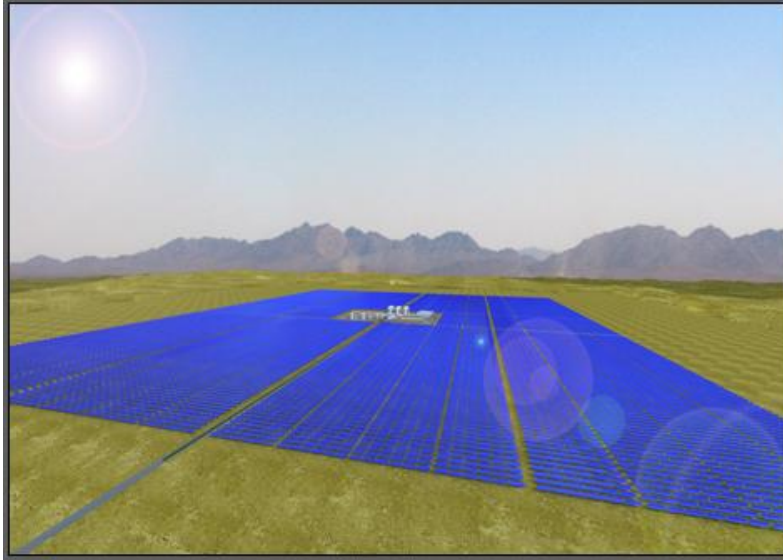


## Concentrating Solar Power (CSP)

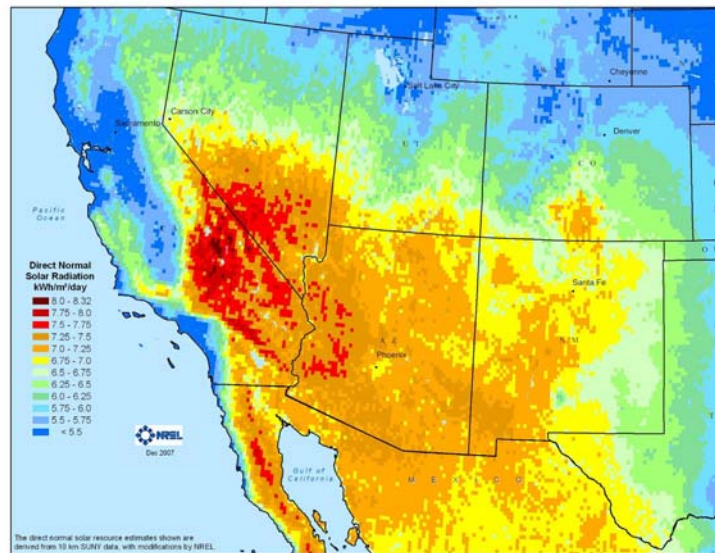
Dr. Fred Morse  
Senior Advisor, US Operations, Abengoa Solar  
and Chairman, USP Division, SEIA

Presented at Carnegie Mellon  
Electricity Industry Center  
Pittsburgh, PA  
4 Nov 2009

- The resource – where and how large
- The technology – CSP
- Why CSP and why now?
- CSP industry, capabilities and projects
- Cost parameters and outlook
- Land and water requirements
- Financing
- Conclusions



- Solar energy comes in two flavors – diffuse and direct (beam)
- PV can use both components
- CSP can use only the direct because diffuse can not be effectively focused or concentrated
- So where is the direct solar energy found?

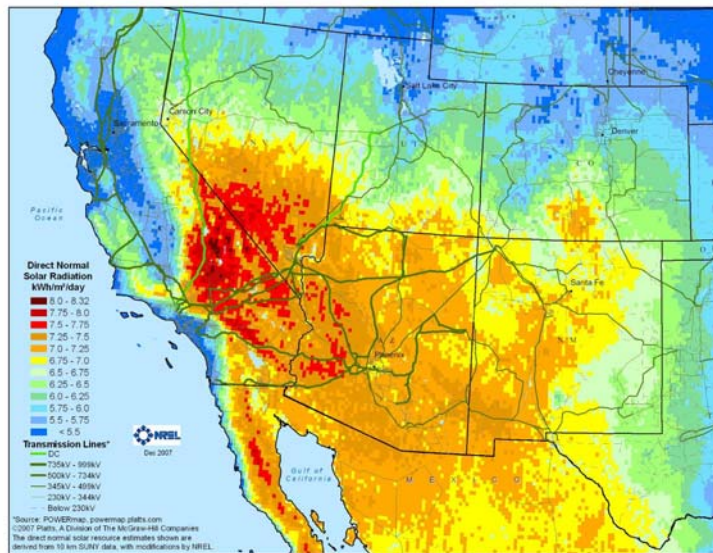


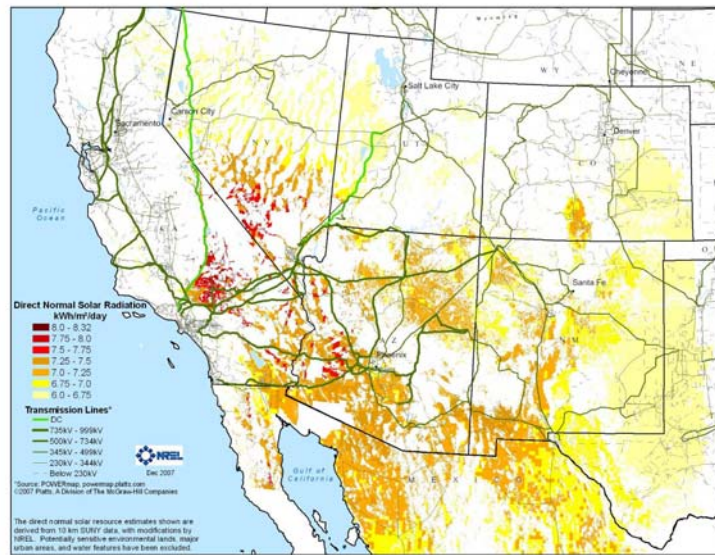
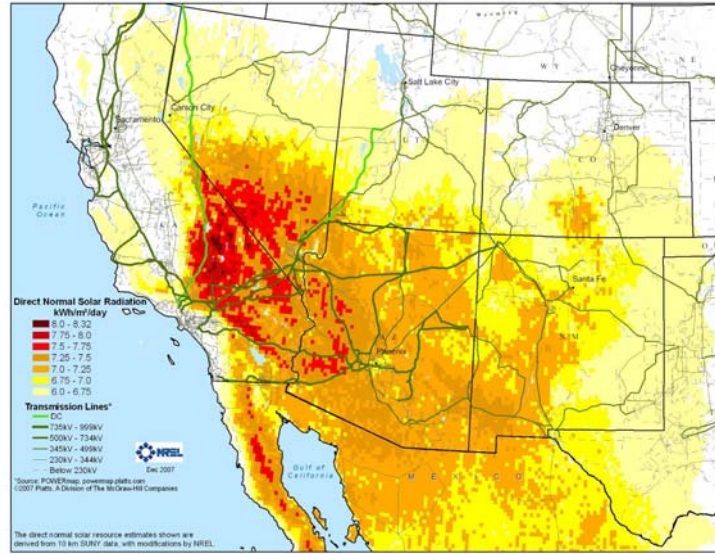
All Solar Resources

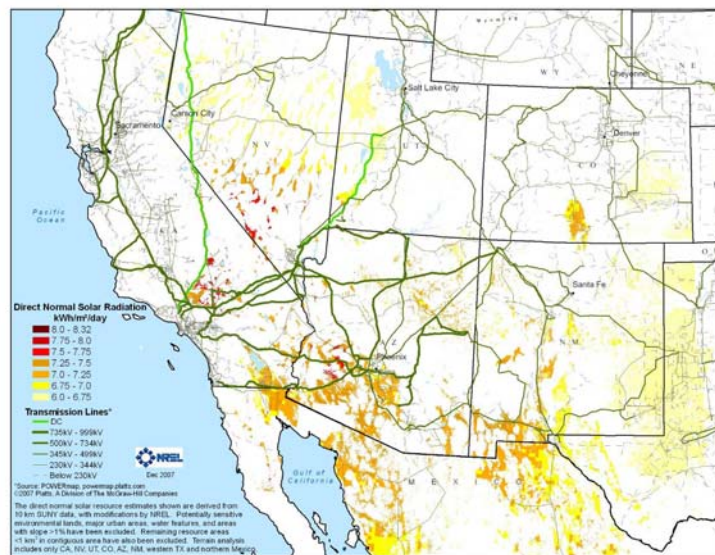
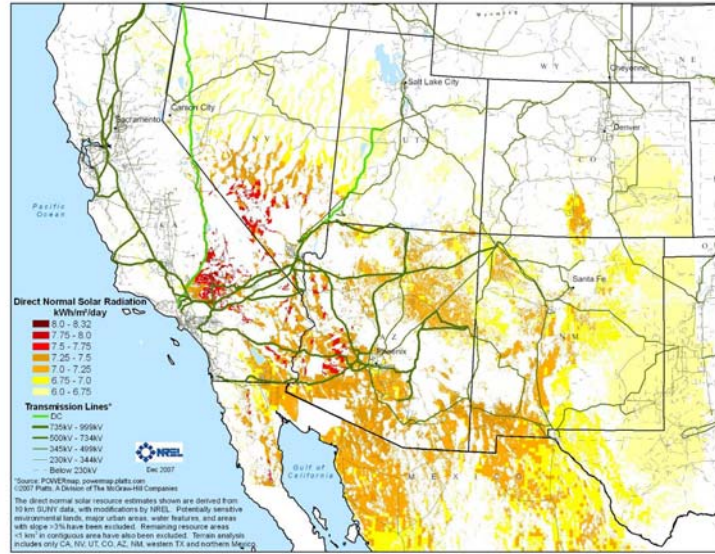


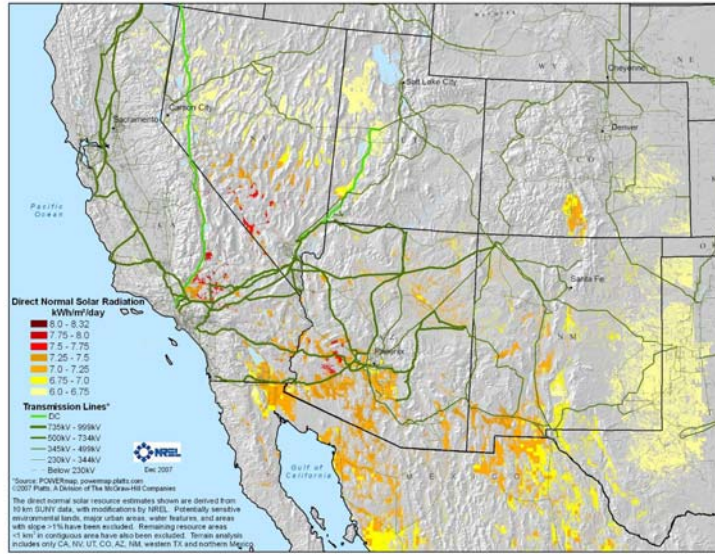
Locations Suitable for Development

1. Start with direct normal solar resource estimates derived from 10 km satellite data.
2. Eliminate locations with less than 6.75 kWh/m<sup>2</sup>/day as these will have a higher cost of electricity.
3. Exclude environmentally sensitive lands, major urban areas, and water features.
4. Remove land areas with greater than 1% (and 3%) average land slope.
5. Eliminate areas with a minimum contiguous area of less than 1 square kilometers.

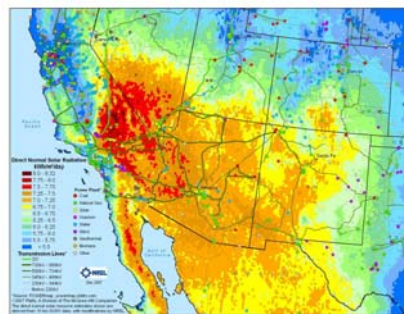








State	Land Area (mi <sup>2</sup> )	Solar Capacity (MW)	Solar Generation Capacity (GWh)
AZ	13,613	1,742,461	4,121,268
CA	6,278	803,647	1,900,786
CO	6,232	797,758	1,886,858
NV	11,090	1,419,480	3,357,355
NM	20,356	2,605,585	6,162,729
TX	6,374	815,880	1,929,719
UT	23,288	2,980,823	7,050,242
<b>Total</b>	<b>87,232</b>	<b>11,165,633</b>	<b>26,408,956</b>

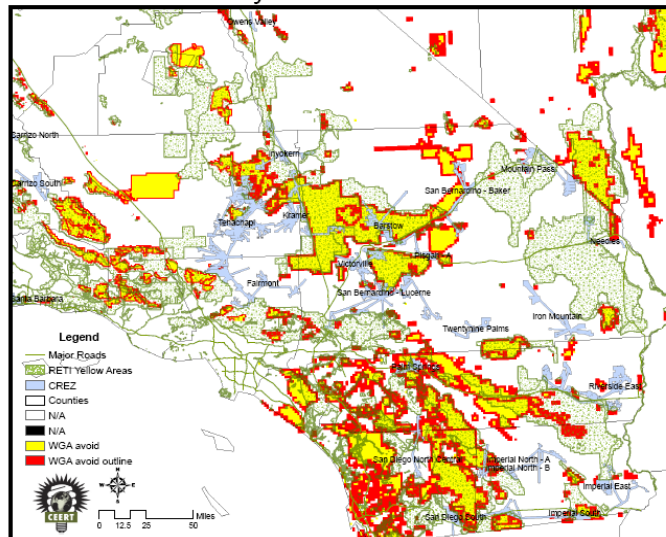


The table and map represent land that has no primary use today, exclude land with slope > 1%, and do not count sensitive lands. Also does not consider the emerging concept of solar zones

Solar Energy Resource ≥ 6.0  
Capacity assumes 5 acres/MW  
Generation assumes 27% annual capacity factor

- Solar zones are being identified by several organizations:
  - WGA
  - BLM
  - RETI
  - States
- As these zones gain broad stakeholder support, the “CSP sweet spot” maps will need to be revised and the potential re-estimated, both downward but still likely to be very significant

RETI "yellow" & WGA "avoid"





- Concentrating Solar Technologies can be used to “mine” this resource.
- Some of these technologies use curved mirrors to focus the sun’s rays and to make steam, others directly produce electricity.
- This steam is used to produce electricity via conventional power equipment.
- In multi-Megawatt plants, CSP provides the lowest cost solar electricity.
- Can provide bulk and/or distributed generation.



Parabolic Trough



Power Tower



Linear Fresnel

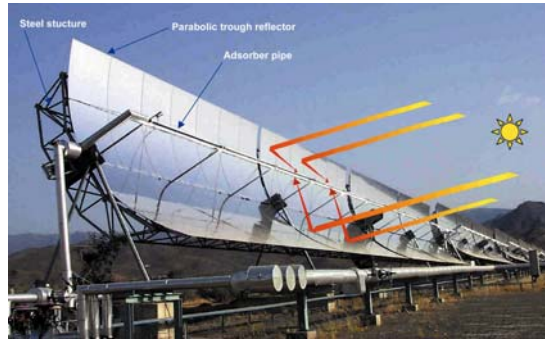


Dish Engine

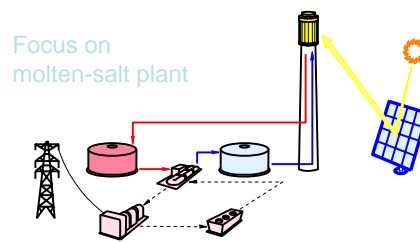


Concentrating PV

- Trough collectors (single axis tracking)
- Heat-collection elements
- Heat-transfer Oil (Therminol VP1)
- Oil-to-water steam generator
- Oil-to-salt thermal storage
- Conventional steam-Rankine cycle power block



- Heliostats (two-axis tracking)
- Air or molten-salt receiver
- Air or molten-salt working fluid
- Thermal storage
- Conventional steam-Rankine cycle power block, or combustion turbine
- Several developers in the US and in Spain



- Dish (two-axis tracking)
- 10 and 25 kW Stirling engines
- Thermal receivers
- Distributed generation or bulk power
- 8 Different system configurations built and tested over the last 20 years
- Significant utility interest



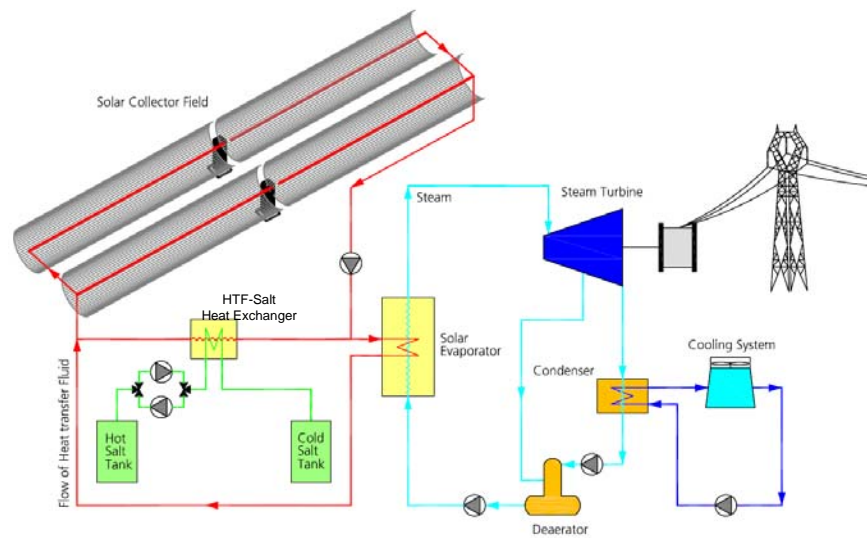
- 25- 35 kW CPV systems
- Two axis tracking structure
- 350 m<sup>2</sup> concentrator
- 3M acrylic lens concentrator at 250X or parabolic dish with PV at focal point
- Silicon solar cells
- Many companies are developing new designs and sound business plans

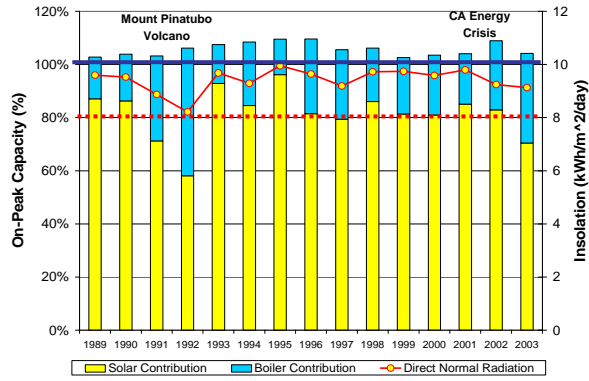


- Necessity – the utilities' other options (coal, nuclear or NG) have significant long term risks with cost implications
- Uniqueness of thermal energy **storage**
- Favorable but still unreliable policies, such as the RPS and the ARRA incentives (both of which are essential) in the US and Feed-in tariffs elsewhere
- Public opinion favors solar

- Utilities – Growing fast where good DNI and policies exist
- Policy makers – Generally lagging as evidenced by inadequate or unreliable policies at all levels of government
- Investors – Growing fast as evidenced by news articles and conferences but lagging wind and PV investments, held back by policy uncertainty and today's financial market situation

- Utilities are familiar with **steam** generation
- Suitability for utility **scale** installations of 100MW or more
- **Stable**, known and decreasing costs and zero carbon emissions provide hedge against NG price volatility and carbon caps
- Other generation options have significant **risks**
- Ability to provide firm **dispatchable** output which is of great value to utilities

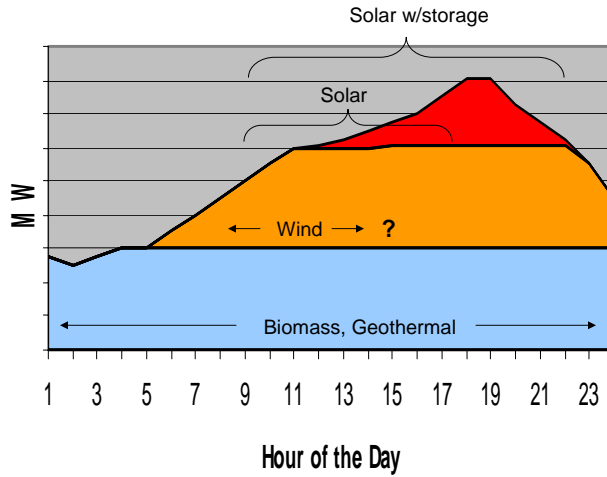




- Averaged 80% on-peak capacity factor from solar
- Over 100% with fossil backup
- Could approach 100% from solar with the addition of thermal energy storage.

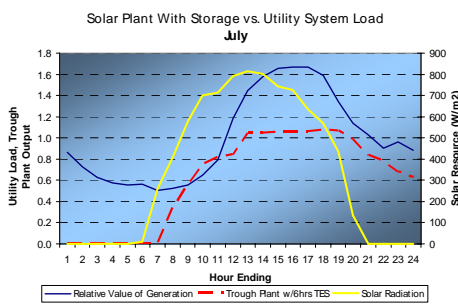
SCE Summer On-Peak  
Weekdays: Jun - Sep  
12 noon - 6 pm



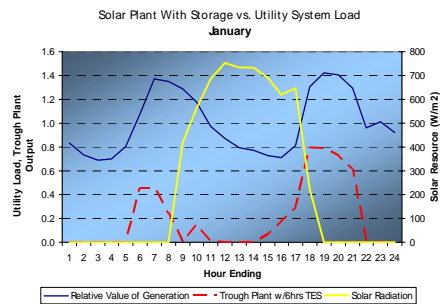


Generation from solar plant with storage can be shifted to match the utility system load profile

Summer



Winter

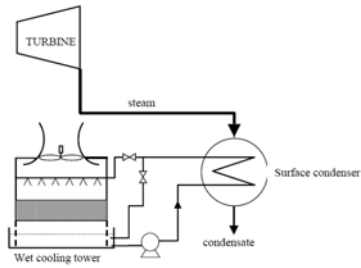


- Key:  - Solar
- Demand
- Generation

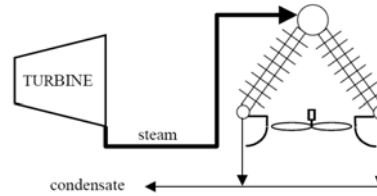


- CSP plants typically need about 5 acres per MW or 1 sq miles per 100MW or about 10 sq miles per GW
- With TES this increases to about 6-8 acres per MW, depending on the hours of TES
- This estimate generally applies to all USP technologies





Wet Cooling



Dry Cooling

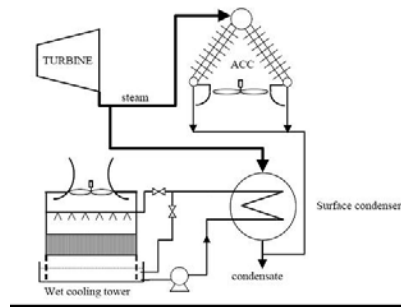
Wet Cooling

- Uses 3.5 m<sup>3</sup> water per MWh
  - ~90% for cooling
  - The rest for the steam cycle and washing

Dry Cooling

- Reduces plant water consumption by ~90%
- Increases plant capital cost ~5%
- Reduces annual net output >5%
  - Significant reduction during hot periods
- Increases cost of electricity ~10%

- A “hybrid” mix of wet and dry cooling
- A number of approaches are possible
- Commercially available option
  - Includes both dry and wet cooling towers
  - Relative size of wet and dry cooling towers determines water use



- Very large domestic resource potential
- Carbon free electricity
- Potential for cost reduction
- Economic benefits will result from its development
- Increased public awareness and support of the benefits of clean energy

- Scalable
- With a good Power Purchase Agreement, the return on investment can be adequate to encourage main-stream equity and favorable debt financing terms.
- Once debt is paid, operates with no fuel – has potential of becoming a “clean cash cow”.

- Trough – Abengoa Solar, Acciona, FPL Energy, Solar Millennium, Solel, SkyFuel
- Tower – Abengoa Solar, Bright Source Energy, eSolar, Solar Reserve/UTC
- Dish – SES, Infinia
- Fresnel – Ausra, SkyFuel

# ABENGOA SOLAR

## CSP Business Estimated Activity in the US (Oct 2008)

Name or Location	Utility	State	In Operation	Contracts & Awards <sup>1</sup>	Technology	Begin Operation	Company
SEGS	SCE	California	354 MW		Parabolic trough	1985 - 1991	FPL Energy
Saguaro	APS	Arizona	1 MW		Parabolic trough	2006	Aciona
Nevada Solar One	NVEnergy	Nevada	84 MW		Parabolic trough	2007	Aciona
Kimberlina Power Plant	PG&E	California	5 MW		Linear Fresnel	2008	Ausra
Sierra Sun Tower	SCE	California	5 MW		Power tower	2009	eSolar
Keahole Solar Power	HELCO	Hawaii	1 MW		Parabolic trough	2009	Sopogy
Manoopa Solar	SRP	Arizona		14 MW	Dish/engine	2010	SES / Tessera Solar
Carrizo Energy Solar Farm	PG&E	California		177 MW	Linear Fresnel	2010	Ausra
West Texas	CPS Energy	Texas		27 MW	Dish/engine	2010	SES / Tessera Solar
SES Solar Two - Ph 1	SDG&E	California		300 MW	Dish/engine	2010 - 2012	SES / Tessera Solar
Solana	APS	Arizona		280 MW	Parabolic trough	2011	Abengoa Solar
Mojave Solar Park	PG&E	California		583 MW	Parabolic trough	2011	Solel
Beacon	LADWP	California		250 MW	Parabolic trough	2011	NextEra Energy
Sunland Park, NM	EPE	New Mexico		92 MW	Power tower	2011	NRG / eSolar
California	SCE	California		140 MW	Power tower	2011	NRG / eSolar
Coalinga	PG&E	California		107 MW	Parabolic trough	2011	Martifer Renewables
Martin Solar Energy Ctr.	FPL	Florida		75 MW	Trough add-on to IGCC	2011	NextEra Energy
SES Solar One - Ph 1	SCE	California		500 MW	Dish/engine	2011 - 2012	SES / Tessera Solar
SES Solar Two - Ph 2/3	SDG&E	California		600 MW *	Dish/engine	2011 - 2013	SES / Tessera Solar
Lancaster, CA	PG&E	California		92 MW	Power tower	2012	NRG / eSolar
Ivanpah, CA	PG&E	California		300 MW	Power Tower	2012 - 2013	BrightSource Energy
Harper Lake	PG&E	California		250 MW	Parabolic trough	2013	Abengoa Solar
Harper Lake Solar Plant	PG&E	California		250 MW	Parabolic trough	2013	NextEra Energy
Ivanpah, CA	SCE	California		100 MW	Power tower	2013	BrightSource Energy
Blythe, CA	SCE	California		242 MW	Parabolic trough	2013	Solar Millennium
Kingman, AZ	(TBD)	Arizona		200 MW	Parabolic trough	2013	Albisa Solar
SES Solar One - Ph 2	SCE	California		350 MW *	Dish/engine	2013 - 2014	SES / Tessera Solar
Nevada	NVEnergy	Nevada		250 MW	Parabolic trough	2013 - 2014	Solar Millennium
Ridgequest, CA	SCE	California		242 MW	Parabolic trough	2014	Solar Millennium
(Multiple plants)	SCE	California		1200 MW *	Power tower	Unspecified	BrightSource Energy
(Multiple plants)	PG&E	California		1000 MW *	Power tower	Unspecified	BrightSource Energy
California	SDG&E	California		100 MW	Parabolic trough	Unspecified	Bethel Energy
California	SCE	California		242 MW *	Parabolic trough	Unspecified	Solar Millennium
Column Totals			430 MW	7,920 MW			
U.S. Total			8,350 MW				

1 Agreement signed or award announced  
2 Contractual expansion option

# ABENGOA SOLAR

## Major Steps to Bring a CSP Plant On-Line

- Site control, PPA negotiation, regulatory approval, interconnection agreement and financial close (some in parallel) – 12-24 months
- Permitting and engineering (in parallel) – 18 – 24 months
- Construction – 18 – 24 months
- Total time – 4-6 years





ABENGOA SOLAR

PS20 Operating



Solar Power for a Sustainable World

45

# ABENGOA SOLAR

Solar Power for a Sustainable World

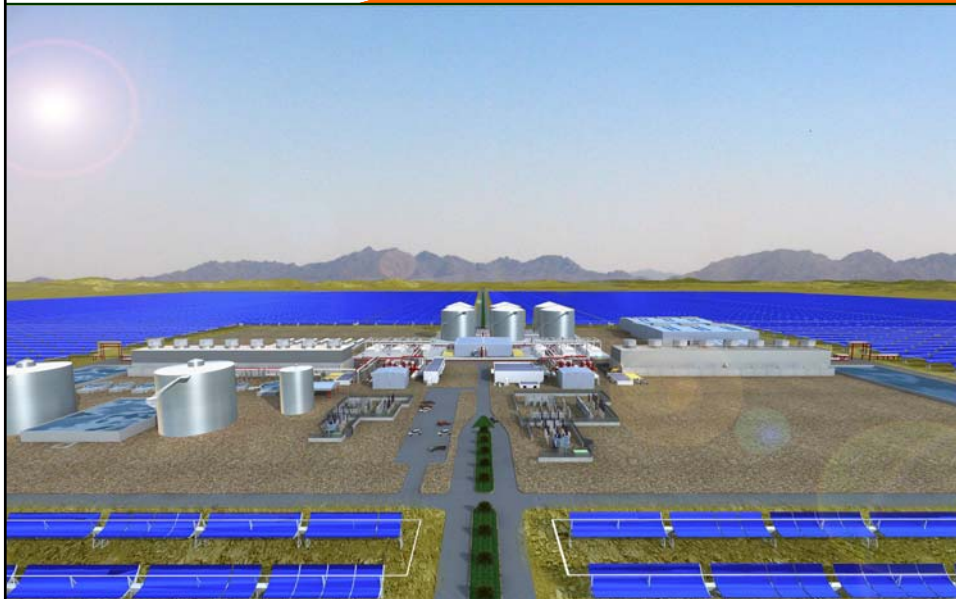
Solana Overview

Solana Generating Station  
West of Gila Bend,  
AZ



Solar Power for a Sustainable World

# ABENGOA SOLAR



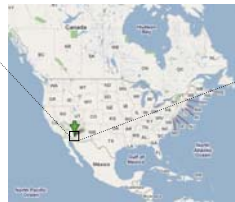
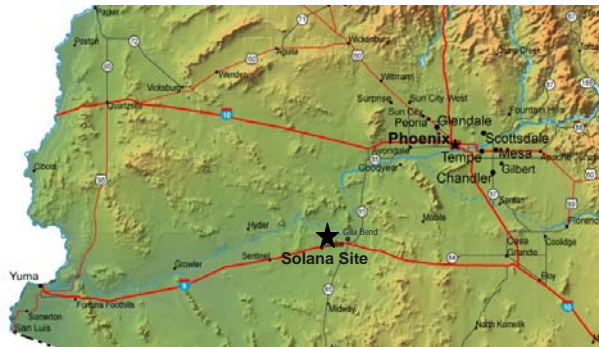
Solar Power for a Sustainable World

# ABENGOA SOLAR

## Solana Overview

### Site Location:

The Solana site is located west of Gila Bend, AZ, approximately ~70 miles southwest of Phoenix

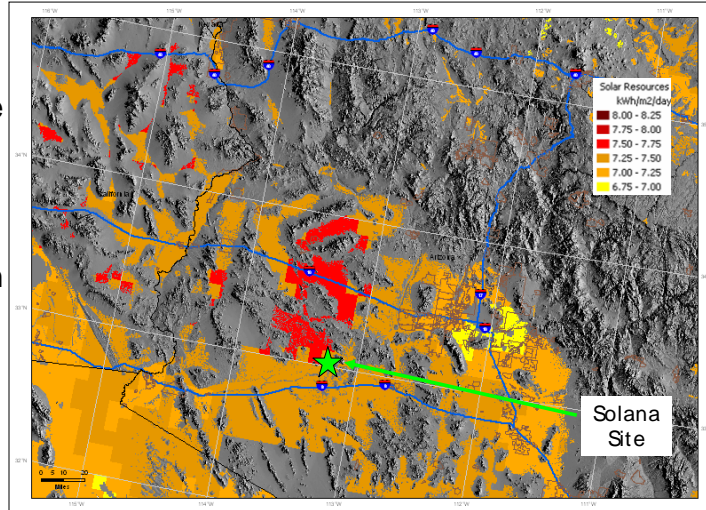


Map extent

Solar Power for a Sustainable World



- High solar resource
- Minimal slope
- Proximity to electric grid
- Proximity to transportation corridors
- Water availability
- Previously disturbed land



### Project Facts

- 280 MW gross output with conventional steam turbines
- “Solar Field” will cover 775 hectares (3 square miles) and contain ~ 2,900 trough collectors
- Collectors are ~ 6m wide, 125m long, and over 6m in height
- Plant water consumption approximately eight times less than current agricultural use
- Thermal storage tanks allow electricity to be produced on cloudy days or several hours after sunset

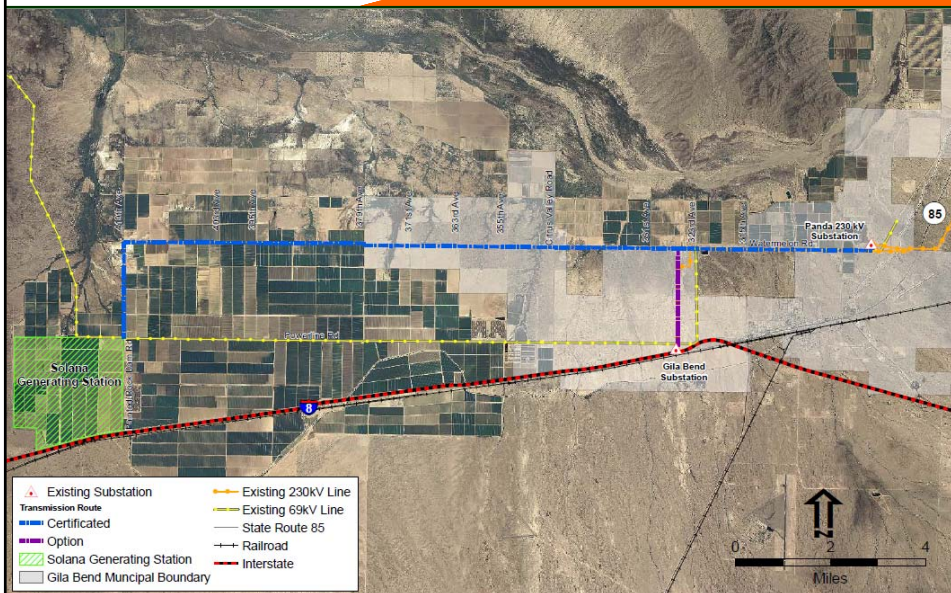


Constructing Solana will require over 80,000 tons of steel – enough to build a second Golden Gate Bridge.

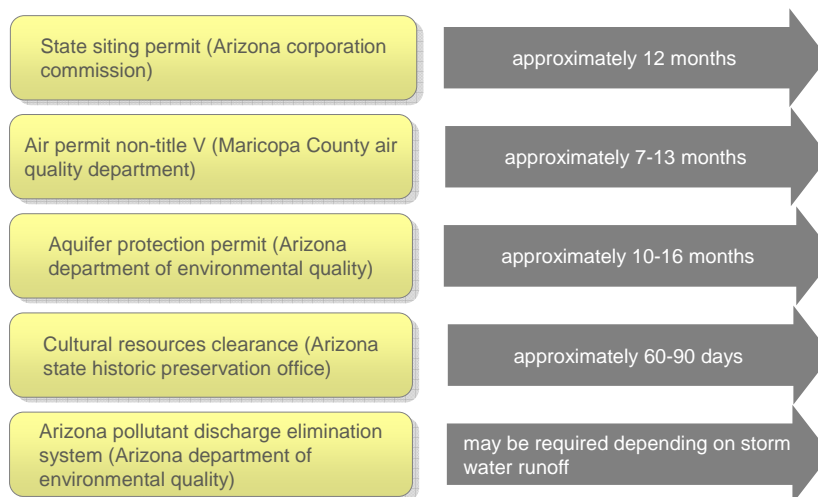
- Well capitalized project sponsor
  - Parent company with > \$12B in collective project finance
  - Strong relationships with banks
- Strong management team
- Experienced in-house EPC provides:
  - Minimized risk of schedule delays, cost overruns
  - Wrap-around guarantee
- Low technology risk
  - Trough is proven
  - TES is well tested with 1/4 scale test loop and major heat exchanger

“You can create jobs, you can put Arizona at the forefront of new technology that can be sold around the world and you can help the environment at the same time”.

-Governor Janet Napolitano

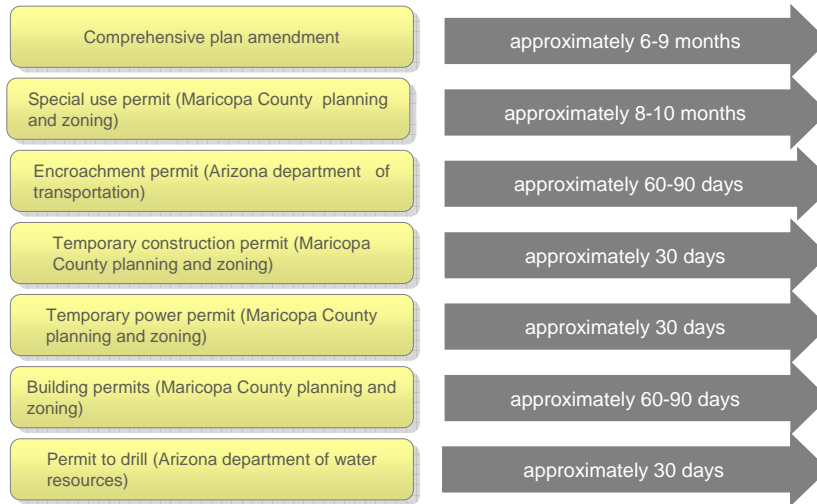


- Feasibility Study                      complete
  - System Impact Study                complete
  - Facilities Study                        in progress
- 
- LGIA expected:                        by December 2009



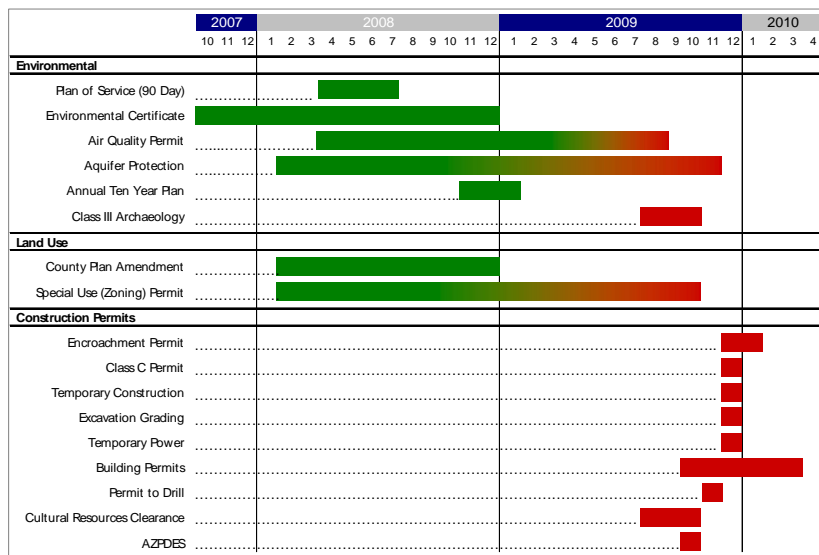
## ABENGOA SOLAR

### Key Project Activities & Schedule

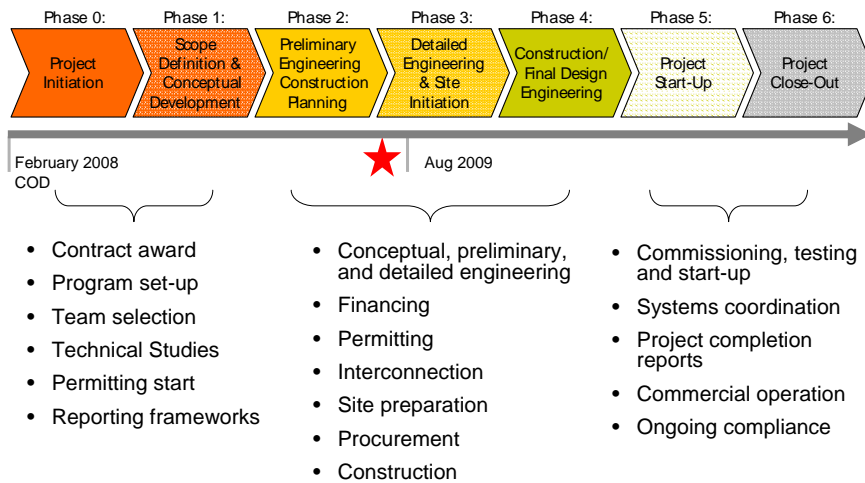


## ABENGOA SOLAR

### Permitting Status July 2009

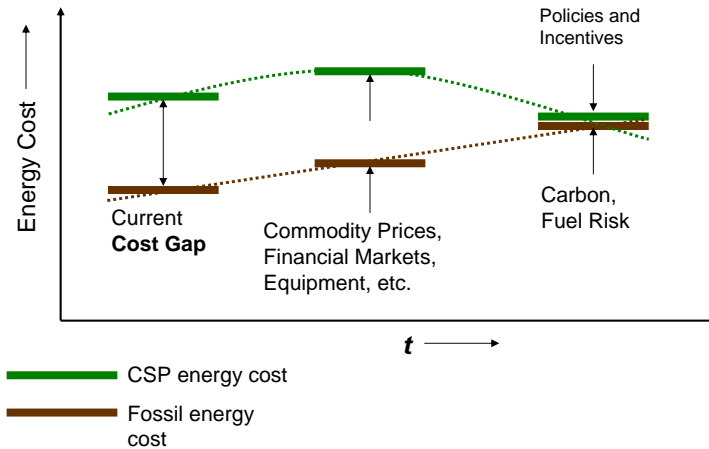


Key: ■ Complete ■ Not Complete



- Diversification of generation sources
  - Reduce reliance on fossil fuels
- Reliability
  - Abundant, renewable resource
  - Proven technology
- Guaranteed, fixed cost
- Thermal storage extends electrical generation through peak load when power is most needed

RPS, incentives and policies can close the cost gap between fossil and CSP-derived energy (from Kate Maracas, Abengoa Solar)



As Chairman of the USP Division of SEIA, I offer these thoughts to preface this presentation:

- CSP is an attractive high-value resource because of its fixed cost, hedging, dispatchable and local economic benefits
- CSP projects generally face the same financing, siting and transmission challenges as do other resources but, because of their desert location, siting becomes a special challenge
- CSP also faces policy challenges including making the APPA incentives work, the anticipated national RPS, transmission legislation, carbon policy, to name a few
- CSP has proven performance and reliability
- The cost of CSP will continue to decline as a result of R&D, larger plants and learning curve effects
- Proposed HV back-bone transmission, increased CF via thermal energy storage and the use of the solar zones, will allow CSP to power the load centers on the two coasts

Fred Morse  
Senior Advisor, US Operations, Abengoa  
Solar  
and  
Chairman, USP Division, SEIA

236 Massachusetts Avenue, NW, Suite 605  
Washington, DC 20002  
Tel: +1-202-543-6601  
FredMorse@MorseAssociatesInc.com