

**Carnegie Mellon  
Belief-Based Utility Conference  
Marquis Conference Room, Scott Hall  
June 12-13, 2017**

<b>June 12</b>	
8:00am – 8:45am	Breakfast
8:45am – 9:45am	Jean Tirole (Keynote) <i>Narratives, Imperatives and Moral Behavior (with Roland Benabou and Armin Falk)</i>
9:45am – 10:45am	Discussion: Doing Economics When It's All In the Mind Moderator: George Loewenstein
10:45am – 11:15am	Break
11:15am – 11:40am	Russell Golman <i>Information Gaps and Belief-Based Utility (with George Loewenstein, Silvia Saccardo, Nik Gurney and Andras Molnar)</i>
11:40am – 12:05pm	Armin Falk <i>Beliefs and Utility: Experimental Evidence on Preferences for Information (with Florian Zimmermann)</i>
12:05pm – 12:30pm	Michaela Pagel <i>The Ostrich in Us: Selective Attention to Financial Accounts, Income, Spending, and Liquidity (with Arna Olafsson)</i>
12:30pm – 2:00pm	Lunch
2:00pm – 3:00pm	Discussion: Implications of Belief-Based Utility for Information Seeking and Avoidance Moderator: Armin Falk
3:00pm – 3:25pm	Joel van der Weele <i>Measuring Responsiveness to Feedback as a Personality Trait (with Thomas Buser and Leonie Gerhards)</i>
3:25 pm – 3:50pm	Florian Zimmermann <i>The Dynamics of Motivated Beliefs</i>
3:50pm – 4:20pm	Break
4:20pm – 4:45pm	Tali Sharot <i>Motivated Information Seeking in the Human Brain</i>
4:45pm – 5:45pm	Andrew Caplin (Keynote) <i>Behavioral Data and Psychological Constructs</i>

June 13	
8:00am – 8:45am	Breakfast
8:45am – 9:10am	Roberto Weber <i>Collective Self Deception and Markets (with Shimon Kogan and Florian Schneider)</i>
9:10am – 9:35am	Silvia Saccardo <i>Bribing the Self (with Uri Gneezy, Marta Serra-Garcia and Roel van Veldhuizen)</i>
9:35am – 10:00am	Zack Grossman <i>Preference Signaling with Multiple Agents</i>
10:00am – 10:30am	Break
10:30am – 11:30am	Discussion: Motivated Beliefs Moderator: Tali Sharot
11:30am – 11:55pm	Nora Szech <i>More Effort with Less Pay: On Information Avoidance, Optimistic Beliefs, and Performance (with Steffen Huck and Lukas Wenner)</i>
11:55am – 12:20pm	Peter Schwardmann <i>Selling Dreams: Endogenous Optimism in Lending Markets (with Luc Brudet)</i>
12:20pm – 1:45pm	Lunch
1:45pm – 2:45pm	Roundtable Discussion with Roland Benabou, Botond Köszegi, and George Loewenstein
2:45pm – 3:10pm	Ilana Ritov <i>Reciprocating Trust or Generosity</i>
3:10 pm – 3:35pm	Andrew Schotter <i>On Blame and Reciprocity: Theory and Experiments</i>
3:35pm – 4:05pm	Break
4:05pm – 4:30pm	Josh Tasoff <i>Preferences for Suspense and Surprise in a Massive Online Computer Game</i>
4:30pm – 5:30pm	Matthew Rabin (Keynote) <i>Making Belief-Based Utility Core Economics</i>