

# Questions To Ask at an Interview

No matter the industry, during an interview, you will be asked the question “Do you have any questions for me as a representative of the company” by your interviewer(s). It’s important to come prepared with strong questions focused on learning more about the company and your potential role in it.

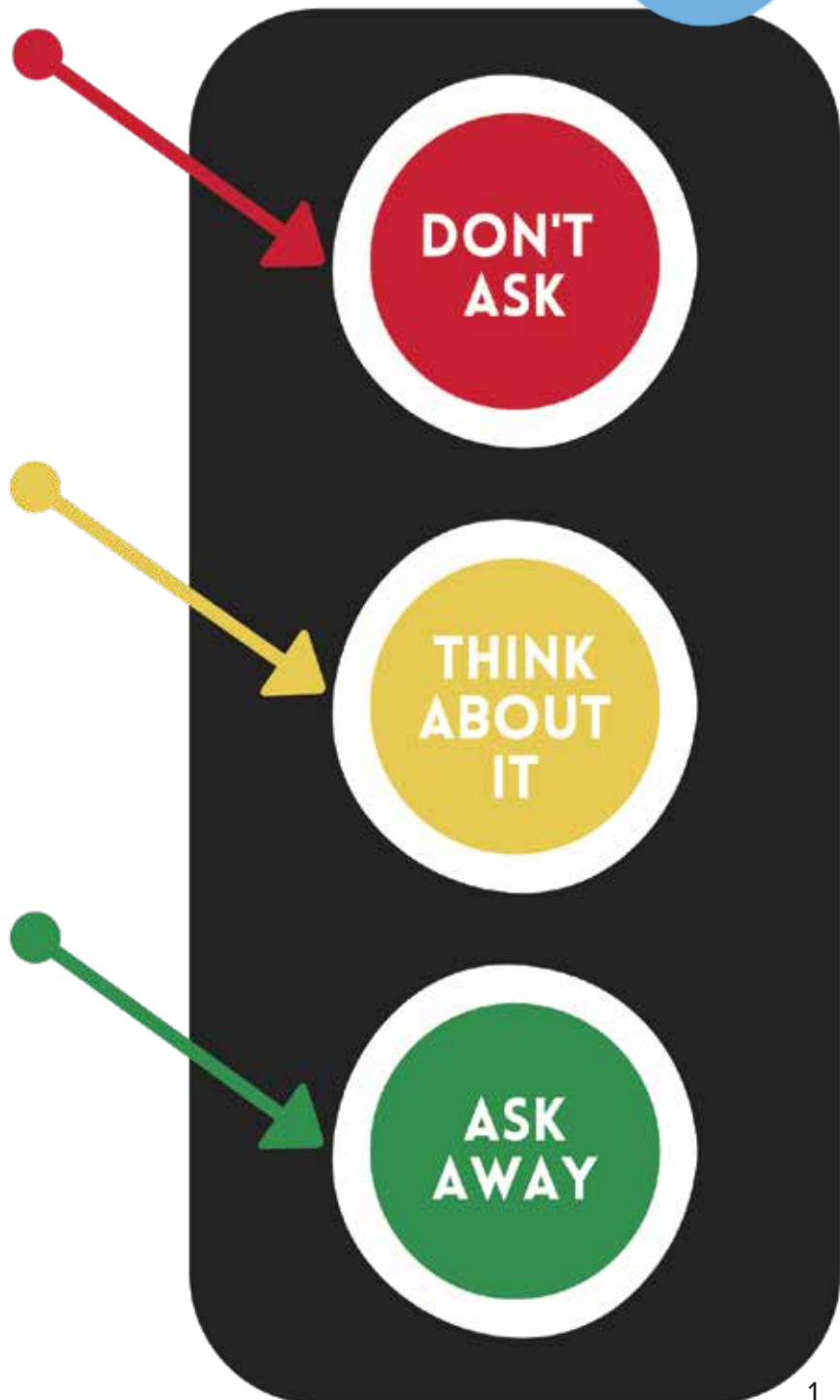
See Page 2 for question examples!



Don’t ask these **RED** questions! They will be a huge red flag to your interviewer, and are much better suited for after you receive an offer.

While you can ask these **YELLOW** questions, you should take a moment to analyze how you think the interview went. If you really clicked with the interviewer, feel free to ask some of the harder questions. But if you feel like they would damage your chances of advancing to the next stage of the hiring process, proceed with caution.

These **GREEN** questions are always safe bets to ask any representative at your interview! Focus on asking about the company’s approaches to success, or how you can prepare to be an amazing employee from the very first moment you join the team.



# Question Examples



## RED QUESTIONS

- What does this company do?
- What is the starting salary?
- How many vacation days would I get?
- Would I get my own office?
- Would my computer usage or email account be monitored?
- How many other people are you interviewing for this position?



## YELLOW QUESTIONS

- Who is your biggest competitor and what is the insider strategy to come out on top?
- Can I work from home?
- How quickly do promotions within your company happen?
- If you were offered your exact position with the same salary and benefits at a different company, would you take it?
- Why is the person previously in this position leaving?
- Does anyone in the department hang out outside of work?
- Do you have any concerns about my qualifications or see something missing from my resume?



## GREEN QUESTIONS

- How would you describe the culture at your company?
- How have you recognized employees in the past for their fantastic work?
- What would be my biggest priority on day one of entering this position?
- What forms of professional development does your company offer employees?
- What qualities do you look for in a top-performing employee?
- Where do you see this company in the next few years?
- How does the company approach reasonable accommodations for employees with disabilities?



## WARNING

The worst thing you could say is “Nope, I have no questions!” Before you’ve even walked into your interview, come prepared with 3-5 questions already written down. While you might have more important questions pop up throughout the interview, being prepared never hurts anyone! Plus, once you’ve reached the end of answering your questions, it’s a nice break to already have questions prepared.

*For more information on interviewing and questions to ask a potential employer, make an appointment with your Career Consultant!*