A major in Policy and Management prepares students for leadership positions in government, non-profit organizations and business. Issues studied include analyzing decisions being made by the government and private sector, as well as discussing their proper roles in society.

Typical career paths can be developed in governmental, non-governmental, professional and business sectors. This major serves as preparation for students who want to earn law degrees, and doctoral degrees in political science, decision science, or economics.

Selected Career Directions and Resources

**Think Tanks, Politics, and Public Administration**
Brookings Institute: [www.brookings.edu](http://www.brookings.edu)
The Heritage Foundation: [www.heritage.org](http://www.heritage.org)
International Monetary Fund (IMF): [www.imf.org](http://www.imf.org)
RAND: [www.rand.org](http://www.rand.org)
Policy Jobs: [www.policyjobs.net](http://www.policyjobs.net)
Foreign Policy Association Job Board: [www.fpa.org/jobs](http://www.fpa.org/jobs)

**Government**
US State Department: [www.state.gov](http://www.state.gov)
Federal Bureau of Investigation: [www.fbi.gov](http://www.fbi.gov)
Central Intelligence Agency: [www.cia.gov](http://www.cia.gov)
National Security Agency: [www.nsa.gov](http://www.nsa.gov)
Peace Corps: [www.peacecorps.gov](http://www.peacecorps.gov)
Defense Intelligence Agency: [www.dia.mil](http://www.dia.mil)
The Electronic Embassy: [www.embassy.org](http://www.embassy.org)
Inter-American Foundation: [www.iaf.gov/index/index_en.asp](http://www.iaf.gov/index/index_en.asp)

**Non-Profit Organizations**
Foundations.org: [wwwFOUNDATIONS.org](http://www.FOUNDATIONS.org)
Guidestar: [www.guidestar.org](http://www.guidestar.org)
Global Impact: [www.charity.org](http://www.charity.org)
Idealist: [www.idealist.org](http://www.idealist.org)
Corporation for National & Community Service: [www.nationalservice.gov](http://www.nationalservice.gov)
Examples of Employers and Job Titles (Actual)
X-Energy, Systems Analyst & Customer Support Representative
IBM, Business Consultant
Merrill Lynch, Financial Analyst
Tech International, Project Manager
TransPerfect Translation, Project Coordinator
AmeriCorps, Corps Member
Education Management Corporation, Corporate Finance Analyst
QVC, Merchandiser
Teach for America, Teacher
Carnegie Mellon University, Research Associate
Compusearch, Consultant
Dynamic Decision Making Laboratory, Research Intern

Recent Internship Sites
American Chemistry Council
Department of Justice, Office of Consumer Protection
Hanson Inc.
Neighborhood Learning Alliance
YMCA of Greater Pittsburgh
U.S. Department of State
Johnson & Johnson

Selected Skills
Excellent Verbal and Written Communication
Superior Analytical and Critical Thinking Abilities
Management Skills to Tackle Complex Challenges Related to Policy
Computer and Technical Skills to Assist in Analyzing Data

Salary and Employment Trends
Since wages change rapidly year after year, the following links will be helpful in identifying median wages and employment trends:

ONET Online: www.onetonline.org
Occupational Outlook Handbook: www.bls.gov/ooh