

The next group of questions have to do with your reactions and opinions about a number of situations. We would like you to indicate how much you agree or disagree with each of the statements listed below. We have covered many different points of view. You may find yourself agreeing strongly with some, disagreeing just as strongly with others, and perhaps uncertain about others. We want to learn about your responses to these situations, so it is important that each response reflects your own feelings.

1. When I get what I want it's usually because I worked hard for it.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

2. Even when I'm feeling self-confident about most things, I still seem to lack the ability to control social situations.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

3. I have no trouble making and keeping friends.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

4. When I make plans I am almost certain to make them work.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

5. I'm not good at guiding the course of a conversation with several others.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

6. I prefer games requiring some luck over games requiring pure skill.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

7. I can learn almost anything if I set my mind to it.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

8. I can usually establish a close personal relationship with someone I find attractive.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

9. My major accomplishments are entirely due to my hard work and ability.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

10. I usually don't set goals because I have a hard time following through on them.

I agree very much (6) I mainly agree (5) I slightly agree (4)
 I disagree very much (1) I mainly disagree (2) I slightly disagree (3)

11. When talking with another person, I can usually steer the person toward the topics I want to talk about and away from those I wish to avoid.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

12. Competition discourages excellence.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

13. Often people get ahead just by being lucky.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

14. If I need help in carrying off a plan of mine, it's usually difficult to get others to help.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

15. If there's someone I want to meet, I can usually arrange it.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

16. I often find it hard to get my point of view across to others.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

17. On any sort of competition (for example, an exam, board game, or athletic contest) I like to know how well I do relative to everyone else.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

18. It's pointless to keep working on something that's too difficult for me.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

19. In attempting to smooth over a disagreement, I usually make it worse.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)

20. I find it easy to play an important part in most group situations.

___ I agree very much (6) ___ I mainly agree (5) ___ I slightly agree (4)
___ I disagree very much (1) ___ I mainly disagree (2) ___ I slightly disagree (3)