

SILVIA SACCARDO

Carnegie Mellon University
Social and Decision Sciences
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POSITIONS

Carnegie Mellon University, Department of Social and Decision Sciences
Assistant Professor of Social and Decision Sciences 2016 – present

LEADERSHIP AND PROFESSIONAL AFFILIATIONS

Faculty Director, B.S. in Decision Science, Carnegie Mellon University 2021 – present
CESifo Research Network Affiliate 2019 – present
Affiliated Faculty, Center for Health Incentives and Behavioral Economics (CHIBE) 2016 – present
Affiliated Scientist, Behavior Change for Good Initiative (BCFG) 2019 – present
Affiliated Faculty, Center for Behavioral and Decision Research, CMU 2016 – present
University of Pittsburgh & CMU, Medical Scientist Training Program (MSTP)
MD/PhD, Affiliated Faculty 2021 - present

EDUCATION

University of California San Diego September 2011 - December 2015
Rady School of Management
Ph.D., Management (Econ & Strategy group)

University of Padova, Italy 2010
Department of Psychology
Laurea Specialistica (equivalent M.A.), Social and Organizational Psychology
Summa cum laude

University of Padova, Italy 2007
Department of Psychology
Laurea Triennale (equivalent B.A.), Social and Organizational Psychology
Summa cum laude

RESEARCH INTERESTS

Moral Behavior, Beliefs and Information, Behavioral Health, Behavioral Economics, Judgment and Decision-Making

PUBLICATIONS

Authors are listed alphabetically unless otherwise noted †Student Author *First Author or Equal First Author (for papers where author order is not alphabetical)

1. Morvinsky, Saccardo, and Amir. Mis-nudging Morality. *Management Science* (2022). Published online in *Articles in Advice* 24 Mar 2022

2. Golman, R., Loewenstein G., Molnar A. and **Saccardo S.** The Demand for, and Avoidance of, Information. *Management Science* (2021) Published online in Articles in Advance 15 Dec 2021
3. Milkman, K.L., D. Gromet, H. Ho, J. Kay, T. Lee, P. Pandiloski, Y. Park, A. Rai, M. Bazerman, J. Beshears, L. Bonacorsi, C. Camerer, E. Chang, G. Chapman, R. Cialdini, H. Dai, L. Eskreis-Winkler, A. Fishbach, J.J. Gross, A. Horn, A. Hubbard, S.J. Jones, D. Karlan, T. Kautz, E. Kirgios, J. Klusowski, A. Kristal, R. Ladhania, G. Loewenstein, J. Ludwig, B. Mellers, S. Mullainathan, J. Spiess, G. Suri, J.H. Talloen, J. Taxer, Y. Trope, L. Ungar, K.G. Volpp, A. Whillans, J. Zinman, A.L. Duckworth). 2021. Megastudies Improve the Impact of Applied Behavioral Science, *Nature*, 600, 478–483.
4. Barbieri, P., Giuntella, O., Saccardo., S. Sadoff. S. 2021. Return to Normalcy? Lifestyle and Mental Health One Year into COVID-19. 2021. *Scientific Reports*, 11, 23349.
5. Dai H. *, **Saccardo S.** *, Han M, Roh, L., Raja N., Vangala S., Modi H., Pandya S., Croymans D. Behavioral Nudges Increase COVID-19 Vaccinations. 2021. *Nature* *Equal First Author
6. Giuntella, O., Hyde, K., **Saccardo, S.**, Sadoff, S. 2021. Lifestyle Disruptions and Mental Health During Covid-19. 2021. *Proceedings of the National Academy of Sciences*, 118(9).
7. Milkman K. *, Patel., M., Gandhi L., H. Graci, D. Gromet, H. Ho, J. Kay, T. Lee, M. Akinola, J. Beshears, J.E. Bogard, A. Buttenheim, C.Chabris, G. Chapman, J. Choi, H. Dai, C. Fox, A. Goren, M. Hilchey, J. Hmurovic, L. John, D. Karlan, M. Kim, D. Laibson, C. Lambertson, B. Madrian, M. Meyer, M. Modanu, J. Nam, T. Rogers, R. Rondina, **S. Saccardo**, M. Shermohammed, D. Soman, J. Sparks, C. Warren, M. Weber, R. Berman, C. Evans, C. Snider, E. Tsukayama, C. Van den Bulte, K. Volpp K., Duckworth A. 2021. A Megastudy of Text-Based Nudges Encouraging Patients to Get Vaccinated at an Upcoming Doctor’s Appointment, 118 (20), *Proceedings of the National Academy of Sciences*, 118(9).
8. **Saccardo, S.***, Li, C., Samek, A., and Gneezy, A. 2021. Nudging Generosity in Consumer Elective, *Organizational Behavior and Human Decision Processes*, 163, pp. 91-104, Part of the Special Issue on Nudges and Choice Architecture.
9. Gneezy. U. **Saccardo. S.**, Serra-Garcia, M. and van Veldhuizen, R. 2020. Bribing the Self. *Games and Economic Behavior*, 20(3), pp. 311-324. CESifo Working Paper Number No. 8065, available at https://www.cesifo.org/DocDL/cesifo1_wp8065.pdf
10. Gneezy, U., **Saccardo, S.** and van Veldhuizen, R., 2019. Bribery: Behavioral Drivers of Distorted Decisions. *Journal of the European Economic Association*, 17(3), pp.917-946.
11. Alempaki, D., Doğan, G. and **Saccardo, S.**, 2019. Deception and Reciprocity. *Experimental Economics*, 22 (4), 980-1001.
12. **Saccardo, S.***, Pietrasz., A., and Uri Gneezy. 2018. On the Size of the Gender Difference in competitiveness. *Management Science* 64(4): 1541-1554.
13. Gneezy, U., Gravert, C., **Saccardo, S.** and Tausch, F., 2017. A Must Lie Situation—Avoiding giving negative feedback. *Games and Economic Behavior*, 102, pp.445-454.

WORKING PAPERS

14. **Saccardo S.** and Serra-Garcia, M. [Cognitive Flexibility or Moral Commitment? Evidence of](#)

[Anticipated Belief Distortion](#), *R&R at American Economic Review*

15. **Saccardo, S.***, Dai H. *, Han M, Roh, L., Raja N., Vangala S., Modi H., Pandya S., Croymans D. The Benefits and Limits of Nudges: Evidence from Large-Scale RCTs. *under review*
16. Brody I. *, Dai. H. *, **Saccardo S.***, Gromet D., Patel., M., Duckworth, A., Milkman K., Increase Intention or Encourage Follow-Through: Effect of Vaccination Interventions Depend on Baseline Motivation, *manuscript in preparation* *Equal First Author
17. Permut S.†, Downs, J., **Saccardo S.**, and Loewenstein, G. [How Close is Close Enough: The Effect of Near-Losses on Subsequent Risk-Taking](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3819009), *working paper available at: https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3819009 in preparation*
18. Permut S.†*, **Saccardo S.***, Downs, J., and Loewenstein, G. Near-Miss Deterrence: Incorporating Near-Miss effects into Deterrence Theory, *working paper available at: https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3823416, under review*
19. Barron K., Kajackaite A., and **Saccardo S.** Lying for Image, *under review*
20. **Saccardo S.***, Laske K., and Gneezy U. Do Fines Deter Lying? Varying the Size and Probability of Punishment, *Working paper available at <https://ssrn.com/abstract=3157387>, working paper*

MANUSCRIPTS in PREPARATION AND SELECTED WORK IN PROGRESS

Giuntella, O., **Saccardo S.**, and Sadoff, S. Improving Sleep Habits: A Field Experiment, *field data collection in progress*

Giuntella, O., **Saccardo S.**, and Sadoff, S. Sleep, Academic Performance and Mental Health. *field data collection in progress*

Saccardo S.*, Jung M. *, Nelson L., and Gneezy, A. Social-Signaling and Generosity in the Field, *manuscript in preparation*

Xiaochuang H.†, **Saccardo S.**, Chapman G, Permut S.†, Tvesktov Y. 2021. Vagueness and Questionable Practices in Medical Research: Evidence from Clinicaltrials.gov. *Work in progress*

Permut, S.†, **Saccardo S.**, Chapman G. 2021. Open Science Practices in Medical and Social Science Research. *Work in progress.*

Danilov A. and **Saccardo S.** Discrimination in Disguise, *working paper*
Best paper award on “Economics of Discrimination” sponsored by UniCredit & Universities Foundation,

Permut, S.†, **Saccardo S.**, Chapman G. 2021. Signals of Virtue. *Work in progress.*

Saccardo S.*, and Permut, S.†. Working for “Good”: How Prosocial Incentives Affect Productivity and Compliance, *manuscript in preparation*

Chang J, **Saccardo S.**, and Gallus J., *Understanding the Gender Gap in Self-Promotion, work in progress*

BOOK CHAPTERS

Brody, I., Saccardo, S., Dai, H. “One Size Does not Fit All: Behavioral Interventions to Promote Vaccination”, to appear in the book *Behavioural Economics and Policy for Pandemics*, Cambridge University Press. 2022.

AWARDS AND HONORS

Current grant support

- National Science Foundation (PI, \$384,332)** with Yulia Tvesktov (CMU), 2019-2022
Promoting Ethics in Research with Transparency Initiatives that Work – An Interdisciplinary Investigation
- National Science Foundation, (co-PI, \$500,000)** with Matteo Pozzi (CMU) & Maria-Florina Balcan (Cornell), 2019-2022
Attitude toward Information in Multi-Agent Settings: Understanding and Mitigating Avoidance and Over-Evaluation
- NBER Roybal Center for Behavior Change in Health (PI, \$11,658)** – National Institute on Aging, 2020-2021
Incentivizing Exercise versus Planning or Reflecting
- J-PAL North America (co-I, \$50,000)** with Sally Sadoff (PI), Osea Giuntella and Kelly Hyde. 2020-2022
Physical and Mental Health during Covid-19
- J-PAL North America, (co-I, \$150,000)**, with Sally Sadoff (PI) & Osea Giuntella 2018-2019
Improving Educational Achievements through Better Sleep Habits: The Effect of Technology-Based Behavioral Interventions
- Russell Sage Foundation** grant for organizing ECBE 2021 (\$35,000), with Teodora Boneva, Kai Barron, Stephanie Heger, and Paolina Medina 2021

Past Grant Support

- Penn Roybal Center grant - National Institute on Aging.** (PI, \$30,000), with Osea Giuntella and Sally Sadoff, 2018-2019
Creating Behaviorally Informed Incentives to Foster Healthy Sleep Habits
- Carnegie Mellon Berkman Faculty Development Fund,** (PI, \$4,000) 2018-2019
What Drives Corruption? The Behavioral Science of Bribery
- Penn Roybal Center grant - National Institute on Aging.** (PI, \$30,000), with Osea Giuntella and Sally Sadoff, 2018-2019
Creating Behaviorally Informed Incentives to Foster Healthy Sleep Habits
- Penn Roybal Center grant - National Institute on Aging** (PI, \$15,000), with Hengchen Dai 2017-2018
Structuring Incentives to Attract and Retain Wellness Program Participants
- C-SEB Junior Faculty Grant** (co-I, €3000), with Florian Engl (PI). 2017-2018
Corruption, Sorting and Effort Provision
- Russell Sage Foundation grant for organizing ECBE 2019** (\$35,000), with Teodora Boneva, Kai Barron, Stephanie Heger, and Paolina Medina 2019
- Invited Participant,** Summer Institute in Field Experiments, University of Chicago 2016

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|---|------------|
| University of Pennsylvania Behavioral Ethics Lab Travel Grant | 2015 |
| Rady Academic Year Fellowship | 2012-2015 |
| UCSD Dean's Fellowship for Summer Research | 2012-2015 |
| UCSD Summer Graduate Teaching Scholar | 2015 |
| UCSD GSA Travel Grant | 2014 |
| Invited Participant, Russell Sage Foundation Summer Institute in Behavioral Economics | 2014 |
| UCSD US-Israel Center travel grant to visit Tel Aviv University | 2013 |
| Invited Participant and Presenter, NHH Behavioral Economics Workshop | 2013 |
| Education Abroad Program Fellowship & University of Padova Scholarship to visit University of California San Diego (full tuition & living expenses) | 2009-2010 |
| Dean's list, University of California San Diego | 2009-2010 |
| Education Abroad Program Fellowship & University of Padova Scholarship to visit University of California Santa Barbara (full tuition & living expenses) | 2007-2008 |
| Homo Sapiens Scholarship for outstanding college students | 2005, 2007 |

Awards

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| 2022 Top 10 Clinical Research Achievement Awards, Clinical Research Forum for the paper "Behavioral Nudges Increase COVID-19 vaccinations" | 2022 |
| Best Paper Award on the "Economics of Discrimination" <i>sponsored by the Unicredit & Universities Foundation for the paper "Discrimination in Disguise"</i> | 2015 |

INVITED TALKS

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| 2022 | University of California San Diego, Spring School in Behavioral Economics (<i>scheduled</i>) University of California Los Angeles, Behavioral Decision-Making Seminar (<i>scheduled</i>) Tel Aviv University, 6 th Collier conference in Behavioral Economics (<i>scheduled</i>) MPI Bonn, (<i>scheduled</i>) Monash University, Department of Economics Carnegie Mellon University, Department of Psychology The Behavioural Insight Team, London, UK, invited seminar University of Vienna, "Strategy and Psychology" seminar Texas A&M University, Behavioral and Experimental seminar CMU, Dietrich Deep Dives on "Public Health in a Free Society" |
| 2021 | Data Colada Virtual Seminar Series UPenn, Behavioral Science and Health symposium Bocconi Behavioral Insights Event on Incentive Design and COVID-19 University of Bonn/briq, Applied Micro Workshop Ohio State University, Department of Economics NHH, FAIR Centre for Experimental Research on Fairness, Inequality, Rationality Behavioral Insights on Promotion of Mass Vaccination against Covid-19 (Virtual Policy workshop organized by Expert-Grup) Virtual Belief-Based Utility Workshop, University of Amsterdam University of Amsterdam, CREED/TI virtual symposium on Motivated Cognition |

- 2020 Behavioral Science & COVID-19 Vaccine Acceptance Conversation (virtual workshop organized by the Behavioural Insight Team)
 UCLA Anderson School of Management, BDM Lab Meeting Presentation
 UC Berkeley, Hass School of Business, Behavioral Science seminar
 University of Pennsylvania, Behavioral Science and Health Symposium
 Carnegie Mellon University, CBDR seminar series
 Stanford University, Behavioral and Experimental seminar series
 Florida State University, Behavioral and Experimental seminar
 UC Berkeley (Hass School of Business) & University of Chicago (Booth School of Business), joint Behavioral Virtual Seminar
- 2019 Colter Conference in Behavioral Economics, *Tel Aviv University (canceled due to covid-19)*
 UC Davis, Behavioral and Experimental seminar (*canceled due to covid-19*)
- 2018 University of Pittsburgh, Experimental seminar
 University of Chicago Booth School of Business – Behavioral Science seminar series
- 2017 Colter Conference in Behavioral Economics, Tel Aviv
 Cornell University, Center for Behavioral Economics and Decision Research
 UC San Diego, Rady School of Management, Spring School in Behavioral Economics
 Penn State University, Moral Psychology Research Group Conference
 Carnegie Mellon University, Belief-Based Utility Conference,
- 2016 WZB Berlin Social Science Center
 Rady UCSD-NHH Spring School in Behavioral Economics
 Carnegie Mellon University, Behavioral Insights in Action
 University of Pennsylvania, Wharton, Operations, Information and Decisions
- 2015 Behavioural Insights Team Anticorruption-panel, Harvard Kennedy School
 Security and Human Behavior workshop, Harvard University
 Rady UCSD- NHH Spring School in Behavioral Economics
 MIT Media Lab, Scalable Cooperation Group
 Claremont Graduate University, Department of Economics
 Workshop on “The Economics of Discrimination”, *Naples, Italy*
 Carnegie Mellon University, Department of Social and Decision Sciences
 UC San Diego, Rady School of Management
- 2014 UC San Diego, Department of Psychology
 University of Cologne, Germany
 Max Plank Institute of Research on Collective Goods, Bonn, Germany
 University of Amsterdam, Workshop on Incentives and Behavior Change
 Yale Whitebox Advisors Conference, Yale School of Management
 UC San Diego Rady School & NHH Spring School in Behavioral Economics
 Aarhus University, Department of Economics and Business

CONFERENCE PRESENTATIONS

Assessing Nudge Scalability: Evidence from Large-Scale RCTs

- *Behavioral Science and Policy Association, May 2022 (scheduled)*
- *Advances with Field Experiments, Chicago, June 2022 (scheduled)*
- *Early-Career Behavioral Economics conference (scheduled)*

Behavioral Nudges Increase COVID-19 Vaccinations

- *Society for Judgment and Decision Making, February 2022*

Cognitive Flexibility or Moral Commitment? Evidence of Anticipated Belief Distortion

- *Society for Judgment and Decision Making, December 2020*
- *ASSA Annual Meeting, 2021*
- *Stanford Institute for Theoretical Economics, 2020*
- *Coller conference in Behavioral Economics, Tel Aviv, 2019*
- *Economic Science Association, North America, Los Angeles, 2019*

Lifestyle and Mental Health Disruptions During Covid-19

- *UPenn, Behavioral Science and Health symposium, 2020*
- *UPenn, CHIBE-PAIR Roybal Mini symposium, 2019*

Working for Good: How Prosocial Incentive Affect Effort and Cheating

- *ASSA Annual Meeting, 2021*
- *Society for Judgment and Decision Making, December 2019 (presented by student co-author)*

Nudging Generosity in Consumer Elective Pricing

- *Society for Consumer Psychology, 2020*
- *Science of Philanthropy Initiative, 2014, University of Chicago*

Narrow Bracketing in Moral Evaluations

- *Subjective Probability, Utility and Decision-Making 2021 (presented by co-author)*
- *Society for Judgment and Decision Making, New Orleans, 2018*
- *Association for Consumer Research, San Diego, 2017*
- *Moral Psychology Research Group Conference, Penn State University*

Bribing the Self

- *Behavioral Decision Research in Management, Harvard Business School, 2018*
- *Moral Psychology Research Group Conference, Penn State University, 2017*
- *UPenn CHIBE-PAIR Roybal Mini-Symposium, October 2017*
- *Belief-Based Utility Conference, Carnegie Mellon University, 2017*
- *Security and Human Behavior workshop, Harvard University, 2016*
- *Early Career Behavioral Economics, University of Chicago, 2015*
- *Stanford Institute in Theoretical Economics, Experimental Economics, 2015*
- *Economic Science Association North America, Fort Lauderdale, 2014*
- *Society for Judgment and Decision Making, Long Beach, November 2014*
- *Experimental Methods in Policy Conference, Cancun, 2014*

Discrimination in Disguise

- *Society for Judgment and Decision Making, Vancouver, 2018*
- *Association for Psychological Science Annual Convention, Boston, 2017*
- *Early Career Behavioral Economics, Bonn, 2016*
- *Economics Science Association, Tucson, 2017*
- *SITE Experimental Economics, 2016*
- *Morality, Incentives and Behavior Conference, UCSD, 2015*
- *Workshop on the Economics of Discrimination, Naples, 2015*

Improving Sleep Habits

- *Roybal-CHIBE Incentives and Health, UPenn, 2019*

- *Behavioral Science & Health Symposium, UPenn, November 2019*
- *Economic Science Association North America, Los Angeles*

Arbitrage or Narrow Bracketing? On Using Money to Measure Intertemporal Preferences

- *Early Career Behavioral Economics, San Diego, 2019*

Deterring Unethical Behavior

- *Society for Judgment and Decision Making, November 2017*
- *Economic Science Association International Conference, San Diego, 2017*
- *Experimental Methods in Policy Conference, Ixtapa, 2017*

What Distorts Judgment? How monetary and non-monetary persuasion affects corruption

- *Society for Judgment and Decision Making, Vancouver 2018*
- *Workshop on Incentives and Behavior Change, Modica, 2017*

Overcoming Overhead Aversion with Choice

- *Carnegie Mellon Annual Data Blitz, 2018*
- *Society for Judgment and Decision Making, Montreal 2019, (presented by coauthor)*
- *Association for Consumer Research, San Diego, 2017 (presented by coauthor)*

Bribery: Greed vs Reciprocity

- *Workshop on Incentives and Behavior Change, University of Amsterdam*
- *Economic Science Association, 2014*
- *Yale School of Management, Whitebox, 2013*
- *Experimental Methods in Policy Conference, Curaçao, 2014*
- *NHH-Rady Spring School in Behavioral Economics, 2014*
- *Norwegian School of Economics, Choice Lab, Graduate Student Talks, 2013*

TEACHING EXPERIENCE

Carnegie Mellon University, Department of Social and Decision Sciences

- **Behavioral Economics, Policy and Organizations Senior Capstone** (Fall 2020), with Peter Schwardmann
“Leveraging Behavioral Science to Improve Fan Engagement and Increase Sales Revenue
 Client: Minnesota Wild and New York Islander
Instructor ratings (out of 5): Mean 4.5, Median: 5, Mode: 5
- **Behavioral Economics, Policy and Organizations Senior Capstone** (Fall 2020), with Linda Babcock
“Leveraging Behavioral Science to Improve Fan Safety and Engagement during COVID-19”
 Client: National Hockey League and the Pittsburgh Penguins
Instructor ratings (out of 5): Mean 4.89, Median: 5, Mode: 5
- **Behavioral Economics, Policy and Organizations Senior Capstone** (Fall 2019), with Saurabh Bhargava
“Leveraging Behavioral Science to Improve Fan Engagement”
 Client: National Hockey League and the Pittsburgh Penguins
Instructor ratings (out of 5): Mean 4.89, Median: 5, Mode: 5

- **Behavioral Economics @Work** (Fall 2019)
Instructor ratings (out of 5): Mean 4.6, Median: 5, Mode: 5
- **Negotiation: Domestic focus** (Fall 2016, Fall 2017; Fall 2019, Fall 2021)
Instructor ratings (out of 5): Mean 4.9, Median: 5, Mode: 5
- **Behavioral Economics in Organizations** (2016; 2017; Spring 2019)
Instructor ratings (out of 5): Mean 4.25, Median: 5, Mode: 5 (undergrad students)
Mean 5, Median 5, Mode 5 (Master students)
- **Executive Education in Behavioral Economics** (Summer 2019)
Motivating Effort and Ethical Decision-Making lecture
Instructor ratings (out of 10): Mean: 9.54, Median: 10, Mode: 10

UC San Diego, Rady School of Management

- Negotiation, Instructor undergraduate level (Summer 2015)
- Teaching Assistant, Topics in Marketing: Social Media Marketing, MBA level (2015)
- Teaching Assistant, Topics in Business Strategy: Behavioral Economics, MBA level (2015)
- Teaching Assistant, Negotiation, undergraduate level (2015)
- Teaching Assistant, Negotiation, MBA level (Fall 2015; Fall & Winter, 2014; Fall 2013)
- Teaching Assistant, Topics in Business Strategy: Experiments in Firms, MBA level (2014)
- Teaching Assistant, Product Marketing and Management, undergraduate level (2012)

Guest Lectures

- **University of Pennsylvania**, “Behavioral Ethics”, lecture in the undergraduate course Introduction to Behavioral Science and Decision Making (Prof. Syon Bhanot). July 2021
- **University of Chicago, Booth School of Business**. “*Cognitive Flexibility or Moral Commitment? Evidence of Anticipated Beliefs Distortion*”, lecture in the PhD course Behavioral Economics (Prof. Alex Imas). April 2021
- **New York University, Stern School of Business**. “*Ethical Decision-Making*”, lecture in the PhD course Judgment and Decision-Making (Prof. Minah Jung), October 2020
- **School of Computer Science, Carnegie Mellon University**. “*Ethical Decision Making: A perspective from Behavioral Science*”, 3 hours lecture in the graduate course Computational Ethics for NPL (Prof. Yulia Tsvetkov). February 2018
- **Department of Social and Decision Sciences, Carnegie Mellon University**. “*Social Preferences and Moral Behavior*”. 3-hours lecture in the PhD Behavioral Economics course, Prof. George Loewenstein. November 2017, 2018, 2019, 2020.
- **Tepper School of Business, Carnegie Mellon University**. “**Motivating Workers with Non-Financial Incentives**”, lecture in the undergraduate course Managing Within the Firm, (Prof. Alexey Kushnir), April 2017.

ADVISING

Ph.D. Student Collaborations/ Committees

- Jenny Chang, PhD student in Behavioral Decision Research, 2nd year paper committee member, Dissertation committee chair, *expected graduation Spring 2025*
- Stephanie Permut, PhD student in the joint Behavioral Decision Research & Psychology program (CMU), 2nd year paper committee chair, Dissertation Committee chair, *expected graduation Spring 2022*

- Wenzhuo Xu, PhD student in Behavioral Decision Research, 2nd year paper committee member
- Andras Molnar, PhD student in Behavioral Decision Research (CMU), 2nd year paper committee member, Dissertation committee member, *Chicago Booth Behavioral Science (post doc)*
- Nik Gurney, PhD student in Behavioral Decision Research (CMU), 2nd year paper committee member, *University of Southern California (post doc)*
- Talya Lazerus, PhD student in Behavioral Decision Research (CMU), Dissertation committee member, *Director of Decision Science Saatchi & Saatchi Wellness*

Undergraduate Student Mentees

- Sandy Campbell, SDS 2018, *now PhD Student at UC Berkeley, Haas School of Business, Management group.*
- William Wang, SDS 2020, *now full-time research assistant (Prof. U. Gneezy), Rady School of Management and Behavioral Economics intern at NY Islanders*

REVIEWING

Ad hoc reviewer

AEJ: Applied Economics; American Economic Review: Insights; European Economic Review; Economic Inquiry; Economic Journal; Experimental Economics; Economic Inquiry, Games and Economic Behavior, Quarterly Journal of Economics; Journal of Legal Studies; Journal of Behavioral and Experimental Economics; Journal of Economic Behavior and Organization; Journal of the European Economic Association; Journal of Behavioral and Experimental Economics, Journal of Consumer Research; Journal of Labor Economics; Journal of Public Economics; Management Science; Organizational Behavior and Human Decision Processes; Policy Sciences; Review of Economic Studies; Review of Economics and Statistics

Grant Reviewer: National Science Foundation, The Israel Science Foundation

Conference reviewer

Academic Committee, Early Career Behavioral Economics Conference (2015-2021)
 Reviewer, Society for Judgment and Decision-Making (2021)
 Program Committee Member, Association for Consumer Research (2017)
 Working Paper Reviewer, Association for Consumer Research (2013)

CONFERENCE ORGANIZATION

Co-Organizer, JDM pre-conference at the Society of Personality and Social Psychology (2020-2022)

Co-Organizer, Early-Career Behavioral Economics conference

- ECBE 2022, University of Bonn, sponsored by the Behavior & Inequality Research Institute
- ECBE 2021, Princeton, sponsored by the Russell Sage Foundation
- ECBE 2020, Bonn, sponsored by the Behavior and Inequality Research Institute
- ECBE 2019, UC San Diego; sponsored by the Russell Sage Foundation
- ECBE 2018, FAIR, Norwegian School of Economics, sponsored by the Centre for Experimental Research on Fairness, Inequality and Rationality)
- ECBE 2017, Carnegie Mellon University; sponsored by the Russell Sage Foundation

- ECBE 2016, Bonn, sponsored by the Behavior and Inequality Research Institute
- ECBE 2015, University of Chicago; sponsored by the Russell Sage Foundation

Co-Organizer, Experimental Methods in Policy Conference

- Punta Cana (2018); Ixtapa (2016); Cancun (2016)

OTHER SERVICE

- Co-Organizer, CMU Center for Behavioral and Decision Research seminar series (2016-2021)
- Member, Working group in Diversity, Equity, and Inclusion, SDS (DEI) (2020-present)
- Job Market Placement committee, Department of Social and Decision Sciences (2020-present)
- Faculty Job Market Advisor, Management and JDM (2021 -present)
- Presenter, CMU Department of Social and Decision Sciences, PhD student Open House (2017, 2018, 2019)
- Presenter, Department of Social and Decision Sciences Undergraduate Research Talks (2017-2018-2020)

OTHER PROFESSIONAL ACTIVITIES

Lunch & Learn series (by Katy Milkman) – conversation with PhD students, Wharton School (2020)
 Invited Participant, Behavioral Economics Annual Meeting (2019; 2020)
 Invited Participant, Behavior Change for Good Conference (2019)
 Invited Participant, University of Chicago Summer School for Field Experiments (2016)
 Russell Sage Foundation Summer Institute in Behavioral Economics, New Hampshire (2014)
 University of Chicago Summer School for Field Experiments (2016)
 Applying Field Experimentation to Behavior Research, Rady School, UCSD
 Invited Guest, Behavioral Grooves Podcast

Research Visits

Center of Economic Studies (CES), Ludwig Maximilian University of Munich (June-July 2019)
 Berlin Social Science Research Center (WZB), May 2017
 University of Cologne, Department of Economics and Management, January 2015
 University of Amsterdam, CREED, May 2014
 Tel Aviv University, July 2013
 Aarhus University, Department of Economics, October 2013

Visiting Fellow (EAP program, Full fellowship)

University of California San Diego, Department of Psychology, September 2009-June 2010
 University of California Santa Barbara, Department of Psychology, September 2007-June 2008

Research Positions

Lab Manager, Rady School of Management, University of California San Diego (2010-2012)

Workshops and Summer Schools

The College Classroom Teaching Certificate, UCSD Center for Teaching Development (2015)
 Rady and NHH Spring School in Behavioral Economics, San Diego, California (2013-2015)
 Russell Sage Foundation Summer Institute in Behavioral Economics, New Hampshire (2014)

Applying Field Experimentation to Behavior Research, Rady School, UCSD
Behavioral Economics Ph.D. Workshop with David Laibson, NHH, Bergen, Norway (2013)

MEMBERSHIP & AFFILIATIONS

Society for Judgment and Decision Making (SJDM)

American Economic Association (AEA)

Economic Science Association (ESA)

The Behavioural Insight Team (BIT) – Academic Affiliate