1	Developmental changes in the speed of social attention in early word learning
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### Abstract

How do children learn words so rapidly? A powerful source of information about a new 17 word's meaning is the set of social cues provided by its speaker (e.g. eve-gaze). Studies of 18 children's use of social cues have tended to focus on the emergence of this ability in early 19 infancy. We show, however, that this early-emerging ability has a long developmental 20 trajectory: Slow, continuous improvements in speed of social information processing occur 21 over the course of the first five years of life. This developing ability to allocate social 22 attention is a significant bottleneck on early word learning—continuous changes in social 23 information processing predict continuous changes in children's ability to learn new words. 24 Further, we show that this bottleneck generalizes to children diagnosed with autism 25 spectrum disorder, whose social information processing is atypical. These results describe a 26 route by which increases in social expertise can lead to changes in language learning ability, 27 and more generally highlight the dependence of developmental outcomes not on just the 28 existence of particular competencies, but on their proficient use in complex contexts. 29

Developmental changes in the speed of social attention in early word learning

Children's first years are a time of rapid change. One striking development is 31 children's growing mastery of their native language: The typical child will go from saying 32 her first word shortly before she turns one to producing 4000–5000 words by age five (1). 33 The pace and breadth of this transformation have led to a search for early-available, 34 precocious mechanisms that support children's language acquisition. Perhaps because of 35 the fundamentally discrete nature of the units of language itself, much of this search has 36 focused specifically on pinpointing the earliest emergence of these mechanisms (2-4). 37 However, learning outside the laboratory is controlled not by early availability of these 38 mechanisms, but by their proficient use in complex natural environments. 39

Here we take as a case study children's use of social information to infer the meanings 40 of new words. Though even the earliest vocabularies contain words belonging to many 41 grammatical categories, concrete nouns make up a large proportion (5). While acquiring a 42 fully adult-like meaning for any of these nouns likely unfolds over multiple encounters, the 43 very first problem a child faces when hearing a new word is referential uncertainty: Does 44 the word refer to something in the current situation, and if so, what (6-8)? A powerful 45 source of information for resolving this uncertainty is available in the social cues provided 46 by the speaker; knowing where a speaker is looking is helpful for knowing what they are 47 communicating about. Consequently, a large body of research documents and explores 48 young infants' ability to track a speaker's social cues and use them to infer the target of 49 her reference (e.g., 9–12). 50

Much of the work in this research program has focused on discovering the earliest point of infants' competence in using social information. Underlying this focus is an implicit assumption that once the general ability to use social cues is demonstrated, children's proficiency with processing these cues is relatively high (e.g. 13–15). This research strategy stands in contrast to work in domains like visual and motor development, or even spoken word recognition, in which researchers have sought to measure continuous <sup>57</sup> improvement in children's abilities as they develop (16–20). In these domains, continuous, <sup>58</sup> quantitative changes can have as much impact on an infants' interaction with the world as <sup>59</sup> qualitative changes (21). For example, the transition from crawling to walking leads to <sup>60</sup> some advantages in children's ability to explore. However, infants' initial mobility after this <sup>61</sup> transition is nowhere near as great as what they will achieve with another few months of <sup>62</sup> practice (22). The emergence of the behavior is only the beginning.

Our goal in this article is to follow this same developmental strategy—of measuring 63 continuous improvement—to understand how children use social information to learn new 64 words. Using social information to resolve referential uncertainty is a highly time-sensitive 65 process of continuous re-allocation of attention between the speaker and the objects in the 66 context. Indeed, recent work has shown that rapid gaze-following occurs relatively rarely in 67 natural parent-child interactions, and is difficult even for older children and adults under 68 some circumstances (23–25). Thus, we hypothesize that competence in gaze following is 69 not enough: the referential uncertainty problem should remain a problem in proportion to 70 a children's developing ability to control their attention, process auditory and visual 71 information, and hold this information in memory (26-28). 72

In three experiments, we test this hypothesis, showing that the developing ability to 73 rapidly direct attention in social interactions is a bottleneck on children's word learning. 74 We constructed videos that used novel words in a series of naturalistic object-focused 75 dialogues and monologues. These videos were designed to be sufficiently difficult in their 76 structure that in-the-moment disambiguation would pose a significant challenge to young 77 learners, yet sufficiently simple that the repeated co-occurrence of novel words and the 78 objects they label could allow for successful word learning. We measured children's 79 eye-movements during viewing as an index of their online inferences about the current 80 conversational referent, and then tested their retention of the words they learned via a 81 series of forced-choice test trials. These rich time-course data allowed us to test two 82 predictions: (1) although young infants show measurable competence in social information 83

processing, this ability has a long developmental trajectory, and (2) this developing ability 84 is linked to language learning: children who successfully attend to speakers' social cues are 85 more likely to learn and retain the novel words they hear the speakers produce. 86 In Experiment 1, we measured developmental changes in social information 87 processing and used these to predict word learning in typically developing children. In 88 Experiment 2, we tested a sample of children diagnosed with autism spectrum disorder 89 (ASD) in the same paradigm as Experiment 1. We showed that social attention was a 90 bottleneck on their learning from these videos in the same way as for the typically 91 developing children. In Experiment 3, we manipulated the timing of social information 92 directly to test the causal role of fast social attention, again in typically developing 93 children. In all three studies, we recruited children across a broad age range, giving us the 94 power to see continuous changes in both social attention and novel word learning. 95

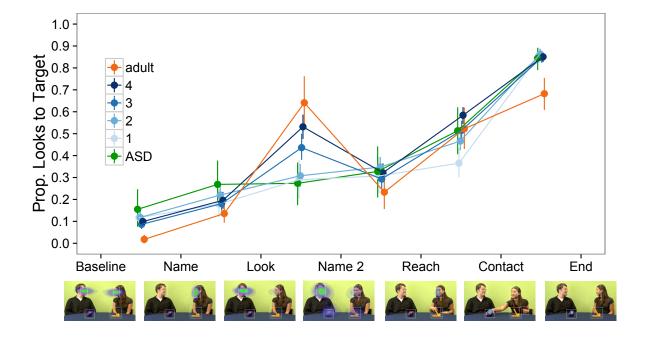


Figure 1. (top) Looking to Target vs. Competitor objects during the learning portion of Experiments 1 (typically-developing children and adults) and 2 (children with ASD), plotted by phase of the naming event. Points show means and error bars show 95% confidence interval across participants; points are offset on the horizontal to avoid overplotting. Colors indicate age in years for typically developing children. (bottom) Example frames from the first word learning dialogue in Experiment 1. Each image shows the regions of interest used for later analysis (white boxes) and a heat map of the distribution of all participants' points of gaze over time (brighter colors indicate more fixation; scale is constant across frames). See Supporting Information for a video representation.

## **Experiment 1: Social Attention and Word Learning**

Experiment 1 was designed to estimate the developmental trajectory of children's 97 online social information processing in complex interactions, and to ask whether this 98 processing has downstream consequences for word learning. The experiment consisted of 99 two sections: Learning and Test. During the learning section, participants watched a series 100 of dialogues and monologues in which actors introduced and discussed two novel objects 101 and two familiar objects. Each video contained two naming sequences (pictured in Fig. 1, 102 bottom); these sequences were broken into a series of phases during which the speaker 103 named, looked at, named again, and reached for a particular object, allowing for the 104 separate measurement of name-, gaze-, and reaching-related changes of attention. 105

We first measured the proportion of time that participants spent looking at the target 106 referent during the naming sequences (Fig. 1, top). We analyzed these gaze trajectories by 107 fitting a mixed-effects model predicting looking at the target from naming phase, age, and 108 their interaction. Children increased their looking to the target object over the course of 109 learning trials, with above-baseline looks to the target in all phases after the second 110 naming. For all age groups, looking to the target toy reached nearly 100% by the end of 111 these events—after the speaker had made contact with the toy ( $\beta_{name2-reach} = .18, t = 3.73$ , 112  $p < .001; \beta_{reach-contact} = .13, t = 2.56, p < .01; \beta_{contact-end} = .75, t = 15.8, p < .001).$  The 113 effect of age was not significant, but there was a significant interaction between age and 114 phase—older children looked significantly more in the phases after the speaker's initial look 115 and initial reach ( $\beta_{look-name2} = .11, t = 7.38, p < .001$ ;  $\beta_{reach-contact} = .08, t = 5.722$ , 116 p < .001). While the youngest children were only occasionally able to follow the speaker's 117 social cues, older children and adults were much more consistent. Thus, the ability to 118 process social information quickly and reliably in a naturalistic conversation improves 119 markedly over the course of the first five years, and even further into adulthood. 120 After watching these naming events, children's learning of the novel words was tested 121

<sup>121</sup> After watching these naming events, children's learning of the novel words was tested <sup>122</sup> using the looking-while-listening procedure (20, 29). On Test trials, children saw two toys

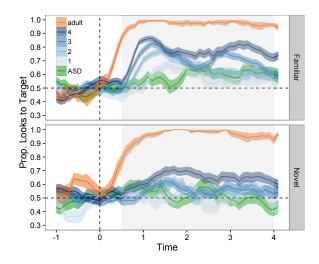


Figure 2. Children's and adults' looks to the Target and Competitor objects over the course of Test trials for typically developing children and adults (Experiment 1) and children with ASD (Experiment 2). Lines show age-group means, and shaded regions show standard errors. The light gray rectangle shows the window over which looking proportions were computed for subsequent statistical analyses.

on the screen and heard a voice asking them to find the target toy. On some trials, the 123 target was a one of the Novel toys from the Learning trials (e.g. "fep"). On other trials, 124 the target was a familiar object whose label is typically in the comprehension vocabularies 125 of young children (e.g. "dog"). These Familiar trials allowed us to measure children's 126 language comprehension more generally (Fig. 2). Children in all age groups successfully 127 looked at Familiar referents at above chance levels (smallest  $\mu_{1-year} = .57, t(28) = 4.05,$ 128 p < .001), and all but the one-year-olds reliably learned the Novel words (smallest 129  $\mu_{2-year} = .56, t(51) = 3.96, p < .001$ ). A linear mixed-effects model showed that children 130 performed better on Test trials over development ( $\beta_{age} = .07, t = 7.89, p < .001$ ), and that 131 the effect of age was greater for Familiar than Novel trials ( $\beta_{age*novel} = -.03, t = -2.47$ , 132 p < .05, Fig. 2) 133

Thus, older children learned more from the same naming events. These children also more quickly followed the speakers' social gaze and reaches, and more quickly processed

Familiar words. All of these factors were independently, significantly correlated with 136 learning  $(r_{age}(196) = .29, p < .001); r_{familiar}(196) = .20, p < .01; r_{look-name2}(189) = .34,$ 137  $p < .001; r_{reach-contact}(191) = .17, p < .05)$ . Which factor was most responsible for 138 improvements in learning? To answer this question, we fit a linear regression, predicting 139 learning from age, familiar word processing, and looking to the target in the two relevant 140 windows—after the look, and after the reach. Only looking to the target referent following 141 the initial look reached significance ( $\beta_{look-name2} = .14, t = 3.26, p < .01$ ), although age was 142 marginal ( $\beta_{age} = .02, z = 1.60, p = .11$ ). Because these predictors were all correlated, we 143 also fit this same model after first residualizing out the effect of age on learning. In this 144 model, gaze-following still remained highly significant ( $\beta_{look-name2} = .11, t = 2.95, p < .01$ ). 145 Children who were unable to follow the speaker's social cues to determine the toy 146

that was the topic of conversation were unable to learn that it was associated with the novel word in the discourse. Thus, age-related improvements in social attention, whatever their cause, play a powerful role in determining how much children learn from naming events throughout early childhood. The early emergence of this important competence in following social cues is no guarantee of its proficient use in complex, naturalistic contexts.

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### Experiment 2: Social Attention in Children with Autism

The naming events in Experiment 1 contained information sufficient to infer the 153 meanings of the novel words at two timescales. First, children could learn the meanings 154 within the interactions by following the informative social cues. Second, children could 155 learn these meanings across the interactions by using co-occurrence statistics between the 156 words and objects (30). In our data, typically developing children's social information 157 processing predicted considerable variance in their word learning, suggesting that they may 158 have learned largely via the social cues. Do children with atypical trajectories of social 159 development rely more on co-occurrence statistics instead? 160

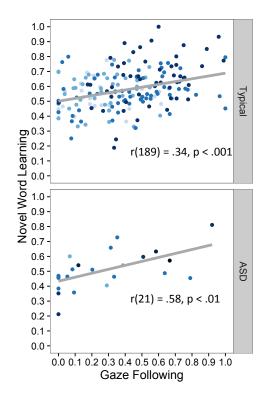
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Children on the autism spectrum are one population whose strategy might be

expected to differ. Deficits in social information processing in children with autism 162 spectrum disorders have profound consequences for language learning (31, 32). One 163 possibility is that because of these deficits, if children with autism learn in our paradigm, it 164 would be due to cross-situational statistical learning. Another possibility however is that 165 their social information processing impairments lie on a continuum with other, less extreme 166 changes in social information processing that are still impactful for language learning (14). 167 On this second account, their social information processing should be related to their 168 learning outcomes, just as in typically-developing children. 169

To address this question, we tested a group of 40 2–8-year-old children diagnosed 170 with autism spectrum disorder (ASD). These children did indeed process social information 171 less efficiently—following the speaker's gaze no better than the youngest children in our 172 sample (Fig. 1). They also learned the Novel words, and attended to the referents of 173 Familiar words at approximately the same levels (Fig. 2). However, while age was 174 uncorrelated with Novel word learning for the children with ASD (r(28) = .11, p = .57), 175 following the speaker's social gaze was highly correlated with Novel word learning 176 (r(21) = .58, p < .01), just as in the typically developing sample (Fig. 3). We again fit a 177 linear mixed-effects regression, predicting Novel word learning from age, Familiar word 178 processing, and looking to the Target in the two relevant windows—after the look, and 179 after the reach. This model showed significant effects of Familiar word processing 180  $(\beta_{familiar} = .51, t = 2.48, p < .05)$  and gaze following  $(\beta_{look-name2} = .25, t = 3.06, p < .01)$ . 181 Thus, social information processing is a bottleneck on word learning for children with 182 autism spectrum disorder, just as it is for typically developing children. Although as a 183 group these children's looking behavior during learning trials was different from the looking 184 behavior of their typically developing peers, children with ASD who successfully learned 185

the Novel words did so by following social cues.



*Figure 3*. Correlations between gaze-following on Learning trials and accuracy on Novel Test trials for typically developing children in Experiment 1 and children with autism spectrum disorder (ASD) in Experiment 2. Darker colored points indicate older children.

## **Experiment 3: Varying Demands on Social Attention**

The naming events in Experiments 1 and 2 provided children with a number of informative cues to the referents of the novel words: social gaze, speaker's manual interaction, and also cross-situational co-occurrence statistics. Our analyses showed that fast processing of social gaze was a strong predictor of children's ultimate word learning. In Experiment 3, we tested this prediction directly by manipulating the accessibility of the social cue.

In Experiment 3, the two Novel words were introduced in two different kinds of naming events. In Extended Hold events, the speaker made contact with and manipulated the Target toy for the duration of the naming event, providing an extended cue to the target of her referential intention. In contrast, in Brief Look events, the speaker only

provided punctate gaze information, looking to the target of her referential utterance 198 briefly after naming it and then looking forward towards the camera for the remainder of 199 the naming event. On the basis of the results from Experiments 1 and 2, we predicted that 200 Extended Hold trials would show less developmental differentiation in social attention and 201 be easier to learn from. In contrast, we predicted that following the Brief Look would 202 require rapid reallocation of social attention, and thus that older children would succeed in 203 following the speaker's gaze while younger children failed. Further, we predicted that this 204 difference in gaze-following would produce down-stream differences in learning. 205

As predicted, on Extended Hold trials, children in all age groups spent a large 206 proportion time looking at the Target object ( $\mu_{1-year} = .58$ ,  $\mu_{2-year} = .62$ ,  $\mu_{3-year} = .65$ , 207  $\mu_{4-year} = .64$ ), and age was weakly correlated with looking behavior (r(288) = .14, p < .05). 208 In contrast, children spent a much lower proportion of Brief Look events looking at the 200 Target, and this proportion increased across much more across development ( $\mu_{1-year} = .10$ , 210  $\mu_{2-year} = .12, \ \mu_{3-year} = .21, \ \mu_{4-year} = .25; \ r(287) = .45, \ p < .001).$  To test whether these 211 correlations were different, we fit a mixed-effects model predicting looking at the target on 212 these learning trials from cue type (Brief vs. Extended), age, and their interaction. The 213 interaction term was significant, indicating that age predicted more of the variance in 214 looking on Brief Look trials ( $\beta_{BriefLook*age} = .03, t = 3.64, p < .001$ ). 215

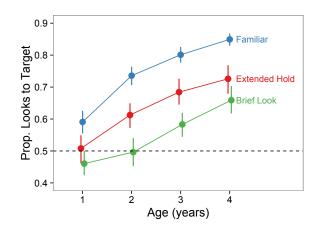
As before, children in all age groups showed evidence of processing Familiar words at 216 above chance levels (smallest  $\mu_{1-year} = .59$ , t(63) = 5.04, p < .001). Children two-years-old 217 and older showed evidence of learning from the Extended Hold trials (smallest 218  $\mu_{2-year} = .61, t(66) = 5.70, p < .001$ , but only the 3- and 4-year-olds learned from the 219 Brief Look trials (smallest  $\mu_{3-year} = .58$ , t(67) = 4.25, p < .001). To confirm these analyses, 220 we fit a linear mixed effects model predicting looking at the correct referent on Test trials 221 from children's age and the trial type. Children improved significantly over development 222  $(\beta_{age} = .05, t = 13.83, p < .001)$ . Children's Test trial performance also varied significantly 223 across trial types. Relative to novel words encountered in Extended Hold events, children 224

performed better on Familiar words ( $\beta_{Familiar} = .11, t = 8.85, p < .001$ ) and worse on Novel words encountered in Brief Look events ( $\beta_{BriefLook} = -.08, t = -6.74, p < .001$ ).

These results confirm our first predictions: Children improved in following social cues across developments, and the size of this improvement was larger when the the cue required rapid re-allocation of attention. Children also learn less from these hard-to-follow Brief Looks. We next provide two convergent analyses that confirm our final prediction: Individual differences in looking behavior on learning trials predicted individual differences in learning.

First, we fit a mixed effects model predicting children's looking on test trials from 233 their age, their Familiar word processing, and their looking on learning trials. This model 234 showed significant effects of all three predictors, confirming that individual differences in 235 social information processing predicted individual differences in learning ( $\beta_{age} = .05$ , 236  $t = 5.08, \, p < .001; \, \beta_{Familiar} = .17, \, t = 2.41, \, p < .05, \, \beta_{learning} = .15, \, t = 6.23, \, p < .001).$ 237 This model was not improved by adding social cue type, and predicted significantly more 238 variance than a model in which we included cue type instead of individual learning scores 239  $(\chi^2 = .75, p < .001)$ . Thus, experimentally manipulating the social cue induced individual 240 differences in children's social attention, and these individual differences predicted 241 individual differences in downstream learning. 242

Finally, we asked whether this relationship varied between the Extended Hold and 243 the Brief Look. Individual differences in children's ability to follow the Extended Hold were 244 marginally correlated with their learning (r(255) = .11, p = .08). In contrast individual 245 differences in children's success in following the Brief Look trials predicted individual 246 differences in learning from Brief Looks (r(256) = .32, p < .001). To test whether these 247 correlations were different, we fit a mixed-effects model predicting test accuracy from cue 248 type (Brief vs. Extended), proportion of time looking at the target during learning trials, 249 and their interaction. We found a significant interaction, indicating that variability in 250 children's social attention were more consequential when demands on social information 251



*Figure 4*. Test trial performance in Experiment 3 for the Familiar words, as well as for Novel words that appeared in Brief Look and in Extended Hold learning events. Error bars show 95% confidence intervals computed by non-parametric bootstrap; points are offset on the horizontal to avoid overplotting.

<sup>252</sup> processing were greater; when the speaker provided only a Brief Look

253  $(\beta_{ExtendedHold*learning} = -.22, t = -2.22, p < .05).$ 

Together, these results demonstrate the powerful role of fast social information processing in early word learning. All of the children were able to follow the speaker's social cues when they Extended over the entire naming event, and this supported their learning. In contrast, only the older children were able to follow the Brief Look, and only they were consequently able to learn from it.

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### Discussion

The early emergence of children's linguistic and communicative capacities is extraordinary. Infants show evidence of following social cues and understanding the communicative function of language by 6 months of age (12, 33). By the same early age, infants can learn about the structure of their languages by tracking the distributional properties of the speech they hear, and even appear to have at least nascent meanings for some words (34, 35). A large body of research in developmental psychology has taken the early emergence of these abilities as evidence for expertise, implicitly or explicitly
endorsing the idea that children learn language quickly because they are expert social and
distributional information processors.

But early competence is not enough to produce rapid learning. Children must also be able to *perform* these abilities rapidly and robustly in complex real-world settings. We show that this performance has a long developmental trajectory: social information processing improves dramatically over the first five years of life. While one-year-olds were able to follow social gaze occasionally in our experiments, this level of performance did not translate into novel word learning. And even four-year-olds, whose performance was much better, still did not shift their social attention as flexibly as adults.

This social information processing bottleneck also characterized the learning of our 276 sample of children with autism spectrum disorder. Autism is a complex and heterogeneous 277 disorder, affecting different children to different degrees, and in different ways. Nonetheless, 278 one of the core deficits appears to be a disorder of social information processing. This 279 deficit was manifest in our data—children with autism spectrum disorder performed 280 substantially lower than typically developing children in following social cues and learning 281 new words. But critically, variability in social information processing among these children 282 predicted variability in learning just as with the typically developing children. We take this 283 as evidence for the generality of the importance of social information to word learning: 284 Successful learners were successful in the same way. 285

Although these experiments provide evidence for pronounced and continual improvement in children's social information processing, they leave open the question of what is responsible for these changes. One possibility is that these changes in social attention are caused by domain-general developmental changes in attentional control more broadly (36, 37). Alternatively, these children could be refining their domain-specific representations of the visual and temporal structure of conversations, producing better predictions about where speakers will look and reach next (38, 39). In either case, we

# DEVELOPMENTAL OF SOCIAL ATTENTION

<sup>293</sup> propose that these changes may play a powerful role in explaining the rapidly accelerating <sup>294</sup> pace of children's language learning. Indeed, while much has been made of the changes in <sup>295</sup> word learning that occur in the first and second years, the rate at which children learn <sup>296</sup> words continues to increase over the third, fourth, and fifth years (40).

Of course, these experiments are not without their limitations. Although we 297 endeavored to recruit a large and developmentally diverse set of participants, the primary 298 data in Experiments 1 and 2 are correlational in nature. Experiment 3 was designed to 299 causally manipulate social information, providing stronger evidence for the correlation 300 observed in the Experiments 1 and 2. In addition, to minimize variability in stimulus 301 presentation across children, we used a set of fixed video stimuli. It is possible that the use 302 of videos actually underestimates children's social information processing and learning (41). 303 However, more recent work has shown that the "video deficit" in learning is ameliorated 304 when children observe reciprocal interactions like the dialogues in Experiment 1 (42). 305

Finally, to minimize measurement noise, in our experiments we artificially fixed the 306 learning environment for each child and made the child a static, third-person observer. In 307 contrast, in the natural context of learning, input varies considerably across children and 308 across development and is observed from a first-person perspective (25). This variability 309 has meaningful consequences: Children who receive more high-quality language input learn 310 more language (43). But given our findings on changes in speed of social attention, rapid 311 language learning may require more than the right input; children might need the right 312 input at the right time. 313

If infants' social information processing performance is so poor, why do they learn words so rapidly? One intriguing possibility is that parents may tune their visual and linguistic input to their children's developing social information processing skills (44–46). That is, caregivers may not use Brief Looks to indicate their referents for young children, but instead use Extended Holds (Experiment 3). Perhaps rapid early word learning is not a result of early expertise per se, but instead emerges from the interaction between children's developing processing skills and their caregivers' coordinated linguistic and social input.

321

# Methods

### 322 Participants

Data from typically-developing children were collected at the San Jose Children's 323 Discovery Museum, where parents and their children were invited to participate in an 324 experiment investigating children's early word learning after providing informed consent. 325 In Experiment 1, we collected both demographic and eye-tracking data from 349 children 326 in the target age range, of whom 113 were excluded from the final sample for one or more 327 of the following reasons: unacceptable eye-tracker calibration or data (N = 49), atypical 328 developmental trajectories (N = 30), and less than 75% parent-reported exposure to 329 English (N = 41). Our final sample included 238 children (42 1-year-olds (21 girls); 66 330 2-year-olds (32 girls); 74 3-year-olds (36 girls); and 56 4-year-olds (30 girls)). In 331 Experiment 3, we collected demographic and eve-tracking data from 425 children in the 332 target age range, of whom 200 were excluded from the final sample for one or more of the 333 following reasons: unacceptable eye-tracker calibration or data (N = 118), atypical 334 developmental trajectories (N = 36), and less than 75% parent-reported exposure to 335 English (N = 46). Our final sample included 225 children, ages 1—5 (61 1-year-olds (25 336 girls); 57 2-year-olds (30 girls); 51 3-year-olds (25 girls); and 50 4-year-olds (24 girls)). 337

Data from children with ASD were collected at Stanford University. Children were 338 primarily recruited through the Autism and Developmental Disorders Research Registry, 339 and by flyers posted in the Autism and Developmental Disorders Clinic. Children with a 340 diagnostic history of ASD underwent a comprehensive diagnostic evaluation to determine 341 the accuracy of the previous diagnosis based on DSM-5 criteria, which was confirmed with 342 research diagnostic methods. These diagnostic methods included the ADI-R (47, 48) and 343 the Autism Diagnostic Observation Schedule—Generic (ADOS-G) (49, 50). Exclusion 344 criteria included: 1) a genetic, metabolic, or infectious etiology for ASD on the basis of 345

medical history, neurological history, and available laboratory testing for inborn errors of metabolism and chromosomal analysis; and 2) a DSM-5 diagnosis of any severe mental disorder (e.g. schizophrenia or bipolar disorder). We collected demographic and eye-tracking data from 51 1–7-year old-children, of whom 10 were excluded for unacceptable eye-tracker calibration. The final sample comprised 41 children ( $M_{age} =$ 4.22-years, range = (2.24–7.97-years), 4 girls).

Adult participants in Experiment 1 were 17 Stanford undergraduates who participated in exchange for course credit. Informed consent was obtained from parents of all children, and from all adult participants, before experiments began.

### 355 Stimulus and Design

After an initial eye-tracker calibration phase, children and adults in both experiments watched a ~6 minute video. Each video presented two kinds of trials. Learning trials consisted of videos in which speakers seated at a table with two toys provided social cues and labeled one of the toys. Test trials showed pictures of two objects on a black background while a voice asked the participant to look at one of them (as in 20).

In addition, each video included a re-calibration stimulus in which a small, brightly colored object move around the screen. These phases of the videos were used to correct the calibrations estimated at the beginning of the experiment (see 51). Finally, videos contained a small number of filler trials consisting of engaging pictures or videos designed to maintain participants' attention.

Learning trials varied across the Experiments. In Experiment 1 and 2, these learning trials consisted of two dialogues in which two speakers sat at a table together, and one referred to each of the two novel toys whose names were taught in the experiment ("toma" and "fep"). The other two learning trials were monologues in which one of the speakers sat at a table alone, with one of the novel toys and one familiar toy and referred to each in turn. Each naming event consisted of six events: first a naming phrase, then a look at the object accompanied by a comment, a second naming, a reach for the object, and finally a demonstration of the object's function accompanied by a third naming. Each novel object was named nine times in total over the course of the video. Participants watched all of the learning trials before they began the test trials. Eight of these test trials tested familiar objects (e.g. dog/car or lamp/carrot); the other eight paired the two novel objects. Naming phrases were of the form "Look at the [car/fep]! Do you see it?" and were spoken by the actors in the video.

In Experiment 3, we simplified the learning trials. All naming sequences were 379 monologues and both toys on the table were novel. Four of the naming sequences were 380 Extended Hold trials, in which the speaker reached for and interacted with one of the two 381 toys while describing its function and producing its name three times. The other four were 382 Brief Look trials in which the speaker produced the same kind of description but indicated 383 the target toy only with a brief look after first producing its label. Brief Look and 384 Extended Hold trials used a distinct but consistent set of two toys, and the same toy was 385 consistently either the target or the competitor on each trial type. Because children in 386 Experiment 1 sometimes lost interest in these videos before reaching the test trials, in 387 Experiment 3 test trials were interspersed with learning trials so that at least some test 388 data could be acquired from each child. In total, Experiment 3 contained 20 test trials. 389 Eight of these test familiar objects as in Experiments 1 and 2. Eight paired the named 390 objects from the learning trials against their foils from the learning trials, four for the 391 object named in Brief Look trials, and four for the object named in Extended Hold trials. 392 The remaining four test trials paired the two named objects against each other, with 393 children being asked to find each two times. 394

### 395 Data Analysis

In all experiments, raw gaze data were transformed before statistical analysis. First to ensure appropriate precision in area-of-interest analyses, infants' calibrations were

corrected and verified via robust regression (described in 51), and calibration corrections 398 were assessed by two independent coders ( $\kappa_{Exp1} = .8$ ,  $\kappa_{Exp2} = .87$ ,  $\kappa_{Exp3} = .77$ ). Children 399 whose calibrations could not be verified and corrected were excluded from further analyses. 400 Analyses were performed use an Area of Interest (AOI) approach. On learning trials, 401 AOIs were hand-coded frame-by-frame for the speakers' faces and for the two on-screen 402 objects. On test trials, these AOIs corresponded to the screen positions of the two 403 alternatives. To use standard statistical analyses, we transformed the timecourse data to 404 looking proportions within relevant windows. On test trials, the start of this window was 405 set to 500ms after the point of disambiguation—the onset of the target label. The end of 406 the window was set to the length of the shortest test trial for accurate averaging. This was 407 4s for Experiments 1 and 2, and 4.5s for Experiment 3. These windows were chosen to give 408 children sufficient time to process the label, and to maximize signal (see Fig. 2). 409

In Experiments 1 and 2, Learning trials contained six distinct phases (Fig. 1): a baseline period (2s), name 1 to look (M = 1.7s), look to name 2 (M = 2s), name 2 to initiation of reach (M = 4.8s), reach to point of contact (M = .8s), and after contact with the toy (M = 1s). Proportion of looks to the target AOI were computed in each of these windows. In Experiment 3, learning trials were designed to separate demands on social attention across rather than within trials. In Experiment 3 we computed proportion of looking of the entirety of learning trials.

Due to occasional bouts of inattention, eye-gaze data were not available for all children during all portions of the experiment. To correct for statistical errors introduced by averaging over small windows, data from individual learning and test trials were excluded from analysis if less than 50% of the window contained eye-tracking data (regardless of where children were looking). Second, if more than 50% of the trials for a given participant were excluded in this manner, all of the remaining trials were dropped as well. All data and code are freely available through the Open Science Framework

424 (https://osf.io/kjr98/), and a public GitHub repository

425 (http://github.com/dyurovsky/refword).

# Acknowledgments

We gratefully acknowledge the parents and children who participated in this research and
the staff of the San Jose Children's Discovery Museum for their collaboration on this line of
research. This work was supported by NIH NRSA F32HD075577 to DY, grants from the John
Merck Scholars program, the Stanford Child Health Research Initiative to MCF, and a grant from
the Mosbacher Family Fund for Autism Research at Stanford University.

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