

2018	2017	2016	2015	2014
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## MBA Graduates Compensation by Industry

	Number Accepted	Percent Accepted	Mean	Median	High	LOW
<b>CONSULTING:</b>						
eBusiness/IT	1	0.59%				
Management/Strategy	44	25.88%	\$131,141	\$135,000	\$155,000	\$90,000
<b>Consulting Total</b>	<b>45</b>	<b>26.47%</b>	<b>\$130,757</b>	<b>\$135,000</b>	<b>\$155,000</b>	<b>\$90,000</b>
<b>CONSUMER PRODUCTS:</b>						
<b>Consumer Products Total</b>	<b>9</b>	<b>5.29%</b>	<b>\$96,944</b>	<b>\$100,000</b>	<b>\$103,000</b>	<b>\$75,000</b>
<b>FINANCIAL SERVICES:</b>						
Asset Management	9	5.29%	\$106,667	\$107,500	\$130,000	\$80,000
Credit Reporting/Analytics	0					
Commercial Bank	5	2.94%	\$87,700	\$100,000	\$107,500	\$36,000
Diversified Services	2	1.18%				
Hedge Funds	0					
Insurance	2	1.18%				
Investment Bank	6	3.53%	\$107,000	\$125,000	\$125,000	\$60,000
Other	0					
Private Equity/Venture Capital	0					
Proprietary Trading	0					
<b>Financial Services Total</b>	<b>24</b>	<b>14.12%</b>	<b>\$104,283</b>	<b>\$105,000</b>	<b>\$130,000</b>	<b>\$36,000</b>
<b>GOVERNMENT / NOT FOR PROFIT:</b>						
Government	0					
Not for Profit	0					
<b>Government / Not for Profit Total</b>	<b>0</b>					
<b>MANUFACTURING:</b>						
Aerospace	0					
Automotive/Other Transportation	2	1.18%				
Chemicals	2	1.18%				
Other Manufacturing	8	4.71%	\$112,875	\$110,000	\$127,000	\$105,000
<b>Manufacturing Total</b>	<b>12</b>	<b>7.06%</b>	<b>\$107,977</b>	<b>\$110,000</b>	<b>\$127,000</b>	<b>\$75,000</b>
<b>MEDIA / ENTERTAINMENT:</b>						
<b>Media/Entertainment Total</b>	<b>1</b>	<b>0.59%</b>				
<b>PHARMACEUTICAL / BIOTECHNOLOGY / HEALTHCARE:</b>						
Pharmaceuticals	4	2.35%	\$103,125	\$103,250	\$105,000	\$101,000
Biotechnology	3	1.76%	\$110,000	\$110,000	\$120,000	\$100,000
Medical Products/Devices	0	0.00%				
Medical Services	0	0.00%				
<b>Pharma / Biotech / Healthcare Total</b>	<b>7</b>	<b>4.12%</b>	<b>\$106,071</b>	<b>\$105,000</b>	<b>\$120,000</b>	<b>\$100,000</b>
<b>REAL ESTATE:</b>						
<b>Real Estate Total</b>	<b>0</b>	<b>0.00%</b>				
<b>TECHNOLOGY:</b>						
Electronics	4	2.35%	\$121,750	\$121,000	\$130,000	\$115,000
Hardware	13	7.65%	\$115,000	\$115,000	\$132,000	\$95,000
Internet/eBusiness	29	17.06%	\$120,237	\$120,000	\$140,000	\$70,000
Other	5	2.94%	\$106,200	\$125,000	\$135,000	\$36,000
Software	10	5.88%	\$114,000	\$114,500	\$130,000	\$80,000
Telecommunications	4	2.35%	\$104,500	\$104,000	\$115,000	\$95,000
<b>Technology Total</b>	<b>65</b>	<b>38.24%</b>	<b>\$116,149</b>	<b>\$117,000</b>	<b>\$140,000</b>	<b>\$36,000</b>
<b>OTHER INDUSTRIES:</b>						
Other						
Retail/Merchandising	1	0.59%				
Transportation	4	2.35%	\$95,750	\$96,500	\$100,000	\$90,000
<b>Other Industries Total</b>	<b>5</b>	<b>2.94%</b>	<b>\$98,600</b>	<b>\$98,000</b>	<b>\$110,000</b>	<b>\$90,000</b>
<b>UNKNOWN:</b>						
<b>Unknown Total</b>	<b>0</b>	<b>0.00%</b>				

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Report Date: 9/30/2015

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## MBA Graduates Compensation by Industry

	Number Accepted	Percent Accepted	Mean	Median	High	LOW
<b>CONSULTING:</b>						
eBusiness/IT	5	2.99%	\$126,000	\$135,000	\$135,000	\$100,000
Management/Strategy	41	24.55%	\$135,390	\$135,000	\$170,000	\$80,000
<b>Consulting Total</b>	<b>46</b>	<b>27.50%</b>	<b>\$134,370</b>	<b>\$135,000</b>	<b>\$170,000</b>	<b>\$80,000</b>
<b>CONSUMER PRODUCTS:</b>						
<b>Consumer Products Total</b>	<b>11</b>	<b>6.60%</b>	<b>\$107,820</b>	<b>\$105,000</b>	<b>\$135,000</b>	<b>\$97,020</b>
<b>FINANCIAL SERVICES:</b>						
Asset Management	5	2.99%	\$98,600	\$100,000	\$110,000	\$83,000
Credit Reporting/Analytics	1	0.60%				
Commercial Bank	2	1.20%				
Diversified Services	3	1.80%	\$76,645	\$82,000	\$90,000	\$57,936
Hedge Funds						
Insurance	5	2.99%	\$123,000	\$125,000	\$135,000	\$95,000
Investment Bank	7	4.19%	\$132,429	\$125,000	\$167,000	\$125,000
Other	3	1.80%	\$111,667	\$125,000	\$125,000	\$85,000
Private Equity/Venture Capital	1	0.60%				
Proprietary Trading	2	1.20%				
<b>Financial Services Total</b>	<b>29</b>	<b>17.40%</b>	<b>\$109,825</b>	<b>\$110,000</b>	<b>\$167,000</b>	<b>\$57,936</b>
<b>GOVERNMENT / NOT FOR PROFIT:</b>						
Government	1	0.60%				
Not for Profit	0					
<b>Government / Not for Profit Total</b>	<b>1</b>	<b>0.60%</b>				
<b>MANUFACTURING:</b>						
Aerospace	1	0.60%				
Automotive/Other Transportation	2	1.20%				
Chemicals	2	1.20%				
Other Manufacturing	4	2.40%	\$113,250	\$116,500	\$125,000	\$95,000
<b>Manufacturing Total</b>	<b>9</b>	<b>5.40%</b>	<b>\$95,000</b>	<b>\$97,556</b>	<b>\$125,000</b>	<b>\$55,000</b>
<b>MEDIA / ENTERTAINMENT:</b>						
<b>Media/Entertainment Total</b>						
<b>PHARMACEUTICAL / BIOTECHNOLOGY / HEALTHCARE:</b>						
Pharmaceuticals	6	3.59%	\$104,083	\$105,500	\$110,000	\$95,000
Biotechnology	1	0.60%				
Medical Products/Devices	3	1.80%	\$101,000	\$103,000	\$110,000	\$90,000
Medical Services	2	1.20%				
<b>Pharma / Biotech / Healthcare Total</b>	<b>12</b>	<b>7.20%</b>	<b>\$103,125</b>	<b>\$105,000</b>	<b>\$110,000</b>	<b>\$90,000</b>
<b>REAL ESTATE:</b>						
<b>Real Estate Total</b>	<b>0</b>	<b>0.00%</b>				
<b>TECHNOLOGY:</b>						
Electronics	3	1.80%	\$123,333	\$125,000	\$125,000	\$120,000
Hardware	7	4.19%	\$126,301	\$123,195	\$143,208	\$110,000
Internet/eBusiness	29	17.37%	\$119,307	\$117,000	\$150,000	\$71,500
Other	2	1.20%				
Software	14	8.38%	\$119,307	\$115,000	\$137,000	\$100,000
Telecommunications	1	0.60%				
<b>Technology Total</b>	<b>56</b>	<b>33.50%</b>	<b>\$119,031</b>	<b>\$117,000</b>	<b>\$150,000</b>	<b>\$71,500</b>
<b>OTHER INDUSTRIES:</b>						
Other						
Retail/Merchandising						
Transportation						
<b>Other Industries Total</b>	<b>4</b>	<b>2.40%</b>	<b>\$85,206</b>	<b>\$90,412</b>	<b>\$95,000</b>	<b>\$65,000</b>
<b>UNKNOWN:</b>						
<b>Unknown Total</b>	<b>0</b>	<b>0.00%</b>				

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Report Date: 9/30/2016

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## MBA Graduates Compensation by Industry

	Number Accepted	Percent Accepted	Mean	Median	High	LOW
<b>CONSULTING:</b>						
eBusiness/IT	3	1.94%				
Management/Strategy	28	18.06%	\$138,714	\$140,000	\$152,500	\$90,000
<b>Consulting Total</b>	<b>31</b>	<b>20.00%</b>	<b>\$137,387</b>	<b>\$140,000</b>	<b>\$152,500</b>	<b>\$90,000</b>
<b>CONSUMER PRODUCTS:</b>						
<b>Consumer Products Total</b>	<b>5</b>	<b>3.23%</b>	<b>\$102,800</b>	<b>\$106,000</b>	<b>\$115,000</b>	<b>\$90,000</b>
<b>FINANCIAL SERVICES:</b>						
Asset Management	4	2.58%	\$128,333	\$125,000	\$145,000	\$115,000
Credit Reporting/Analytics	0	0.00%				
Commercial Bank	3	1.94%				
Diversified Services	2	1.29%				
Hedge Funds						
Insurance	2	1.29%				
Investment Bank	5	3.23%	\$125,000	\$125,000	\$125,000	\$125,000
Other	4	2.58%	\$97,500	\$100,000	\$130,000	\$60,000
Private Equity/Venture Capital	3	1.94%				
Proprietary Trading	0	0.00%				
<b>Financial Services Total</b>	<b>23</b>	<b>14.80%</b>	<b>\$110,000</b>	<b>\$110,000</b>	<b>\$145,000</b>	<b>\$50,000</b>
<b>GOVERNMENT / NOT FOR PROFIT:</b>						
Government	0	0.00%				
Not for Profit	0	0.00%				
<b>Government / Not for Profit Total</b>	<b>0</b>	<b>0.00%</b>				
<b>MANUFACTURING:</b>						
Aerospace	0	0.00%				
Automotive/Other Transportation	2	1.29%				
Chemicals	0	0.00%				
Other Manufacturing	3	1.94%				
<b>Manufacturing Total</b>	<b>5</b>	<b>3.20%</b>	<b>\$105,000</b>	<b>\$110,000</b>	<b>\$120,000</b>	<b>\$85,000</b>
<b>MEDIA / ENTERTAINMENT:</b>						
<b>Media/Entertainment Total</b>	<b>1</b>	<b>0.65%</b>				
<b>PHARMACEUTICAL / BIOTECHNOLOGY / HEALTHCARE:</b>						
Pharmaceuticals	8	5.16%	\$111,888	\$110,750	\$121,000	\$104,000
Biotechnology	0	0.00%				
Medical Products/Devices	5	3.23%	\$116,004	\$120,000	\$125,000	\$105,019
Medical Services	1	0.65%				
<b>Pharma / Biotech / Healthcare Total</b>	<b>14</b>	<b>9.00%</b>	<b>\$113,466</b>	<b>\$115,000</b>	<b>\$125,000</b>	<b>\$104,000</b>
<b>REAL ESTATE:</b>						
<b>Real Estate Total</b>	<b>0</b>	<b>0.00%</b>				
<b>TECHNOLOGY:</b>						
Electronics	2	1.29%				
Hardware	6	3.87%	\$114,167	\$112,500	\$140,000	\$95,000
Internet/eBusiness	35	22.58%	\$124,118	\$123,000	\$141,000	\$120,000
Other	6	3.87%	\$101,800	\$115,000	\$120,000	\$50,000
Software	16	10.32%	\$119,853	\$120,000	\$150,000	\$100,000
Telecommunications	2	1.29%				
<b>Technology Total</b>	<b>67</b>	<b>43.20%</b>	<b>\$119,838</b>	<b>\$120,000</b>	<b>\$150,000</b>	<b>\$50,000</b>
<b>OTHER INDUSTRIES:</b>						
Other						
Retail/Merchandising						
Transportation						
<b>Other Industries Total</b>	<b>4</b>	<b>2.40%</b>	<b>\$85,206</b>	<b>\$90,412</b>	<b>\$95,000</b>	<b>\$65,000</b>
<b>UNKNOWN:</b>						
<b>Unknown Total</b>	<b>0</b>	<b>0.00%</b>				

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## MBA Graduates Compensation by Industry

	Number Accepted	Percent Accepted	Mean	Median	High	LOW
<b>CONSULTING:</b>						
eBusiness/IT	7	4.05%	\$128,429	\$125,000	\$140,000	\$116,000
Management/Strategy	33	19.08%	\$137,560	\$140,000	\$165,000	\$60,000
<b>Consulting Total</b>	<b>40</b>	<b>23.10%</b>	<b>\$135,921</b>	<b>\$135,000</b>	<b>\$165,000</b>	<b>\$60,000</b>
<b>CONSUMER PRODUCTS:</b>						
<b>Consumer Products Total</b>	<b>8</b>	<b>4.62%</b>	<b>\$101,375</b>	<b>\$107,000</b>	<b>\$125,000</b>	<b>\$56,000</b>
<b>FINANCIAL SERVICES:</b>						
Asset Management	4	2.31%	\$121,667	\$125,000	\$145,000	\$95,000
Credit Reporting/Analytics	1	0.58%				
Commercial Bank	1	0.58%				
Diversified Services	0	0.00%				
Hedge Funds	0					
Insurance	6	3.47%	\$114,500	\$108,750	\$135,000	\$107,000
Investment Bank	6	3.47%	\$129,167	\$125,000	\$150,000	\$125,000
Other	0	0.00%				
Private Equity/Venture Capital	1	0.58%				
Proprietary Trading	0	0.00%				
<b>Financial Services Total</b>	<b>19</b>	<b>11.00%</b>	<b>\$117,932</b>	<b>\$122,500</b>	<b>\$150,000</b>	<b>\$70,000</b>
<b>GOVERNMENT / NOT FOR PROFIT:</b>						
Government	0	0.00%				
Not for Profit	0	0.00%				
<b>Government / Not for Profit Total</b>	<b>0</b>	<b>0.00%</b>				
<b>MANUFACTURING:</b>						
Aerospace	1	0.58%				
Automotive/Other Transportation	3	1.73%				
Chemicals	1	0.58%				
Other Manufacturing	5	2.89%	\$111,250	\$115,000	\$120,000	\$95,000
<b>Manufacturing Total</b>	<b>10</b>	<b>5.80%</b>	<b>\$110,112</b>	<b>\$115,000</b>	<b>\$120,000</b>	<b>\$95,000</b>
<b>MEDIA / ENTERTAINMENT:</b>						
<b>Media/Entertainment Total</b>	<b>3</b>	<b>1.70%</b>				
<b>PHARMACEUTICAL / BIOTECHNOLOGY / HEALTHCARE:</b>						
Pharmaceuticals	6	3.47%	\$122,569	\$124,650	\$140,000	\$105,000
Biotechnology	5	2.89%	\$109,036	\$115,000	\$120,000	\$92,000
Medical Products/Devices	6	3.47%	\$110,600	\$120,000	\$131,000	\$90,000
Medical Services	4	2.31%	\$103,333	\$105,000	\$105,000	\$100,000
<b>Pharma / Biotech / Healthcare Total</b>	<b>21</b>	<b>12.10%</b>	<b>\$112,821</b>	<b>\$115,000</b>	<b>\$140,000</b>	<b>\$90,000</b>
<b>REAL ESTATE:</b>						
<b>Real Estate Total</b>	<b>0</b>	<b>0.00%</b>				
<b>TECHNOLOGY:</b>						
Electronics	1	0.58%				
Hardware	8	4.62%	\$112,825	\$111,000	\$135,000	\$86,000
Internet/eBusiness	28	16.18%	\$124,286	\$130,000	\$142,000	\$70,000
Other	4	2.31%	\$119,250	\$119,000	\$147,000	\$92,000
Software	10	5.78%	\$125,350	\$125,250	\$140,000	\$110,000
Telecommunications	5	2.89%	\$116,200	\$119,000	\$119,000	\$105,000
<b>Technology Total</b>	<b>56</b>	<b>32.40%</b>	<b>\$121,448</b>	<b>\$130,000</b>	<b>\$147,000</b>	<b>\$70,000</b>
<b>OTHER INDUSTRIES:</b>						
Other	2	1.16%				
Petroleum / Energy / Utilities	2	1.16%				
Retail/Merchandising	9	5.20%	\$108,544	\$112,000	\$130,000	\$70,000
Transportation	3	1.73%				
<b>Other Industries Total</b>	<b>16</b>	<b>9.20%</b>	<b>\$104,425</b>	<b>\$109,500</b>	<b>\$130,000</b>	<b>\$70,000</b>
<b>UNKNOWN:</b>						
<b>Unknown Total</b>	<b>0</b>	<b>0.00%</b>				

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