The Policy and Management major prepares students for key decision-making and management roles in government, non-profit organizations, and business. It emphasizes basic skills and concepts that enhance an individual's ability to understand why individuals and organizations behave the way they do, as well as to choose rationally among competing courses of action, and to organize the actions of those who will carry out those decisions.

The major also emphasizes the use of systematic procedures for analyzing decisions involving uncertainty. Finally, the major gives students a thorough grounding in the economic analysis of decisions. A central issue addressed here concerns the proper roles of government and private markets. What kinds of decisions are better made by government and which can be better made by private markets?

Because of its strong analytical orientation, it is also an excellent major for those who intend to go on to professional school programs in law, business, or public policy, or to pursue graduate degrees in economics, political science, or decision science.

This is a suggested schedule for the first 2 years for a Primary Major. It is also available as an Additional Major and a Minor.

The remainder of the Major and GenEd can be completed in the junior and senior year.

### 1st semester
- 36-200 or 36-201, Statistics
- Complete 1: 76-101, Interpretation & Argument 79-104, Global Histories Freshman Seminar
- 99-101, C@CM
- 21-120, Diff. & Integral Calculus*
- 88-150: Managing Decisions
- xx-xxx, Elective**

### 2nd semester
- Complete 2: 76-101, Interpretation & Argument 79-104, Global Histories Freshman Seminar
- 21-122, Int., Diff., Equ., & Approx. or 21-256, Multivariate Analysis*
- 36-202, Statistical Methods
- 73-102: Principles of Micro.***

### 3rd semester
- 88-251, Empirical Res. Methods
- xx-xxx, Elective**
- xx-xxx, Elective**
- xx-xxx, Elective**

### 4th semester
- 88-221: course title TBD
- 70-311: Organizational Behavior
- xx-xxx, Elective**
- xx-xxx, Elective**
- xx-xxx, Elective**

*If required to start with 21-111, complete 21-112, then 21-122 (or 21-256).
**Elective: This space can be used for a pre-requisite course, another GenEd course, major course, or for a course you are interested in.
***If 73-100, Principles of Economics OR 88-220, Policy Analysis 1, has been taken this can serve as a substitute for 73-102, Principles of Microeconomics.