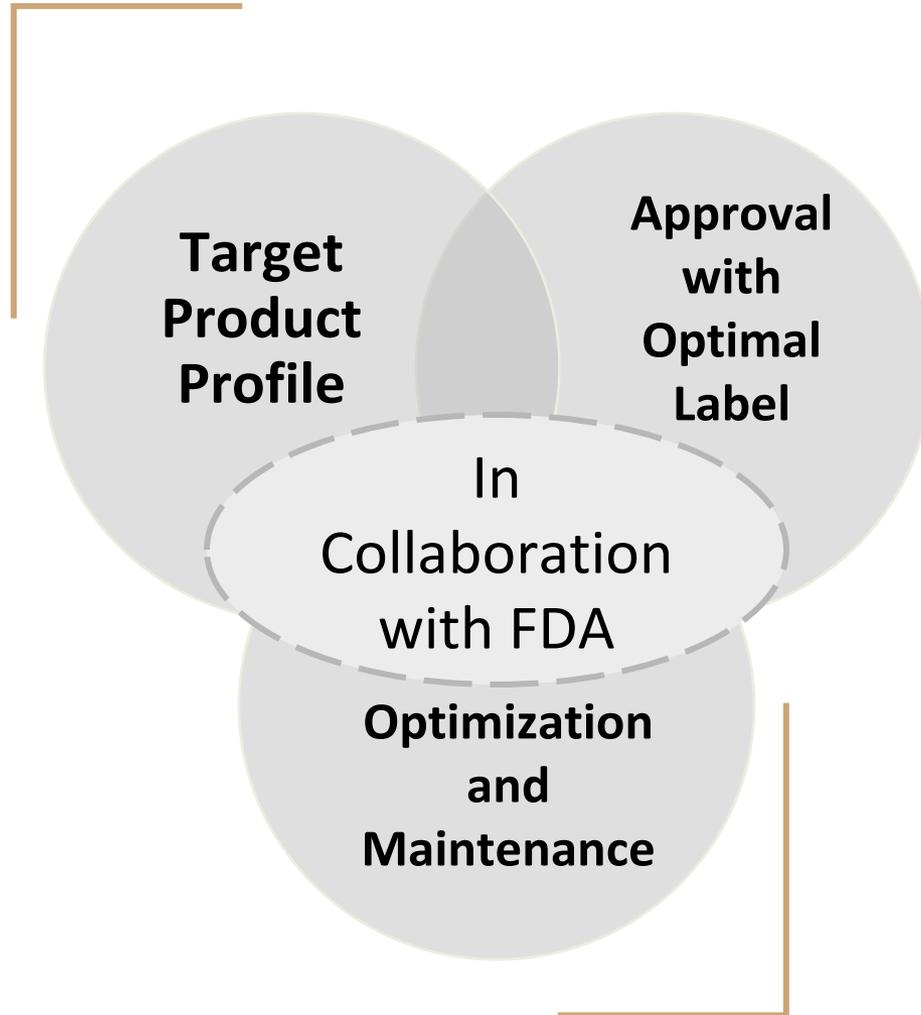
COLON CANCER SCREENING *made easy*, WITH NONINVASIVE COLOGUARD®



yes, COLOGUARD IS COVERED BY MEDICARE.



INDUSTRY : REGULATORY STRATEGY



Regulatory Plan :A Dynamic Document for Target Product Profile

START EARLY – Discovery/ Specification stage

DEFINE : Optimum Profile

PROPOSED LABEL : Indication, Claims, Supporting data

DEVELOPMENT PROGRAM : To support proposed label

REG. INTELLIGENCE : Guidances, Precedents, Competition

FDA PARTNERSHIP: Discuss/Align on program, label [next slide](#)

EXPEDITED , INNOVATION OPTIONS : Evaluate

SMALL BUSINESS STRATEGY : Evaluate opportunities

SUBMISSION STRATEGY : Content and Requirements

INSPECTION READINESS : Pre- and Post-Approval

PROMOTION COMPLIANCE : Based on Approved label

SAFETY MONITORING : Pre- and Post-Approval

GAPS & MITIGATION : Continual assessment

LIFE CYCLE OPTIMIZATION : Proactive disc. with regulators

GLOBAL STRATEGY : Simultaneous or sequential launch

FDA Partnership : Voice of Product & Sponsor

■ Product

- Aligning on Product Profile
- Accurate, balanced , timely information
- Effective FDA Meeting Management

■ Presentation

- **Private** : 1 on 1 FDA-Sponsor
- **Public** : Advisory Committee **next slide**

■ Policy

- Guidance/Policy review and comment
- Speaker in FDA Workshops
- Speaker in External Forums
- Publications





Hemispherx Biopharma representatives

Voting and non-voting members of the Arthritis Advisory Committee

FDA staff

Members of the public

View of the Dec. 20, 2012 Meeting of the Arthritis Advisory Committee

FDA ADVISORY COMMITTEE MEETING



CASE STUDIES

Importance of
prospective
Target Product Profile
Strategy
and
FDA Alignment

PHARMA

BIOTECH

ENTREPRENEUR

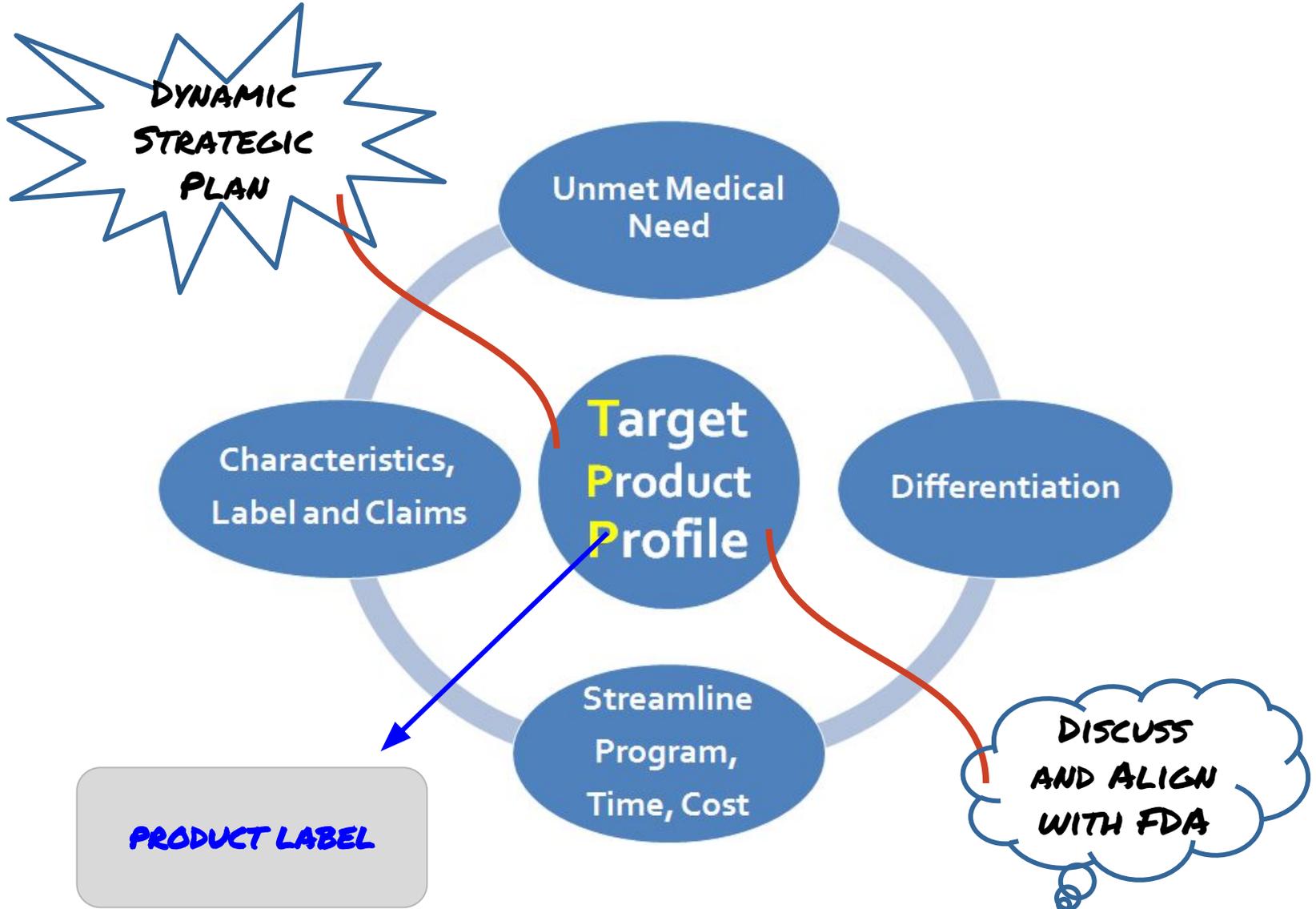
ACADEMIA

**NOVEL
TECHNOLOGY**

**PRODUCT
OPTIMIZATION**

Key Theme for Strategic Product Development

BEGIN WITH THE END IN MIND...



PHARMA

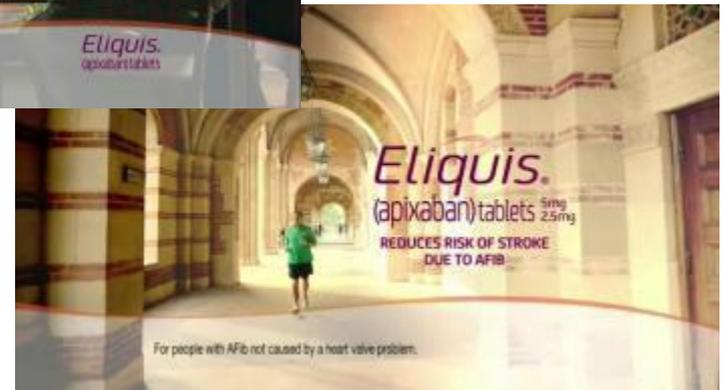
Eliquis[®]
(apixaban) tablets

Approved for several indications



For Hip & Knee Replacement Surgery Patients

For Patients with Atrial Fibrillation (AFib) Not Caused by a Heart Valve Problem

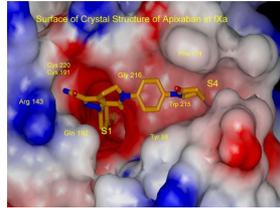


For Deep Vein Thrombosis (DVT) & Pulmonary Embolism (PE) Patients

Alliance to address unmet need to replace warfarin



Birth : Dupont January 10th,
2000



Tight binding to FXa,
coagulation factor



Acquired by Bristol-
Myers Squibb, 2001



Alliance with Pfizer,
2007



> 60,000 subjects, Exposures : 20 days - ~ 2 yrs, Dose range 2.5 – 10 mg BID

EXPANSE™

ADVANCE-1
ADVANCE-2
ADVANCE-3

Hip/Knee
Surgery

ARISTOTLE
AVERROES

AFib

AMPLIFY
AMPLIFY-EXT

DVT/PE

APPRAISE-2

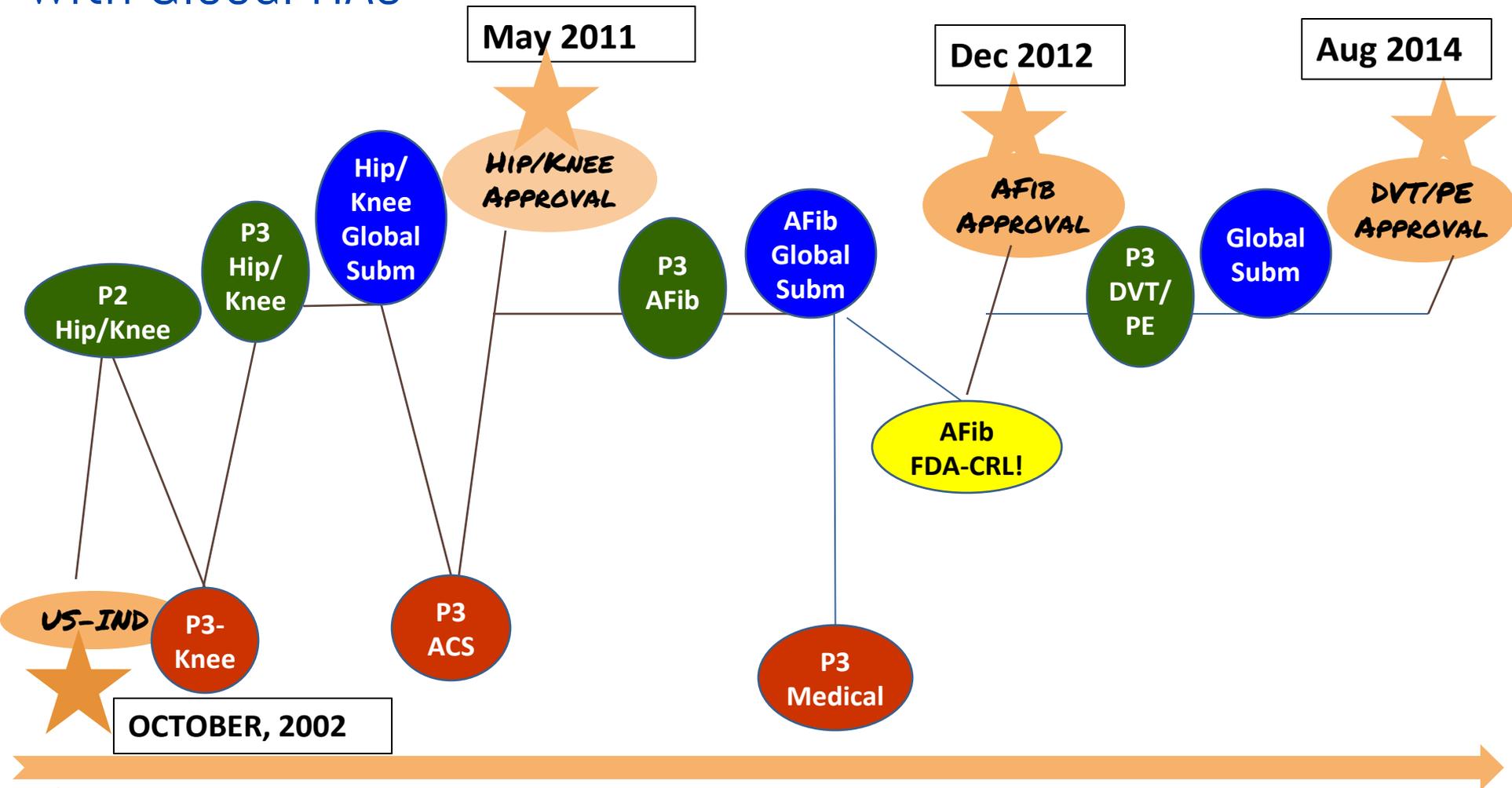
ACS

DOPT

Medical

DVT: Deep Vein Thrombosis
PE: Pulmonary Embolism
ACS : Acute Coronary Syndrome

LEARNINGS: Persistence/Partnership through Peaks & Troughs, Variations in Global HA Standards, Alignment with Global HAs



- ★ **Differentiated label** from 2 close competitors
- ★ **Simultaneous** Global Submission Plan included 100+ countries
- ★ **Global HA Engagement** F2F Meetings with >20 Agencies ; 100s responses to queries

BIOTECH



Innovative technology associated with single-nucleotide polymorphism



2013 Ad

*Personal Genome Service (PGS)
learn “increased risk of heart
disease, arthritis, gallstones....”.*



2016 Ad

*.....Reports meeting FDA
standards,...health, traits,
ancestry....”.*

URLs:

<https://www.youtube.com/watch?v=LrtPoke4X2g>

<https://www.youtube.com/watch?v=zeo7zPzZwlk>

LEARNINGS: Address FDA Stds, Gain Alignment, Approval & Continue Partnership



De Novo pathway

FDA Specific Feedback:
more than **14** F2F, T/C,
hundreds of emails,
dozens of written communications

FDA Warning letter
immediately
discontinue marketing
untilFDA marketing
authorization for the
device”

FDA Approval
23andMe PGS
Carrier Screening
Test for
Bloom Syndrome,



2009

2013

2015

Launch:

Suspension

Re-Launch

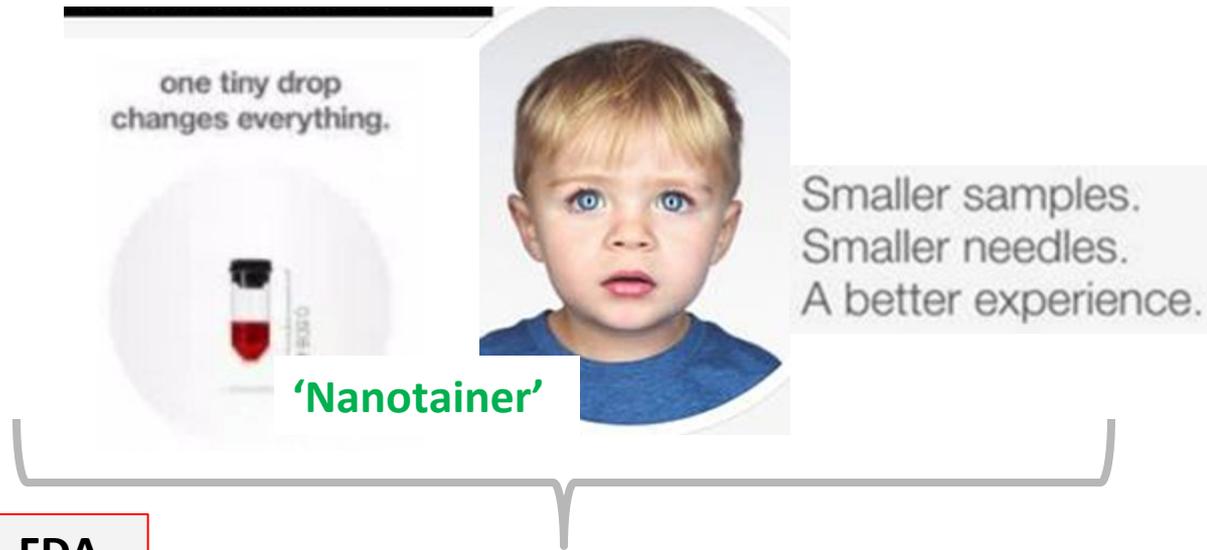
Community participant



ENTREPRENEUR

theranos

Novel concept – but scientific validity?



December 2015, FDA

U.S. Probes Theranos Complaints

Blood-testing startup's practices investigated over concerns about acc

January 2016, CMS

FEDERAL REGULATORS SAY A THERANOS LAB HAS SERIOUS PROBLEMS

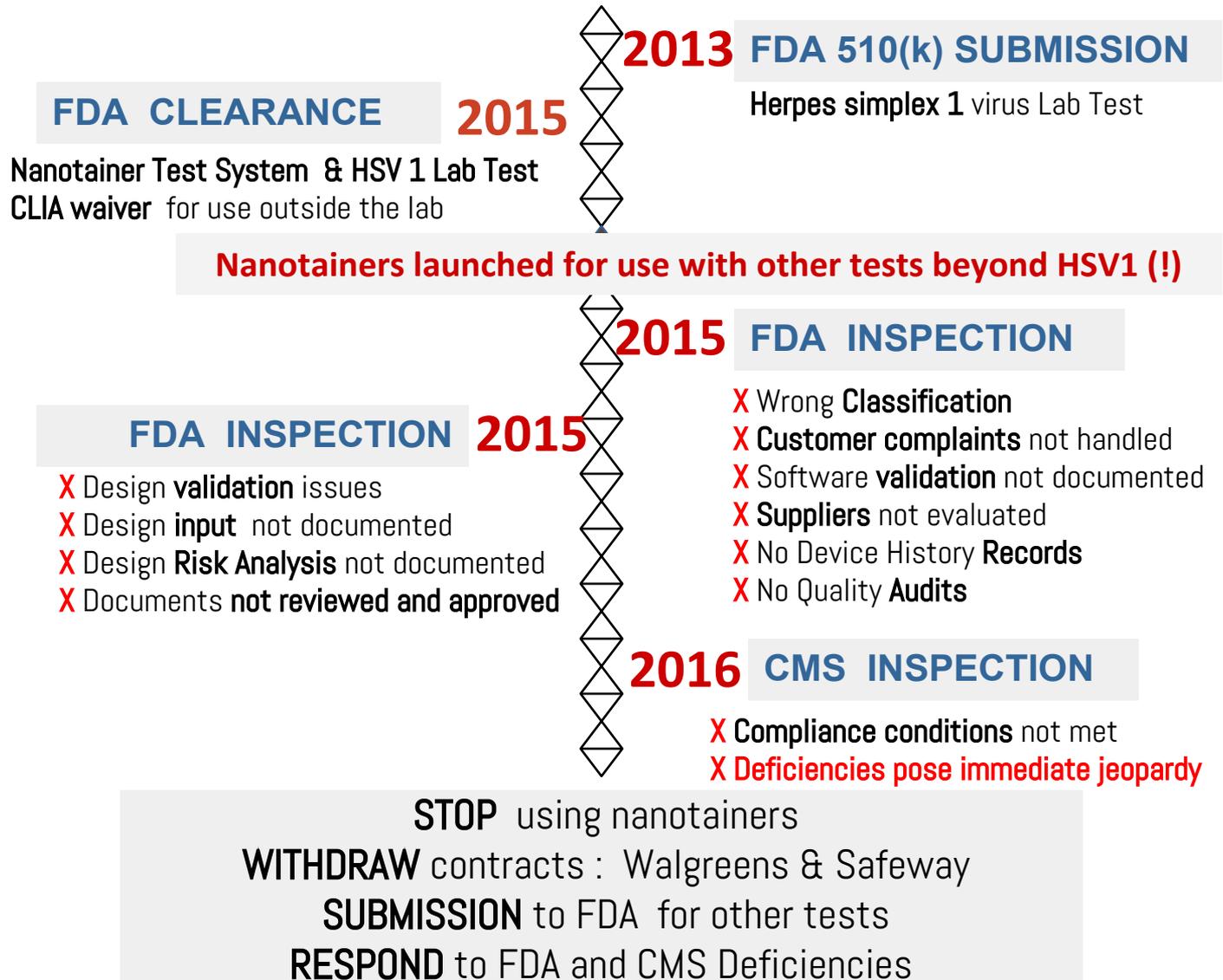
Theranos blood testing inconsistent with other labs, study shows

March 2016, Journal of Clinical Investigation

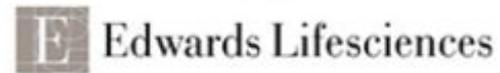
Evaluation of direct-to-consumer low-volume lab tests in healthy adults

Brian A. Kidd,^{1,2,3} Gabriel Hoffman,^{1,2} Noah Zimmerman,³ Li Li,^{1,2,3} Joseph W. Morgan,³ Patricia K. Glowe,^{1,2,3} Gregory J. Botwin,³ Samir Parekh,⁴ Nikolina Babic,⁵ Matthew W. Doust,⁶ Gregory B. Stock,^{1,2,3} Eric E. Schadt,^{1,2} and Joel T. Dudley^{1,2,3}

LEARNINGS: Gaps in Reg Strategy, Design Validation and Quality, Safety measures.....



ACADEMIA



LEARNINGS: Gaps in Understanding/Implementing FDA Stds, Academic Responsibility, Patient Safety

"Myxo" Mitral Annuloplasty Ring
invented by surgeon

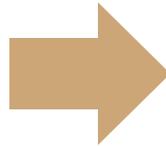
Not cleared by FDA -
Experimental device

2006

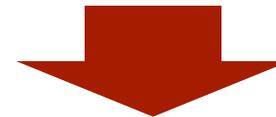
Used in surgery without
informed consent, no FDA
communication

2008/2009

FDA 510(k) submission and
clearance by mnf (Edwards
Lifesciences)



Caused ST-elevation MI during the
implantation procedure, subsequent heart
failures



FROM SURGERY TO SENATE: THE MYXO RING CASE

2008 - TODAY

- FDA Warnings
- Senate Investigation
- Patient Lawsuits
- **Market Removal**

NOVEL TECHNOLOGY



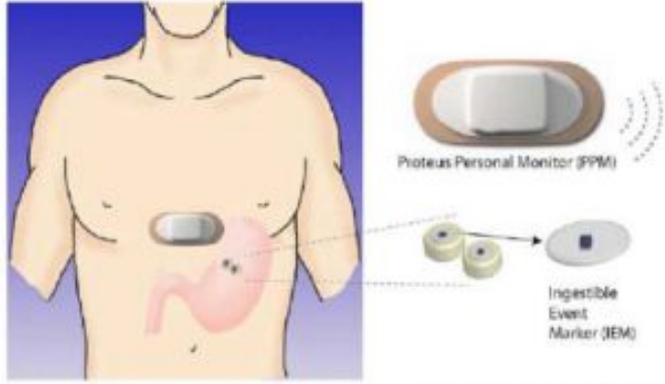
+

MIND1



Novel Approach to Medication Adherence

Integrated System:



- 1) FDA-approved medication (ABILIFY®)
- 2) Sensor within the medication tablet (the Proteus ingestible sensor)
- 3) Measure actual medication-taking patterns and physiologic response
- 4) Communicated to the patient
- 5) Communicated to the patient's physician and/or caregiver (with patient consent)

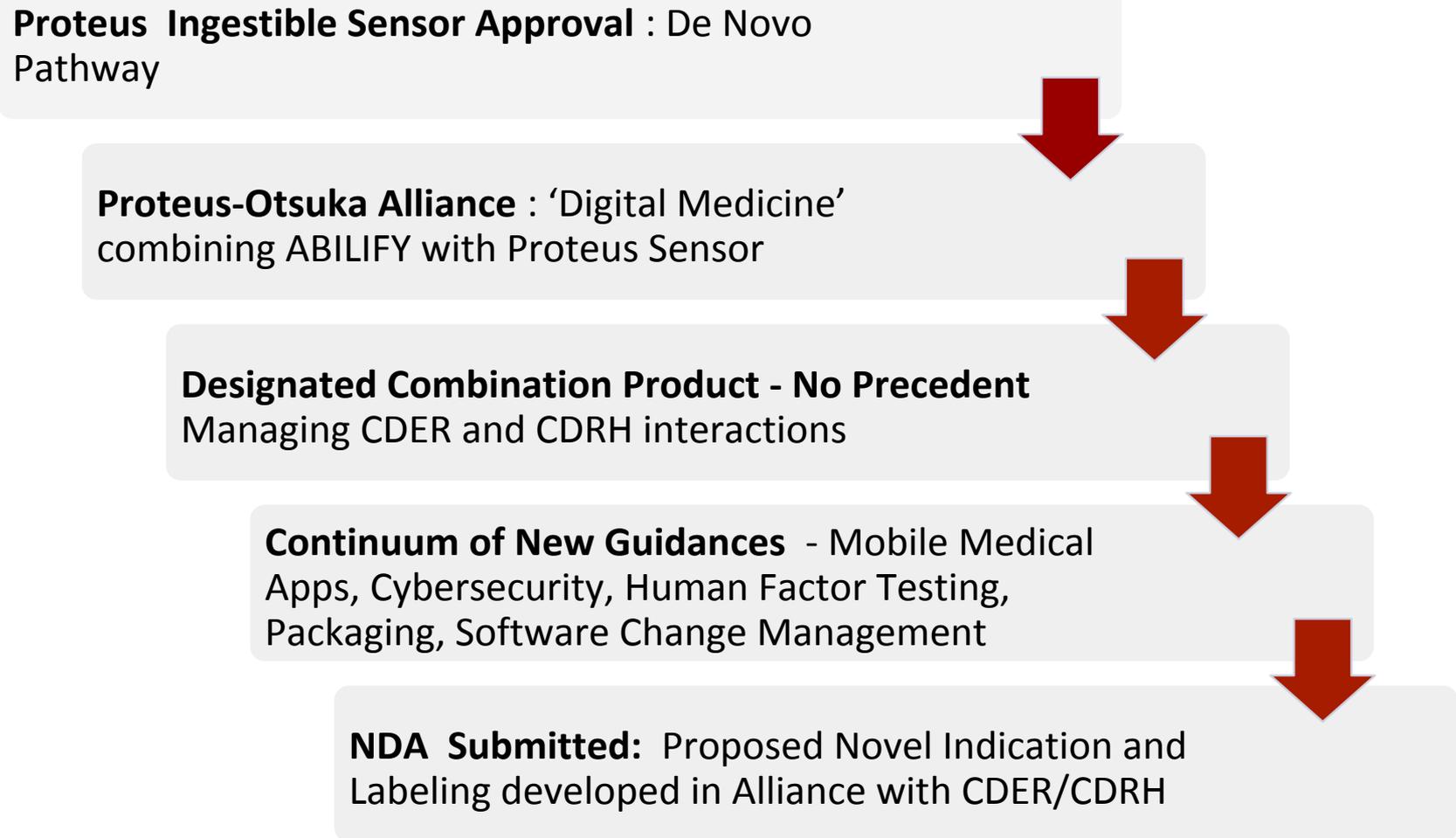


10 SEPTEMBER, 2015

U.S. FDA Accepts First Digital Medicine New Drug Application for Otsuka and Proteus Digital Health

LEARNINGS: Setting Regulatory Precedence, Rapid Adoption of Evolving Guidances, Novel submission & Labeling

Proteus Ingestible Sensor Approval : De Novo Pathway



Proteus-Otsuka Alliance : ‘Digital Medicine’ combining ABILIFY with Proteus Sensor

Designated Combination Product - No Precedent
Managing CDER and CDRH interactions

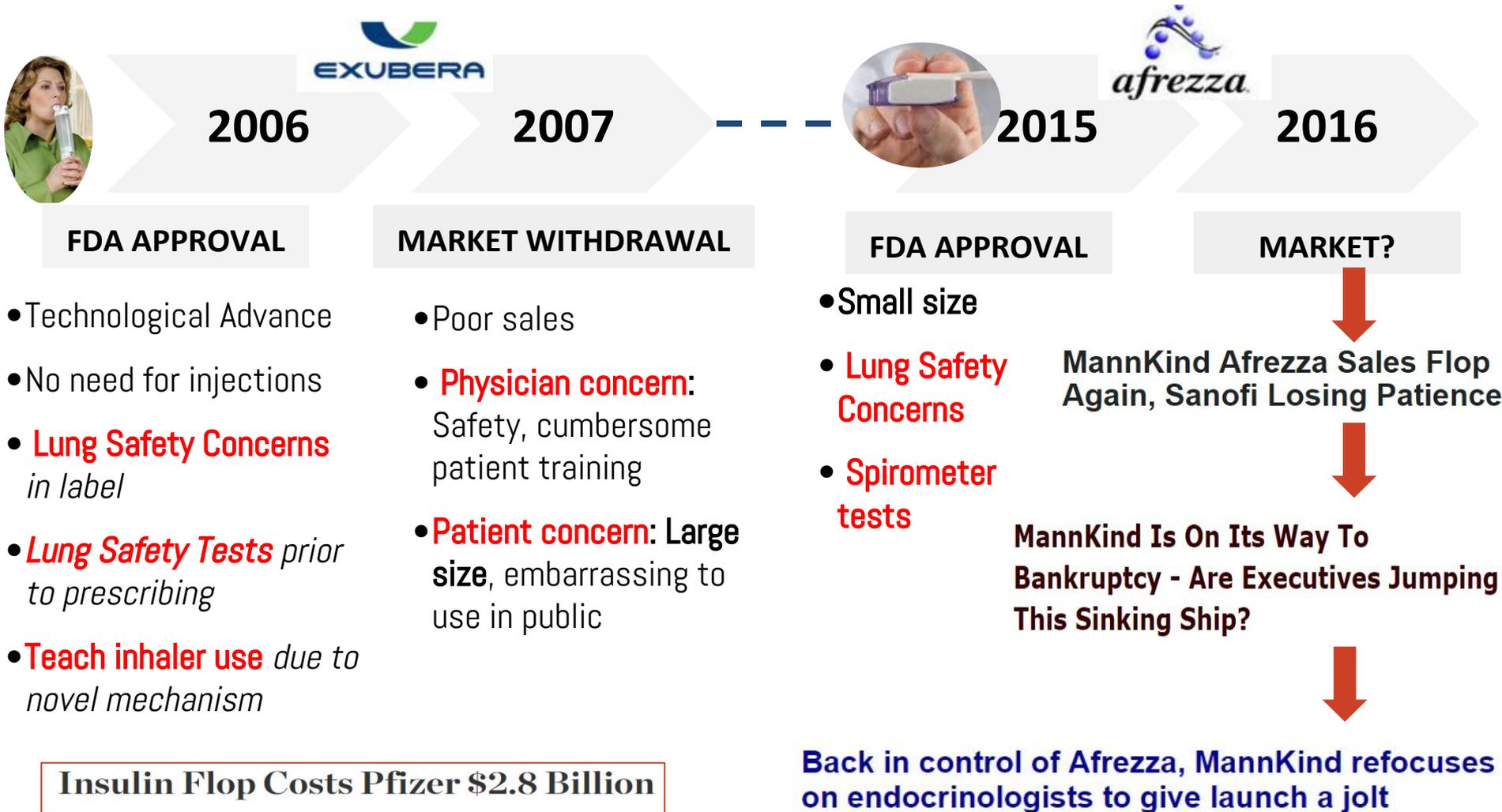
Continuum of New Guidances - Mobile Medical Apps, Cybersecurity, Human Factor Testing, Packaging, Software Change Management

NDA Submitted: Proposed Novel Indication and Labeling developed in Alliance with CDER/CDRH

OPTIMAL PRODUCT PROFILE



LEARNINGS: Gaps in Precedent Analysis, Differentiation, Addressing Patient & Physician Needs



Insulin Flop Costs Pfizer \$2.8 Billion

LEARNING RESOURCES



FDA Learning is a click away

Public Meetings at the FDA White Oak Campus

WEBINARS, WORKSHOPS

Join remotely ..or attend in person to network



INFORMATION, SUBSCRIPTIONS

Current Information updates



Subscriber Services:
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ADVISORY COMMITTEE MEETINGS

Insights into FDA,
Medical Community,
Consumer views



About Advisory Committees
The FDA uses 50 committees and panels to obtain independent expert advice on scientific, technical, and policy matters.

Advisory Committee Calendar

Let your voice be heard by FDA



GUIDANCES

Postmarket Management of Cybersecurity in Medical Devices

Draft Guidance for Industry and Food and Drug Administration Staff

DRAFT GUIDANCE

This guidance document is being distributed for comment purposes only.

Document issued on: January 22, 2016

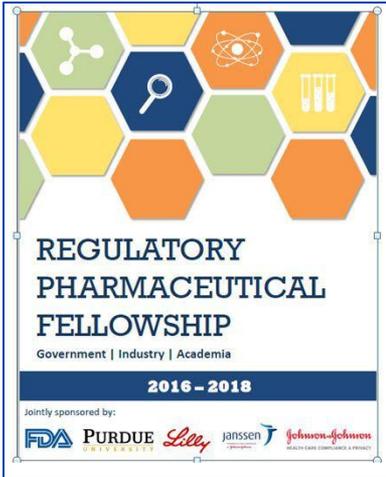
You should submit comments and suggestions regarding this draft document within 90 days of publication in the *Federal Register* of the notice announcing the availability of the draft guidance. Submit written comments to the Division of Dockets Management (HFA-305), Food and Drug Administration, 3030 Fishers Lane, rm. 1061, Rockville, MD 20852. Submit electronic comments to <http://www.regulations.gov>. Identify all comments with the docket number listed in the notice of availability that publishes in the *Federal Register*.

The screenshot shows the 'regulations.gov' website interface. At the top, there is a navigation bar with 'Home', 'Help', 'Resources', and 'Contact Us'. A search bar contains 'FDA-2015-N-3015'. Below the navigation bar, a message reads 'You are commenting on:'. The main content area displays the title of the regulation: 'The Food and Drug Administration (FDA) Notice: Use of Databases for Establishing the Clinical Relevance of Human Genetic Variants: Public Workshop, Reopening of Comment Period'. A progress indicator shows '1 Your Information' as the current step, with 'Your Preview' and 'Your Receipt' as subsequent steps. A text input field is labeled 'Comment (Required)'.

LEGISLATION

Patient and Consumer Stakeholder Meetings - MDUFA Reauthorization, 2015-2016

Many Ways Engage with FDA



Want to Help the FDA? Become a Consumer Representative on an FDA Advisory Committee

Posted on [October 22, 2015](#) by [FDA Voice](#)

The Small Biz Buzz

The Information Source for Regulated Domestic and International Small Pharmaceutical Business and Industry



Commissioner's Fellowship Program

[f SHARE](#) [TWEET](#) [LINKEDIN](#) [PIN IT](#) [EMAIL](#) [PRINT](#)



Requesting Speakers from CDRH



U.S. Food and Drug Administration
Protecting and Promoting *Your Health*

EXTERNAL SOURCES: Newsfeeds, Blogs, Organizations

- **Drug, Device News** : Development & Regulatory
 - FirstWord, MedGadget, MobiHealth News, RF Today
- **My Blog** : Drug and Device Digest <http://druganddevicedigest.com/>
- **Societies, Trade Organizations, Conferences:**
 - Reg. Affairs Professional Society (RAPS)
 - Drug Information Association (DIA)
 - Trade Organization : PhRMA, AdvaMed, MDMA



CONTACT :

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info@drugdeviceadvisory.com